

Credit Suisse Energy Summit 2013

February 5, 2013



ConEdison, inc.



Forward-Looking Statements

This presentation includes certain forward-looking statements intended to qualify for safe-harbor provisions of the Federal securities laws. Forward-looking statements are statements of future expectation and not facts. Words such as "expects," "estimates," "anticipates," "intends," "believes," "plans," "will" and similar expressions identify forward-looking statements. Forward-looking statements are based on information available at the time the statements are made, and accordingly speak only as of that time. Actual results might differ materially from those included in the forward-looking statements because of various factors including, but not limited to, those discussed in reports the company has filed with the Securities and Exchange Commission.

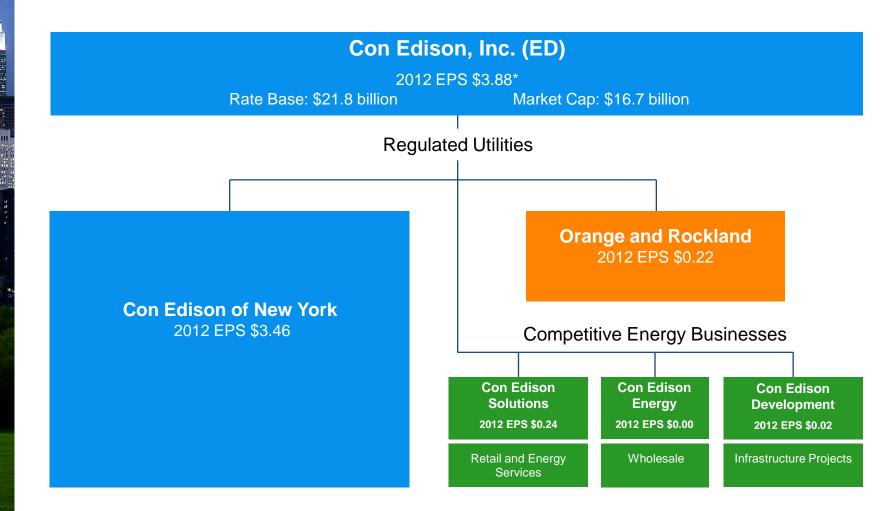
Non-GAAP Financial Measure

This presentation contains a financial measure, earnings from ongoing operations, not determined in accordance with Generally Accepted Accounting Principles (GAAP). Earnings from ongoing operations should not be considered as an alternative to net income. Management uses this non-GAAP measure to facilitate the analysis of the company's ongoing performance and believes that this non-GAAP measure also is useful and meaningful to investors. A reconciliation of this non-GAAP measure to earnings determined in accordance with GAAP is included in the appendix of this presentation.

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Regulated Transmission and Distribution Focused



*Total reflects parent company expenses and consolidation adjustments amounting to \$(0.06) per share.





Regulated Utilities are the Core of Con Edison, Inc.

Con Edison of New York (CECONY)

- 3.3 million electric customers
- 1.1 million gas customers
- 1,717 steam customers
- 709 MW of regulated generation
- Delivered 40% of NYS 2012 electric peak consumption

Orange and Rockland (O&R)

- 303,000 electric customers
- 131,000 gas customers
- Delivered 3.4% of NYS 2012 electric peak consumption

CECONY and **O&R** delivered 43% of NYS 2012 electric

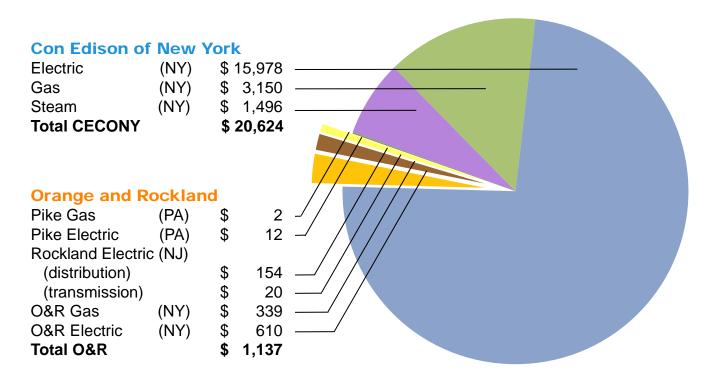
peak consumption



Composition of Rate Base

(as of December 31, 2012)

Rate Base* (\$ millions)



Total Rate Base \$21,761

* Average rate base for 12 months ending 12/31/2012





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Reconciliation of 2012 and 2011 Earnings Per Share

2012	CECONY	O&R	Con Edison Development	Con Edison Energy	Con Edison Solutions	Parent	Total
Reported EPS – GAAP basis	\$3.46	\$0.22	\$0.02	-	\$0.24	\$(0.06)	\$3.88
Mark-to-Market losses/(gains)	-	-	-	0.01	(0.14)	-	(0.13)
Ongoing operations	\$3.46	\$0.22	\$0.02	\$0.01	\$0.10	\$(0.06)	\$3.75

2011	CECONY	O&R	Con Edison Development	Con Edison Energy	Con Edison Solutions	Parent	Total
Reported EPS – GAAP basis	\$3.34	\$0.18	\$0.01	\$0.03	\$0.07	\$(0.04)	\$3.59
Mark-to-Market losses/(gains)	-	-	-	(0.03)	\$0.08	-	0.05
Ongoing operations	\$3.34	\$0.18	\$0.01	\$-	\$0.15	\$(0.04)	\$3.64



Rates of Return

(for twelve months ended December 31, 2012)

	Regulate		Basis (excludes MTM impact)
CECONY	Allowed	Actual	
Electric	10.15%	10.32%	
Gas	9.6%	10.86%	
Steam	9.6%	7.24%	
Overall - CECONY	10.0%*	10.18%	9.81%
O&R			
Electric	9.3%	10.5%	
Gas	10.4%	12.0%	
RECO	10.3%	11.5%	
Overall – O&R	9.7%*	11.0%	11.54%
0			7.000/
Competitive Energy B	usinesses		7.82%
CEI			9.47%



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2013 Guidance and LILO Developments

LILO Developments

- In January 2013, the US Court of Appeals for the Federal Circuit ruling reversed an 2009 court order and disallowed company-claimed tax deductions relating to a 1997 LILO transaction
- The company, in January 2013, made a \$447 million deposit with federal and state agencies related to the potential tax liability from all LILO transactions and interest thereon
- \$150-\$170 million of after-tax charge related to the LILO transactions to be recorded in 1Q13
- No earnings contribution in either 2012 or 2011

2013 Guidance issued on January 31, 2013

- Earnings from ongoing operations to be in the range of \$3.65 to \$3.85 per share
- Excludes any mark-to-market effects from competitive businesses and a \$0.50-\$0.60 per share estimated charge relating to the disallowance of tax deductions associated with the LILO transactions
- Capital expenditure of \$2,425 million (\$2,030 million at CECONY, \$142 million at O&R, and \$253 million at Competitive Energy Businesses)

Financing Needs - 2013 Debt and Equity Guidance

- Issue up to \$1.0 to \$1.5 billion of long-term debt including maturing securities, primarily at CECONY
- No equity issuance
- Potential project finance for solar projects

Schedule of Debt Maturities

(\$ millions)	2013	2014	2015	2016	2017
Con Edison, Inc. – parent company	\$ 2	\$ 2	\$ 2	\$ 2	\$ 2
Con Edison of New York	700	475	350	650	-
Orange and Rockland	3	4	143	79	4
Competitive energy businesses	1	-	-	-	1
Total	\$ 706	\$ 481	\$ 495	\$ 731	\$ 7

- CECONY \$500 million debenture maturing in February, 4.875%
- CECONY \$200 million debenture maturing in June, 3.85%





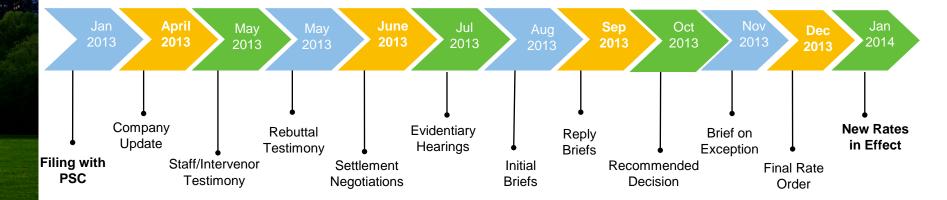
Con Edison of New York

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2013 Electric, Gas and Steam Rate Filings

- Filed on January 25, 2013
- Historic test year: Twelve months ended June 30, 2012
- Forward test year: January 1, 2014 December 31, 2014
- New rates in effect January 1, 2014
- Timeline for rate setting process:

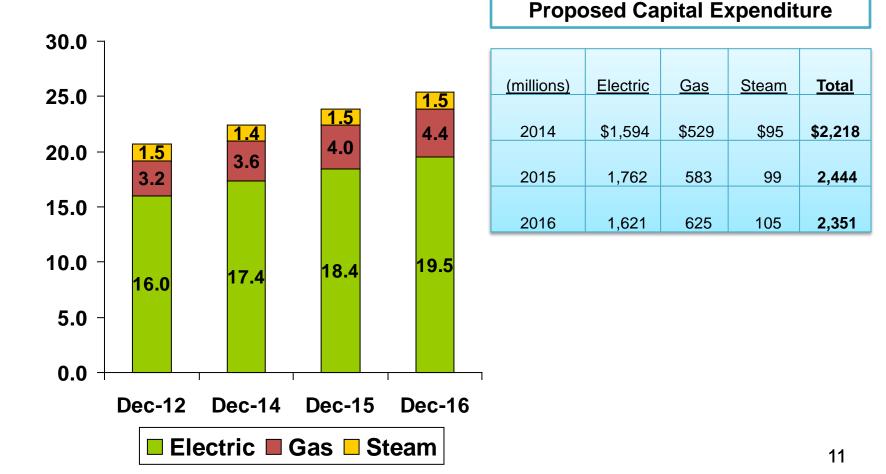


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Con Edison of New York Rate Base Actual and Proposed

For 12 months ending (\$ billions)





System Hardening and Other Improvements

Strategies identified based on recent experience, as well as our understanding of preliminary recommendations made by new commissions established by NY Governor Cuomo following Superstorm Sandy. Our plans include:

- Strategic undergrounding and flood protection projects, including flood walls for certain electric and steam equipment,
- Raising critical equipment in light of higher potential flood levels,
- Upgrading gas system equipment,
- Accelerating installation of submersible equipment, where appropriate,
- Smart grid technology to improve flexibility of the electric distribution system, and
- Adoption of new cyber security standards.

5-Year Annualized Growth Rates in Peak Usage

CECONY	5-Year Historical 2002-2007 (Pre-Recession)	Current 5-Year Forecast
Electric	1.8%	1.3%
Gas	1.0%	4.3%
Steam	(0.8)%	(0.5)%
O&R		
Electric	2.6%	0.9%
Gas	(0.8)%	0.8%



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NY Energy Highway: Blueprint issued in October 2012

NY Public Service Commission response to Blueprint:

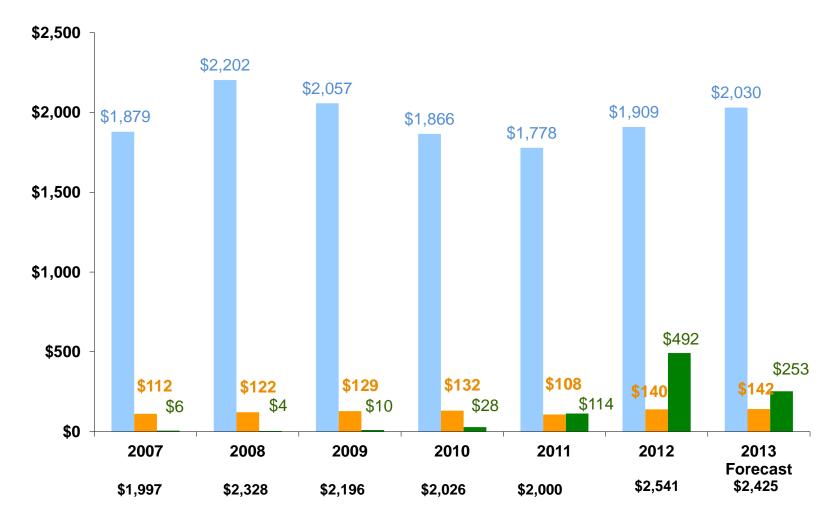
- Proceeding to examine proposals for transmission upgrades and new transmission lines to address congestion on the transmission system between Utica and NYC (12-T-0502)
 - Statements of intent filed by both utilities and private developers
 - NY Transco filed a statement of intent proposing to build projects valued at \$1.3 billion. Expected in-service time is between 2016 and 2019. For more information visit <u>http://www.nytransco.com/</u>
- Proceeding soliciting Indian Point Contingency Plan (12-E-0503) filed by ConEd and NYPA on February 1st, with comments due on February 22nd
 - Proposal includes three transmission projects (NY Transco projects) and an RFP process initiated by NYPA to consider generation and/or transmission alternatives; NY PSC to lead RFP assessment, with definitive plans to be presented to PSC for approval by September 2013
- Proceeding to examine existing barriers to the expanded use of natural gas services and measures to reduce those barriers (12-G-0297). Comments by interested parties to be submitted by February 25th

Capital Expenditures

(\$ millions)

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Con Edison of New York Orange and Rockland Competitive Energy Businesses



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Con Edison of New York Operating the Largest Underground Electric System

Manhattan Subsurface Condition

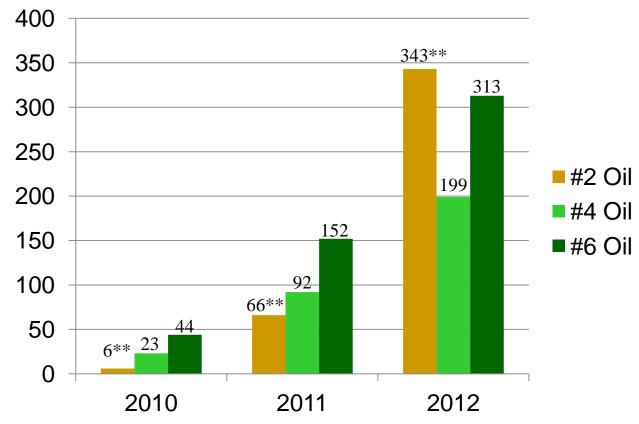




Con Edison of New York

Annual Multi-Family* and Commercial Oil-to-Gas Conversions by Oil Type 2012 figures through December 31

Number of gas service installations



* Multi-family buildings include 5 or more families.

** Includes conversions of #2 oil burners rated 350,000 BTUs or higher



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Appendix





Con Edison of New York

Key Provisions of 2013 Electric, Steam and Gas Rate Filing

- Proposing programs intended to reduce service outages from major storms, as well as improve the storm recovery process
 - plans for \$1 billion of storm hardening capital expenditures through 2016 (electric: \$800 million; gas: \$100 million; steam \$100 million)
 - surcharge mechanism for future hardening programs.
- Proposing additional operating and capital programs, including programs to address new cyber security standards
- Proposing to recover deferred storm charges over three years (including \$243 million of response and restoration O&M costs for Sandy).
- Requesting the implementation of a storm reserve for the gas and steam systems.
- Continuing the current provisions for true up of costs of pension and OPEBs, long-term debt, storms (electric), the impact of new laws, and environmental site investigation and remediation.
- Continuing the revenue decoupling mechanism for electric and gas services.
- Proposing implementation of weather normalization of revenues for steam.
- Continuing provisions for recovery of cost of purchased power, gas, steam and fuel.
- Requesting full reconciliation of property taxes and municipal infrastructure support costs.



Con Edison of New York

Summary of Electric/Gas/Steam Rate Filing

Proposed Rate plan details	Electric	Gas	Steam
One Year Rate Proposal:			
Rate Increase	\$375 million	\$25 million	(\$5) million
ROE	10.35%	10.35%	10.35%
Equity Ratio	50%	50%	50%

Rate Change Year 2	\$195 million	\$55 million	\$22 million
Rate Change Year 3	\$270 million	\$63 million	\$18 million
Return on Equity	10.85%	10.85%	10.85%
Equity ratio	50%	50%	50%





Con Edison of New York Major Factors Driving Revenue Increases – RY1 (\$ millions)

Cost Elements	Electric	Gas	Steam
Carrying cost of new infrastructure	\$156	\$55	\$(13)
Pension, OPEB and employee benefits	84	25	11
Depreciation charges	75	(5)	12
Other operating expenses	72	17	(9)
Higher ROE	29	23	9
Property and other taxes	19	13	(2)
Amortization of net deferred credits	(19)	(21)	(17)
Sales revenue growth (net of energy costs)	(46)	(66)	4
All other (net)	<u>5</u>	<u>16</u>	<u>0</u>
Base rate increase/(decrease)	\$375	\$25	\$(5)
Overall bill impact (a)	3.3%	1.3%	-10.1%

(a) The overall decrease for Steam includes fuel saving from converting two plant to natural gas. Total reductions in customer bills would be 13.8% after factoring the current temporary surcharge of \$32 million that expires in October 2013.





Summary of Rate Plans

	Effective Period	Rate Base	Rate Increases	Amortization of Credits/Debits	Other Significant Revenue Sources	Authorized ROE	Earnings Sharing Terms (a) (Shareholders/Customers)
Con Ed	lison of Ne	w York					
Electric(b)	Apr. 2010 – Mar. 2013	Yr. 1 - \$14.9 b Yr. 2 - \$16.0 b Yr. 3 - \$16.8 b	Yr. 1 - \$420.4 m Yr. 2 - \$420.4 m Yr. 3 - \$286.9 m (c)	\$(75.3) over 3 yrs	\$120 m of annual TCC revenues	10.15%	Yr. 1: 11.15% -12.149%: 50/50 12.5% - 13.149%: 25/75 >13.15% :10/90 (d)
Gas (b)	Oct. 2010 – Sept. 2013	Yr. 1 - \$3.0 b Yr. 2 - \$3.2 b Yr. 3 - \$3.4 b	Yr. 1 - \$47.1 m Yr. 2 - \$47.9 m Yr. 3 - \$46.7 m	\$(53.1) over 3 yrs	\$58 m non-firm revenues – 100% > \$58 m: 25%	9.60%	>10.35% - 11.59%: 40/60 11.60% -12.59% : 25/75 >12.60 :10/90 (e)
Steam (b)	Oct. 2010 – Sept. 2013	Yr. 1 - \$1.3 b Yr. 2 - \$1.4 b	Yr. 1 - \$49.5 m Yr. 2 - \$49.5 m Yr .3 - \$17.8 m (f)	\$(20.1) over 3 yrs		9.60%	>10.35% - 11.59%: 40/60 11.60% -12.59% : 25/75 >12.60 :10/90 (e)

Orange and Rockland

Electric	Jul. 2012 –	Yr. 1 - \$671 m	Yr. 1 - \$19.4 m	\$32 over 3yr	 9.40%	10.2% - 11.2%:50/50
	Jun. 2015	Yr. 2 - \$708 m	Yr. 2 - \$8.8 m		9.50%	11.2% - 12.2%: 75/25
		Yr. 3 - \$759 m	Yr. 3 - \$15.2 m		 9.60%	>12.2%: 90/10
Gas	Nov. 2009 – Oct. 2012	Yr. 1 - \$280 m Yr. 2 - \$296 m Yr. 3 - \$309 m	Yr. 1 - \$9.0 m Yr. 2 - \$9.0 m Yr. 3 - \$4.6 m (q)	\$2.1over 3 yrs	 10.40%	11.4% – 12.4%: 50/50 12.4% – 14%: 35/65 >14%: 10/90
RECO	May 2010– Apr. 2011	Yr. 1 - \$149 m		\$1.3	 10.30%	none

(continued)

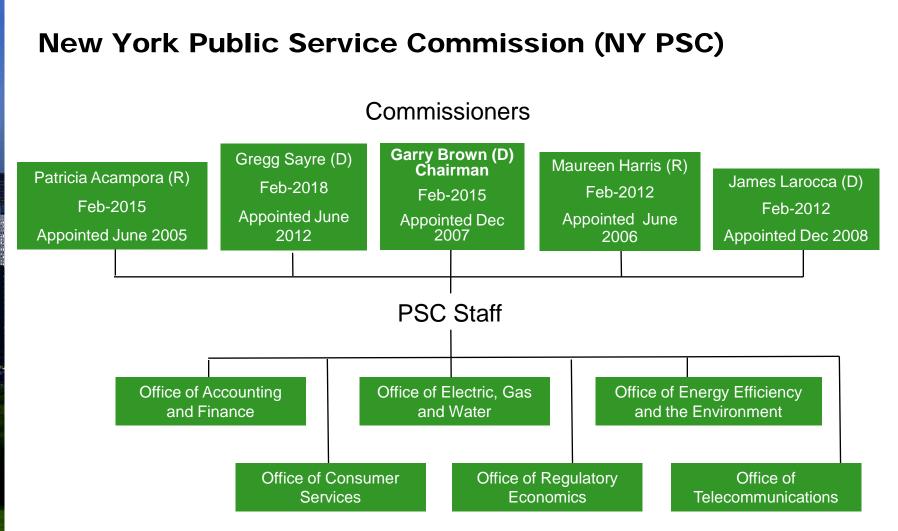


Summary of Rate Plans — Footnotes

(continued)

- (a) Subject to limitation for cost reconciliation described in Note B to the financial statements in Item 8.
- (b) Pursuant to NYSPSC orders, a portion of the company's revenues is being collected subject to refund. See "Other Regulatory Matters" in note B to the financial statements in item 8.
- (c) Temporary increase of \$133.5 million scheduled to go into effect April 1, 2012 was eliminated by the application of available credits of \$133.5 million (see Case 12-E-0008).
- (d) In Yr. 2 and 3, 10.65% 12.149%: 40/60, 12.15% 13.149%: 25/75, and >13.15%: 10/90
- (e) In Yr. 2 and 3, 10.10% 11.59: 40/60, 11.60% 12.59%: 25/75, and >12.6%: 10/90
- (f) The rate plan provides for a one-time surcharge of \$31.7 million in Year 3
- (g) The rate plan provides for a one-time surcharge of \$4.3 million in Year 3





- Annual budget: \$80 million
- Staffing: 460 employees

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• Regulates: Electric (7 companies), Gas (10), Water (300), Telecom (5), Cable (30)

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NY PSC's Formulaic Approach to ROE

Recent Rate Decisions in New York

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Date	Company ROE Term		Term	Date	Company	ROE	
				06/10	Central Hudson	10.00%	
07/06	Central Hudson	9.60%	3 years	09/10	CECONY Gas	9.60%	
08/06	NYSEG	9.55%	1 year	09/10	CECONY Steam	9.60%	
09/06	CECONY Steam	9.80%	2 years	09/10	Energy East (RGE/NYSEG)	10.00%	
10/06	O&R Gas	9.80%	3 years	06/11	Niagara Mohawk Electric	9.30%	
08/07	Keyspan Gas	9.80%	5 years	06/11	O&R Electric	9.20%	
09/07	CECONY Gas	9.70%	3 years	04/12	Corning Gas	9.50%	
10/07	O&R Electric	9.10%	1 year	06/12	O&R Electric	9.40%	
10/07		9.10%	i year			9.50%	
12/07	National Fuel Gas	9.10%	1 year			9.60%	
03/08	CECONY Electric	9.10%	1 year	10/12	Niagara Mohawk Electric and Gas Settlement Proposal	9.30%	
06/08	O&R Electric	9.40%	3 years	0.1/1.0	·	- 100 <i>1</i>	
09/08	CECONY Steam	9.30%	2 years	01/13	Keyspan Gas Settlement Proposal	9.40%	
04/09	CECONY Electric	10.00%	1 year		Dete of roturn on o	a	
05/09	Niagara Mohawk Gas	10.20%	2 years		Rate of return on e	quity	
06/09	Central Hudson	10.00%	1 year				
09/09	Corning Gas	10.70%	2 years		2/3 Discounted Cash Flow + 1/3 Capital Asset Pricing r		
10/09	O&R Gas	10.40%	3 years				
3/10	CECONY Electric	10.15%	3 years			3	



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ROE

Term

3 years

3 years

3 years

2 years

1 year

3 years

1st year

2nd year

3rd year

3 years

2 years

40 months

NY PSC Staff's Discounted Cash Flow Model

• The Staff employs a dividend discount model.

Value =
$$\frac{D_1}{(1+R)} + \frac{D_2}{(1+R)^2} + \frac{D_3}{(1+R)^3} + \dots$$

- Solving for an equity return, R, where:
 - D₁ through D₄ = Value Line estimates
 - D_5 through D_{∞} = Value Line estimates based on future earnings retention and share growth
 - Value = average of prior three monthly high and low proxy group stock prices



NY PSC Staff's Capital Asset Pricing Model

• Staff solves for an equity return, R

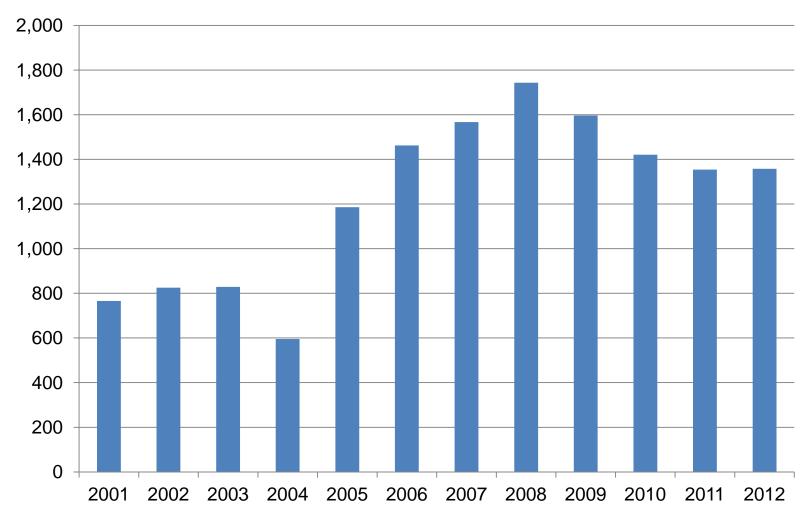
$$\mathsf{R} = \mathsf{R}_{\mathsf{UST}} + (\mathsf{R}_{\mathsf{MKT}} - \mathsf{R}_{\mathsf{UST}})^*\beta$$

• Where:

- R_{UST} is the risk-free return: average of prior three monthly yields for 10-year and 30-year Treasuries
- R_{MKT} is the market rate of return: BOfA Merrill Lynch's monthly Quantitative Profiles report (three month average)
- β is the risk of the individual share relative to that of the market: Value Line estimate for peer group

Con Edison of New York Electric Delivery Infrastructure Annual Capital Investment

(\$ millions)



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Con Edison Development Solar Investment Portfolio

Project	Location	MW (AC)	PPA Offtaker	PPA Term	SREC Term	Actual / Expected In-service Date
Operating - Projects > 3MW						
Shrewsbury	MA	3	Customer	20 years	1 year	4Q12
Pilesgrove	NJ	9	N/A	N/A	3 years	3Q11
Flemington	NJ	8	N/A	N/A	3 years	4Q11
Frenchtown II	NJ	3	N/A	N/A	3 years	4Q11
Frenchtown I	NJ	3	N/A	N/A	3 years	1Q12
PA Solar	PA	10	N/A	N/A	5 years	4Q12
Groveland	MA	3	Customer	20 years	1 year	4Q12
Alpaugh 50	CA	50	PG&E	25 years	part of PPA	4Q12
Alpaugh North	CA	20	PG&E	25 years	part of PPA	4Q12
Total MW Operating		109				
Construction/Development - Projects	s > 3MW					
White River	CA	20	PG&E	25 years	part of PPA	3Q13
Corcoran	CA	20	PG&E	25 years	part of PPA	4Q13
Little Quittacas	MA	4	Customer	20 years	Market based	1Q13
Total MW Construction/Development	t	44				
Projects of Less Than 3 MW		17				
Total MW		170				

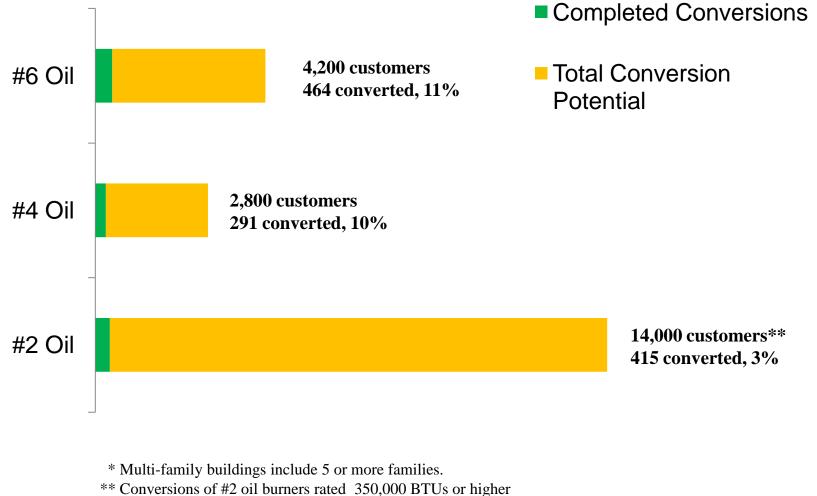




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Market for Multi-Family* and Commercial Oil-to-Gas Conversions by Oil Type

January 2011 to December 2012

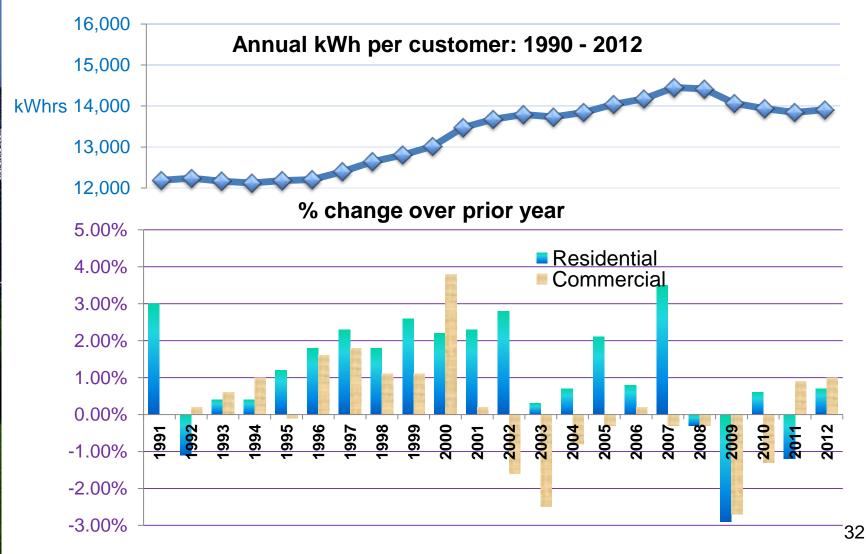




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Con Edison of New York Average Normalized Electricity Use per Customer



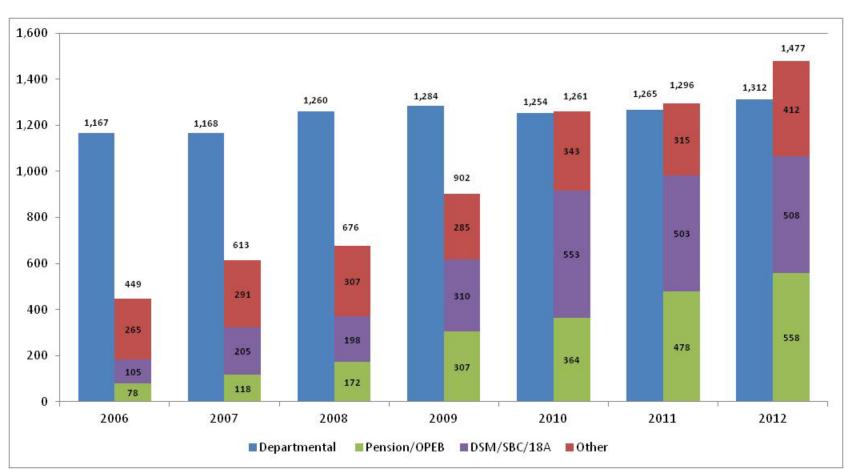


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Con Edison of New York Departmental and Other Expenses

(\$ millions)



* Includes Demand Side Management, System Benefit Charges and 18A assessment



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Capital Structure — December 31, 2012

(\$ millions)

			Con E	dison, Inc.					
			Debt	\$10,062	46%				
			Preferred *						
			Equity	11,869	54				
			Total	\$21,931	100%				
Г									
Con Edison of New York			Orango	Orange and Rockland			Competitive and Parent		
Debt	\$9,145	46%	Debt	\$604	52%	Debt	\$313	29%	
Equity	10,552	54	Equity	568	48	Equity	749	71	
Total	\$19,697	100%	Total	\$1,172	100%	Total	\$1,062	100%	

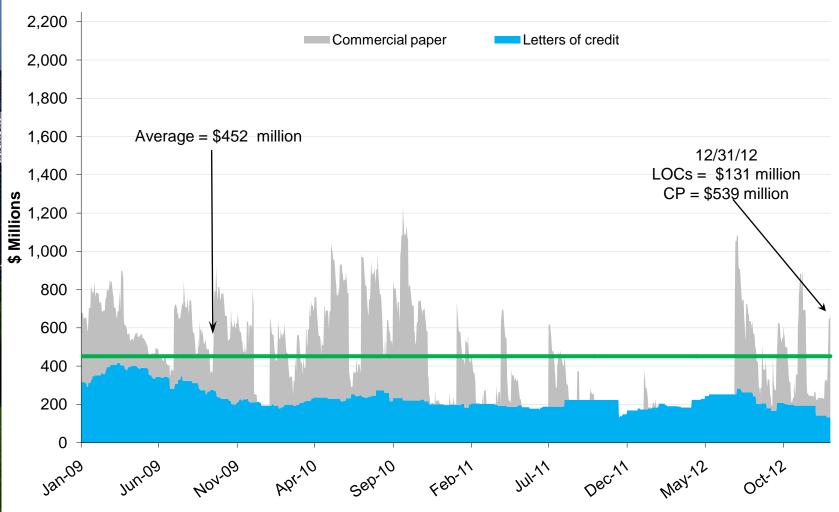
* In March 2012, CECONY issued \$400 million of 4.20 percent 30-year debentures, \$239 million of the net proceeds from the sale of which were used to redeem on May 1, 2012 all outstanding shares of its \$5 Cumulative Preferred Stock and Cumulative Preferred Stock (\$100 par value).





Liquidity Adequacy

\$2,250 million CEI Consolidated revolving credit facility



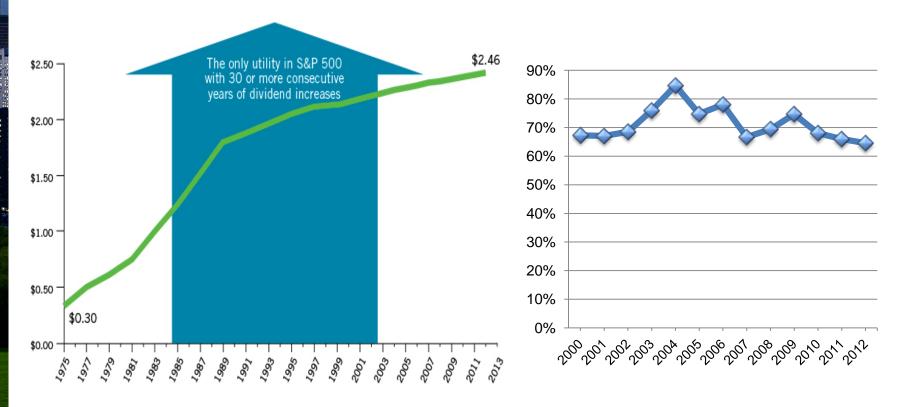
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A Compelling Dividend Record: 39 Consecutive Years of Dividend Increases

Annualized Dividend 1975 - 2013

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Dividend Payout Ratio



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Consolidated Edison, Inc. Investment Thesis

- The largest of the few publicly-traded, T&D-focused utility companies
 - Limited commodity exposure
- Reduced regulatory lag
 - Forward-looking test years
 - Timely fuel and commodity cost recovery
 - Revenue decoupling mechanism in NY (electric and gas)
 - Adjustment mechanisms for several major uncontrollable expenses (e.g. pension)
- Significant dividend record
 - 39 consecutive years of dividend increases; 3rd longest in electric utility industry
 - 4.45% yield is 3rd highest among S&P 500 Dividend Aristocrats
- Ability to invest for customer benefit
 - Majority of investment is replacement and upgrade of existing assets
 - Growth opportunity through increased natural-gas conversions
 - Targeted energy efficiency and demand side management
 - Strong and stable balance sheet and conservatively managed liquidity

