





# CONSOLIDATED EDISON, INC.

American Gas Association Financial Forum

May 21-23, 2017







#### **Available Information**

On May 4, 2017, Consolidated Edison, Inc. issued a press release reporting its 1Q 2017 earnings and filed with the Securities and Exchange Commission it's 1Q 2017 Form 10-Q. This presentation should be read together with, and is qualified in its entirety by reference to, these documents and the 2016 Form 10-K. Copies of the earnings press release and the Forms 10-Q and 10-K are available at: <a href="http://www.conedison.com">www.conedison.com</a> (select "For Investors" and then select "Press Releases" and "SEC Filings", respectively).

#### **Forward-Looking Statements**

This presentation contains forward-looking statements that are intended to qualify for the safe-harbor provisions of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Forward-looking statements are statements of future expectations and not facts. Words such as "forecasts," "expects," "estimates," "anticipates," "intends," "believes," "plans," "will" and similar expressions identify forward-looking statements. The forward-looking statements reflect information available and assumptions at the time the statements are made, and speak only as of that time. Actual results or developments may differ materially from those included in the forward-looking statements because of various factors such as those identified in reports the company has filed with the Securities and Exchange Commission, including that the company's subsidiaries are extensively regulated and are subject to penalties; its utility subsidiaries' rate plans may not provide a reasonable return; it may be adversely affected by changes to the utility subsidiaries' facilities could adversely affect it; a cyber-attack could adversely affect it; it is exposed to risks from the environmental consequences of its subsidiaries' operations; a disruption in the wholesale energy markets or failure by an energy supplier could adversely affect it; it has substantial unfunded pension and other postretirement benefit liabilities; its ability to pay dividends or interest depends on dividends from its subsidiaries; it requires access to capital markets to satisfy funding requirements; changes to tax laws could adversely affect it; its strategies may not be effective to address changes in the external business environment; and it also faces other risks that are beyond its control.

#### **Non-GAAP Financial Measure**

This presentation also contains a financial measure, adjusted earnings, that is not determined in accordance with generally accepted accounting principles in the United States of America (GAAP). This non-GAAP financial measure should not be considered as an alternative to net income, which is an indicator of financial performance determined in accordance with GAAP. Adjusted earnings excludes from net income the net mark-to-market changes in the fair value of the derivative instruments the subsidiaries of Con Edison Clean Energy Businesses, Inc. use to economically hedge market price fluctuations in related underlying physical transactions for the purchase or sale of electricity and gas. Adjusted earnings may also exclude from net income certain other items that the company does not consider indicative of its ongoing financial performance. Management uses this non-GAAP financial measure to facilitate the analysis of the company's financial performance as compared to its internal budgets and previous financial results. Management also uses this non-GAAP financial measure to communicate to investors and others the company's expectations regarding its future earnings and dividends on its common stock. Management believes that this non-GAAP financial measure also is useful and meaningful to investors to facilitate their analysis of the company's financial performance.

#### For more information, contact:

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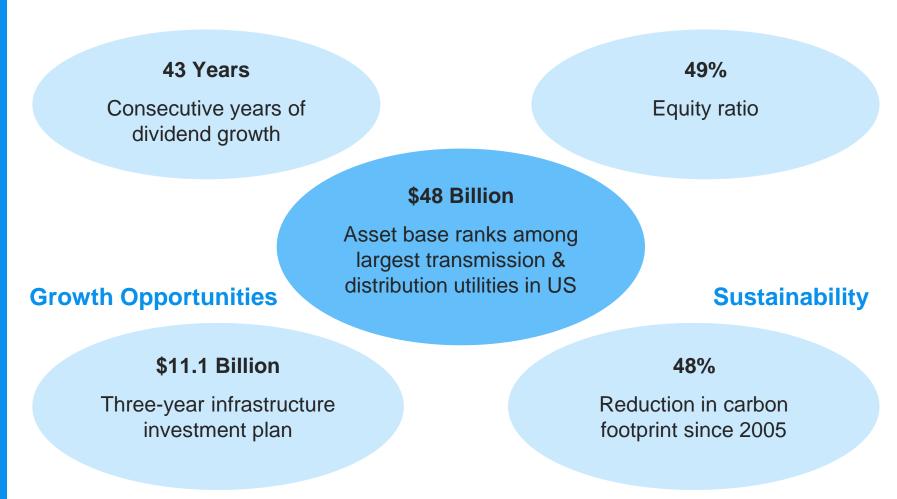




# **Our Shareholder Value Proposition**

#### **Dividends**

#### **Balance Sheet Strength**







### The Con Edison Plan

**Customer Focused** 

Ensure safety and reliability

Enhance the customer experience

Achieve operational excellence

Strategic

Strengthen core utility delivery business

**Value Oriented** 

Provide steady, predictable earnings

Pursue additional regulated growth opportunities to add value in the evolving industry

Maintain balance sheet stability

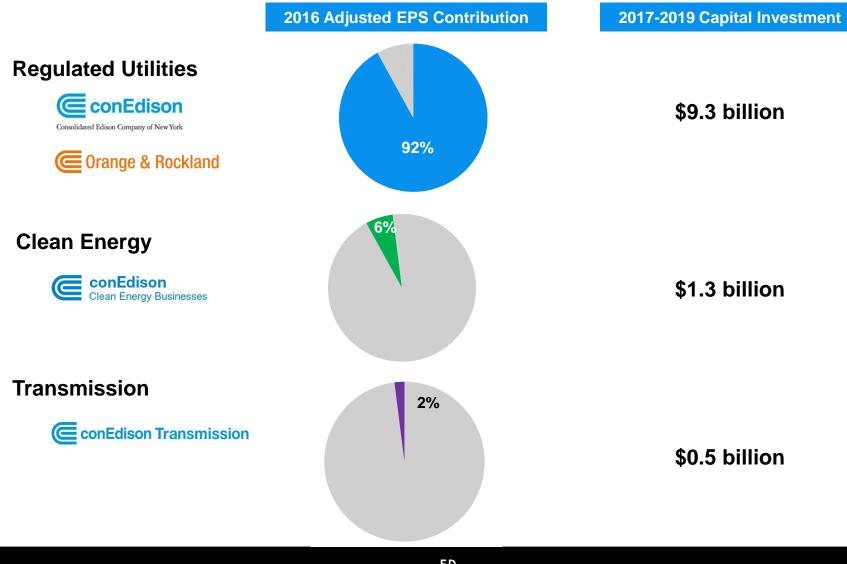
Pay attractive, growing dividends

Grow existing clean energy businesses and pursue additional growth opportunities consistent with our risk appetite





### **Complementary Business Mix with Strong Growth Opportunities**



ConEdison, inc.



#### **Reforming the Energy Vision Implementation Measures Are Underway**

|                | Track 1<br>Business Framework  | Track 2<br>Regulatory and Ratemaking   | Track 3<br>Clean Energy Standard   |
|----------------|--|--|--|
| PSC Objective  | Unlock full value of Distributed<br>Energy Resources (DERs)  | Incent utilities to achieve REV goals  | Promote zero carbon and support 50x30 renewable energy goal  |
| Utility Impact | Integration of DERs into system planning, design, procurement, operations; develop demo projects   | New rate design and earnings opportunities   | Purchase ZECs and RECs for full service customers, primarily through NYSERDA   |
| Implementation | <ul> <li>DSIP Plan</li> <li>Order issued on DSIP Filings<br/>on March 9, 2017</li> <li>Utilities will file more details<br/>about hosting capacity,<br/>interconnection portals,<br/>suitability criteria for non wires<br/>solutions, and customer data</li> <li>Demo projects</li> <li>EE, Virtual Power Plant and<br/>Storage projects approved</li> <li>Pending request to extend<br/>BQDM</li> <li>Plan for six new solicitations for<br/>non-wires customer-sided<br/>solutions by Q3</li> </ul> | <ul> <li>Earnings Adjustment<br/>Mechanisms (EAMs)</li> <li>Incentives included in utilities'<br/>rate case orders</li> <li>Net Energy Metering Reform /<br/>Value of DER</li> <li>Order issued on March 9, 2017</li> <li>Filed Implementation Plan May<br/>1, caps bill impact of new<br/>projects <ul> <li>Transitions community solar<br/>from NEM to Value Stack</li> <li>New rooftop systems<br/>installed through 2019<br/>retain NEM</li> </ul> </li> </ul> | Order approving DPS Staff and<br>NYSERDA's Phase One<br>implementation issued February<br>22, 2017<br>Beginning in 2020, the PSC will<br>review the CES every three years<br>to ensure economic and clean<br>energy goals are being achieved |





### **Enabling Customers to Make Cleaner Energy Choices**



An O&R customer in Monroe, NY manages their home energy use with a new solar array



We converted 2,300 customers from oil to natural gas in 2016. Interest in this cleaner fuel continues to grow

 More than 185 MW of distributed solar is now installed in our service territories

- We expect to bring more than 20,000 new customers onto the gas system by 2021
- Investment in gas transmission is needed to maintain reliability and serve new customers interested in natural gas service



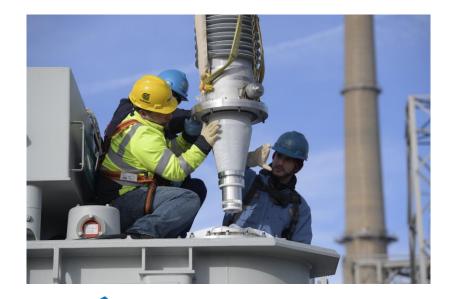


### Managing the System in New Ways



Strengthening our systems against major storms is part of our storm-hardening program underway since 2013

- We are investing in ways to make our systems smarter, more reliable, and more resilient
- We have avoided 225,000 customer outages as a result of our storm-hardening investments in our systems



The mobile, resiliency transformer designed by Con Edison engineers is the first of its kind in the industry

 Our mobile, resiliency transformer is portable and lighter weight than our large transformers and can be installed in days rather than weeks





### **Using New Data in Gas and Electric Operations**



Our new fuse tracker app allows more accurate tracking of all new plastic fusions on the gas system

• New data from the Gas Work and Asset Management system will enhance the way we manage gas system integrity programs



Con Edison crews install AMI communications equipment on Staten Island

 AMI will allow access to sensors that will help us predict and prevent safety risks





## **Smart Meters: Advanced Meter Infrastructure (AMI)**

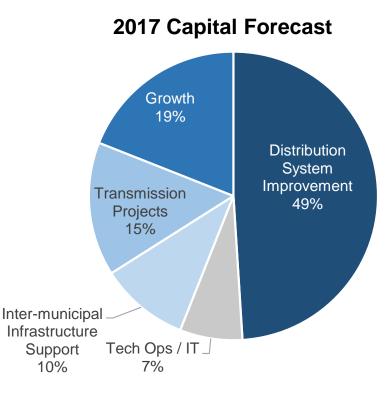
- In addition to providing meter data, the AMI system will provide a new communications backbone that will allow new sensors across the electric and gas systems to alert the company of possible safety risks, before an event occurs
- Improve operations and reduce expenses from:
  - Automated metering reading
  - Integration with call center for increased data accuracy
  - Improved outage identification and restoration
  - Reduced risk of outages through remote load management
  - Voltage optimization that reduces usage
- AMI will also enable new rate designs
- O&R AMI plan of approximately \$115 million planned for NY and NJ (436,500 electric and gas meters combined)

|       | CECONY             |               |   |  |  |  |
|-------|--------------------|---------------|---|--|--|--|
| Year  | Electric<br>Meters | Gas<br>Meters | Capital<br>Expenditures<br>(\$millions) |  |  |  |
| 2016  |                    |               | \$70                                    |  |  |  |
| 2017  | 110,000            | 12,000        | 176                                     |  |  |  |
| 2018  | 528,100            | 161,900       | 194                                     |  |  |  |
| 2019  | 966,000            | 343,000       | 280                                     |  |  |  |
| 2020  | 1,058,500          | 321,500       | 317                                     |  |  |  |
| 2021  | 857,600            | 299,400       | 226                                     |  |  |  |
| 2022  | 68,200             | 25,800        | 22                                      |  |  |  |
| Total | 3,588,400          | 1,163,600     | \$1,285                                 |  |  |  |



## **CECONY Gas Infrastructure Investments**

- Nearly \$1 billion annual investment: 2017 2019
- Infrastructure investments to support gas expansions, main replacement and risk mitigation include:
  - Cast iron and unprotected steel pipe replacement
  - System reinforcement
  - Gas transmission and pipeline upgrades
  - Oil-to-gas conversions
  - Westchester expansion
  - Work and asset management system





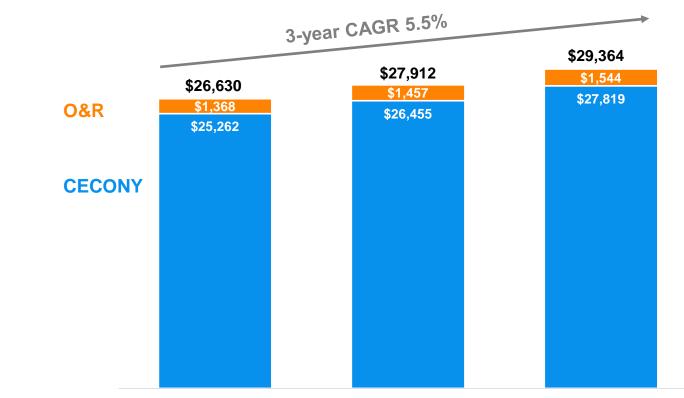
By 2021, we will have reduced our gas main replacement cycle by 14 years, from 34 years to 20.





# Forecasted Rate Base Balances

(\$ in millions)



|        |          | 2017     | 2018     | 2019     |
|--------|----------|----------|----------|----------|
|        | Electric | \$18,902 | \$19,530 | \$20,277 |
| CECONY | Gas      | 4,841    | 5,395    | 6,005    |
|        | Steam    | 1,519    | 1,531    | 1,538    |
| O&R    | Electric | 746      | 784      | 832      |
| υακ    | Gas      | 392      | 423      | 448      |
| RECO   | Electric | 230      | 250      | 264      |





# **Clean Energy Businesses: Working Toward a Greener Environment**



#### **\$1.3 Billion** Investment in Clean Energy Businesses over next three years

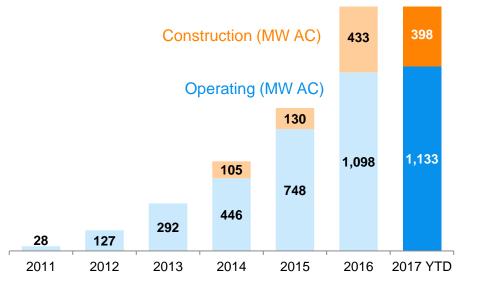
#### #5

Ranking among solar PV owners in North America

#### 95%

Capacity under long-term purchase power agreements

#### **Renewable Energy Production Capacity**



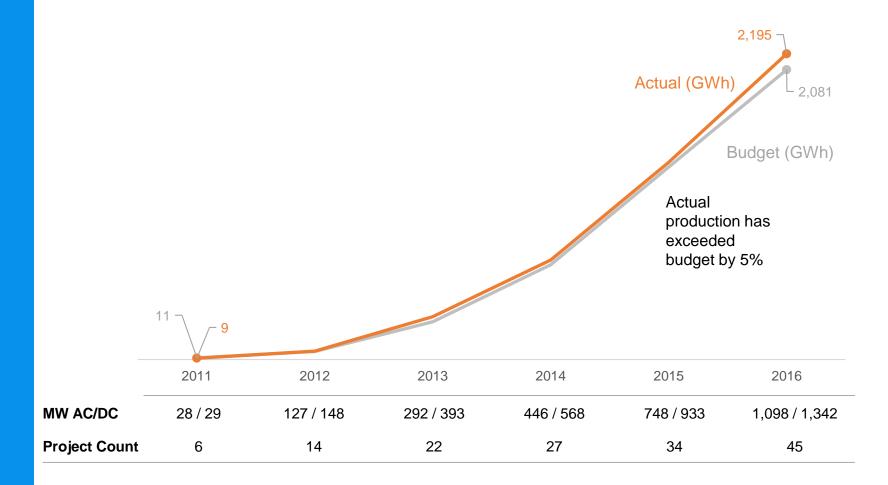


With total capacity of 288 MW, wind represents 25% of our utility-scale renewable energy production.





#### **Renewable Energy Production - Utility Scale Assets Performing Above Expectations**





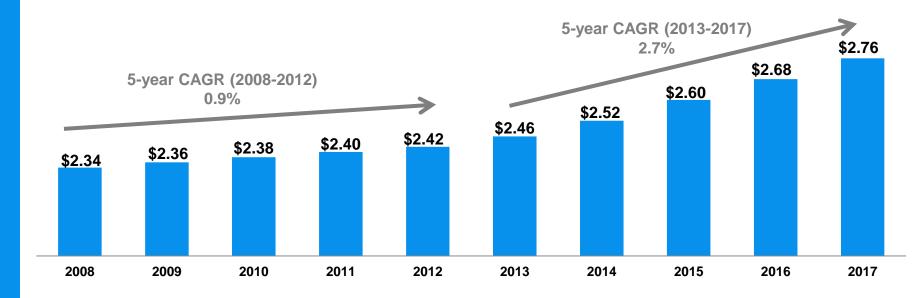
## **Con Edison Transmission**

|                                   | Storage   |
|-----------------------------------|---|
| Stagecoach                        | <ul> <li>41 Bcf of natural gas storage; 99% subscribed</li> </ul>   |
| Gas Services LLC<br>50% ownership | <ul> <li>Storage position with top regional utility customers: CECONY, NJNG, PSE&amp;G,<br/>NYSEG</li> </ul>  |
| ·                                 | Pipelines   |
|                                   | <ul> <li>Total pipeline length of 181 miles with interconnections to Millennium, Tennessee,<br/>and Transco pipelines</li> </ul>  |
|                                   | <ul> <li>3 natural gas pipelines (MARC I, North/South and the East Pipeline) with a<br/>combined throughput capacity of 2,960 Mmcf per day</li> </ul>   |
|                                   | <ul> <li>+90% re-contracting rate; average firm contract duration of 5.9 years</li> </ul>   |
| 12.5% ownership                   | <ul> <li>Proposed new 300-mile pipeline (2 million Dt/day) that connects Equitrans (EQT)<br/>pipeline in northwestern West Virginia to Columbia Gas Transmission and Transco<br/>pipelines</li> </ul>   |
| •                                 | <ul> <li>Fully contracted under 20-year agreements</li> </ul>   |
|                                   | <ul> <li>12.5% of firm capacity contracted by CECONY &amp; O&amp;R</li> </ul>   |
|                                   | <ul> <li>~\$3 billion project with 4Q 2018 expected in-service date</li> </ul>  |
| New York Transco                  | <ul> <li>10% return on common equity for the capital costs of the projects and actual common equity ratio up to 53% for NY Transco's \$214 million investment</li> <li>Competing for new 1,000 MW AC transmission line</li> <li>NYS 50x30 renewable energy portfolio standard creates transmission opportunities</li> </ul> |
| 45.7% ownership                   |   |





## **Accelerated Dividend Growth for Shareholders**



Target dividend payout range: 60 – 70% of adjusted earnings





## Sustainability is Rooted in Our Commitment

| Environmental   | Social  | Governance  |
|---|---|---|
| 48% reduction in carbon<br>footprint since 2005<br>equal to 500,000 cars<br>off the roads | 12,000 hours of<br>volunteers initiatives by<br>employees | Proactive shareholder<br>engagement                       |
| 6,500 large NYC<br>buildings converted from   | \$12 million donated to nonprofits                        | Adoption of proxy<br>access                               |
| oil to cleaner natural gas<br>equal to 1.6 million cars<br>off the roads                  | Low-income Shared<br>Solar Program proposed               | Diverse, experienced,<br>and active Board of<br>Directors |
| Avoiding one million  |   |   |

tons of CO2 annually through steam cogeneration

ConEdison, inc.





# Appendix

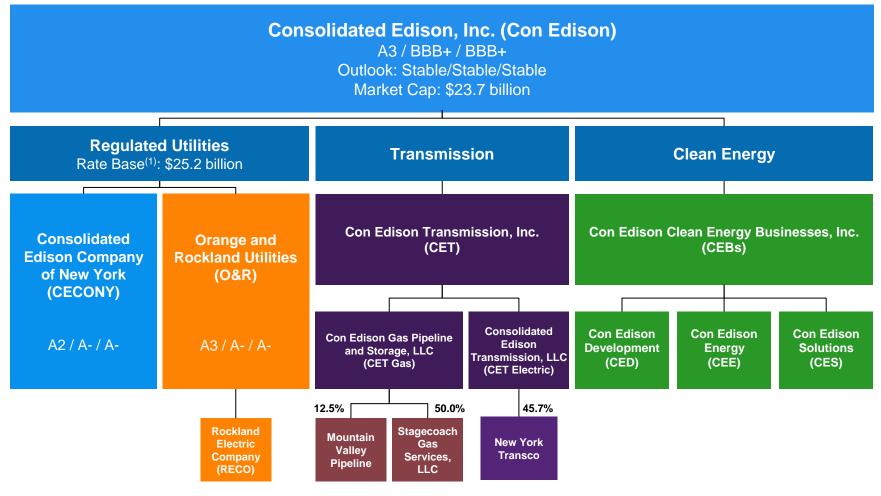




# **Organizational Structure**

(\$ in millions)

# ConEdison



(1) Average rate base for 12 months ending 3/31/2017. Note: Capitalization as of 3/31/17





# Con Edison's Core Business is Regulated Energy Delivery

| Regulated Utility Breakdown   | Annual   | Growth in Peak Us        | age                               |
|---|----------|--------------------------|-----------------------------------|
| <ul> <li>Con Edison of New York (CECONY)</li> <li>3.4 million electric customers</li> </ul> |          | Historic<br>2012 - 2016* | 5-Year<br>Forecast<br>2017 - 2021 |
| <ul><li>1.1 million gas customers</li><li>1,600 steam customers</li></ul>                   | CECONY   |                          |                                   |
| <ul> <li>726 MW of regulated generation</li> </ul>  | Electric | 0.5%                     | 0.2%                              |
|   | Gas      | 4.5                      | 2.3                               |
| <ul> <li>Orange and Rockland (O&amp;R)</li> <li>0.3 million electric customers</li> </ul>   | Steam    | (1.3)                    | (0.7)                             |
| <ul> <li>0.3 million electric customers</li> <li>0.1 million gas customers</li> </ul>       | O&R      |                          |                                   |
|   | Electric | 0.4%                     | (0.1)%                            |
|   | Gas      | 0.7                      | 0.2                               |

\* For Steam & Gas historical CAGR's are from winter ending March 2012 through winter ending March 2016





# Regulatory Framework in NY Supports Energy Efficiency and Distributed Resources

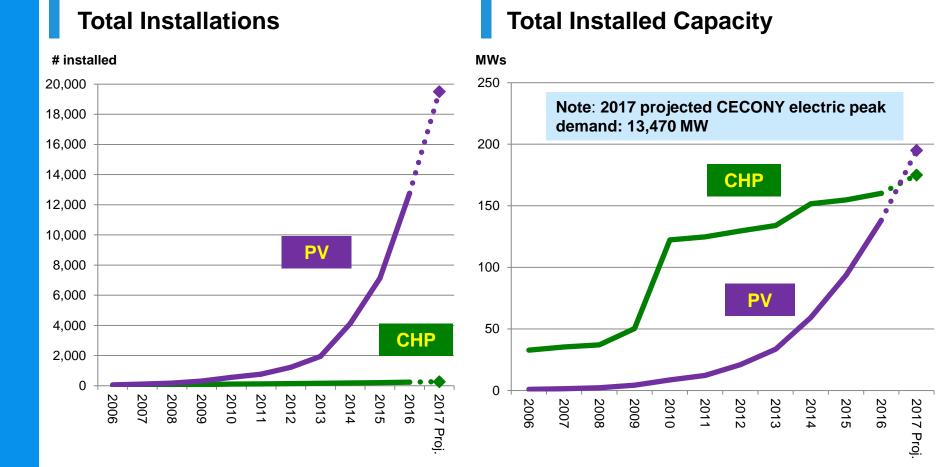
- Reduced regulatory lag
  - Forward-looking test years
  - Timely recovery of most fuel and commodity costs
  - Revenue decoupling mechanism in NY (electric and gas)
  - Adjustment mechanisms for several major uncontrollable expenses (e.g. pension)
- Ability to capture value in evolving industry for customer & shareholder benefit
  - Majority of investment is replacement and upgrade of existing assets
  - Smart meter investment underway
  - Accelerated gas main replacement
  - Growth from natural-gas conversions
- Reforming the Energy Vision (REV) proceeding is at the forefront of the evolving industry





## **Distributed Generation**

## **Adoption Trends in CECONY Service Area**



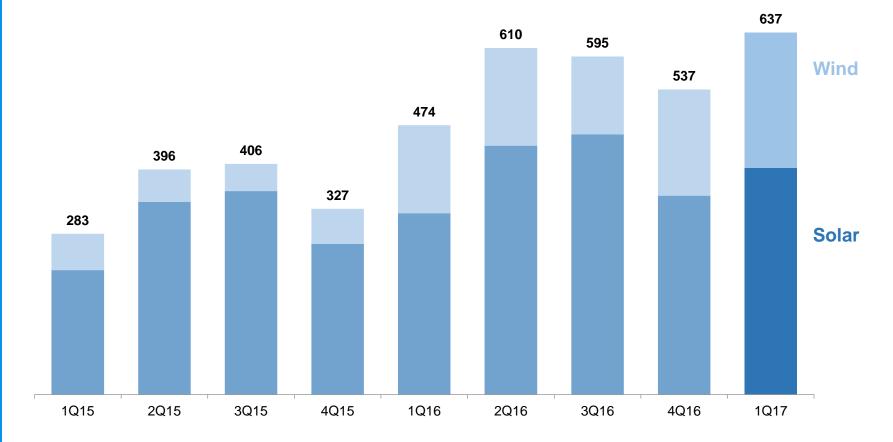
Source: Consolidated Edison Company of New York.





# **Con Edison Development: Renewable Electric Production**

#### GWh By Quarter (2015-2017 YTD)







## **Dividend and Earnings Announcements**

- On April 20, 2017, the company issued a press release reporting that the company had declared a quarterly dividend of 69 cents a share on its common stock.
- On May 4, 2017, the company issued a press release confirming its previous forecast of 2017 adjusted earnings to be in the range of \$3.95 to \$4.15 per share.



#### 1Q 2016 vs. 1Q 2017

Reported EPS (GAAP) Adjusted EPS (Non-GAAP)





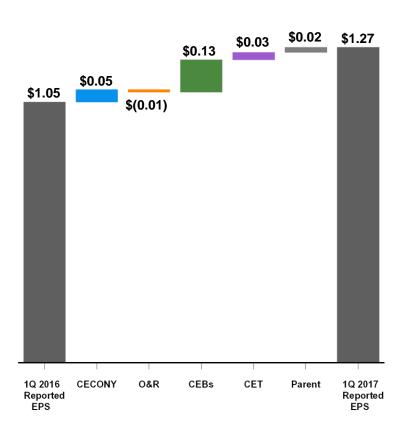
# 1Q 2017 Earnings

|   | 2017      | 2016   | 2017    | 2016    |
|---|-----------|--------|---------|---------|
| Reported Net Income and EPS – GAAP basis                | \$<br>388 | \$ 310 | \$ 1.27 | \$ 1.05 |
| Net mark-to-market effects of the CEBs                  | (2)       | 38     |         | 0.13    |
| Adjusted Earnings and Adjusted EPS – non-<br>GAAP basis | \$<br>386 | \$ 348 | \$ 1.27 | \$ 1.18 |



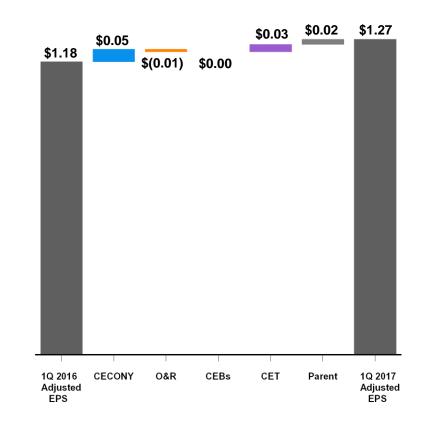


### Walk from 1Q 2016 EPS to 1Q 2017 EPS



#### Variance in Reported EPS (GAAP)

#### Variance in Adjusted EPS (Non-GAAP)







# 1Q 2017 vs. 1Q 2016 EPS Variances

|  | Three Months<br>Ended Variation |          |  |
|--|---------------------------------|----------|--|
|  | 2017 v                          | /s. 2016 | Notes  |
| CECONY <sup>(1)</sup>                              |                                 |          |  |
| Changes in rate plans and regulatory charges       | \$                              | 0.20     | Reflects higher gas net base revenues under the new rate plan of \$0.11, higher electric net base revenues under the new rate plan of \$0.05, and growth in the number of gas customers of \$0.02. |
| Weather impact on steam revenues                   |                                 | 0.02     | •  |
| Operations and maintenance expenses                |                                 | 0.04     | Reflects lower pension and other postretirement benefits costs of \$0.07, offset, in part, by higher municipal infrastructure costs of \$(0.02).   |
| Depreciation, property taxes and other tax matters |                                 | (0.14)   | Reflects higher depreciation and amortization expense of \$(0.05), property taxes of \$(0.05) and income taxes of \$(0.04).  |
| Other  |                                 | (0.07)   | Includes the impact of the dilutive effect of Con Edison's stock issuances.  |
| Total CECONY                                       | \$                              | 0.05     |  |
| O&R <sup>(1)</sup>                                 |                                 |          |  |
| Changes in rate plans and regulatory charges       |                                 | 0.01     |  |
| Operations and maintenance expenses                |                                 | (0.01)   |  |
| Depreciation and property taxes                    |                                 | (0.01)   |  |
| Other  |                                 | _        |  |
| Total O&R  | \$                              | (0.01)   |  |
| Clean Energy Businesses                            |                                 |          |  |
| Operating revenues less energy costs               |                                 | 0.15     | Includes the impact of the mark-to-market effect shown below.  |
| Other operations and maintenance expenses          |                                 | _        |  |
| Net interest expense                               |                                 | (0.01)   |  |
| Other  |                                 | (0.01)   |  |
| Total CEBs   | \$                              | 0.13     |  |
| Con Edison Transmission                            |                                 |          |  |
| Total CET  | \$                              | 0.03     | Reflects income from equity investments.   |
|  |                                 |          |  |
| Parent<br>Total Parent Co.                         | ¢                               | 0.02     | Deflecte bieber income tex berefite  |
|  | \$                              | 0.02     | Reflects higher income tax benefits.   |
| Reported EPS (GAAP)                                | \$                              | 0.22     |  |
| Net mark-to-market effects of the CEBs             |                                 | (0.13)   |  |
| Adjusted EPS (non-GAAP)                            | \$                              | 0.09     |  |

1. Under the revenue decoupling mechanisms in the utilities' New York electric and gas rate plans and the weather-normalization clause applicable to their gas businesses, revenues are generally not affected by changes in delivery volumes from levels assumed when rates were approved.





# 1Q 2017 vs. 1Q 2016 EPS Reconciliation by Company

#### 3 months ending March 31, 2017

|                               | CECONY | O&R    | CEBs   | CET <sup>(1)</sup> | Parent | Total  |
|-------------------------------|--------|--------|--------|--------------------|--------|--------|
| Reported EPS – GAAP basis     | \$1.11 | \$0.08 | \$0.02 | \$0.03             | \$0.03 | \$1.27 |
| Adjusted EPS – Non-GAAP basis | \$1.11 | \$0.08 | \$0.02 | \$0.03             | \$0.03 | \$1.27 |

#### 3 months ending March 31, 2016

|                               | CECONY | O&R    | CEBs     |   | Parent | Total  |
|-------------------------------|--------|--------|----------|---|--------|--------|
| Reported EPS – GAAP basis     | \$1.06 | \$0.09 | \$(0.11) |   | \$0.01 | \$1.05 |
| Net mark-to-market losses     | —      | —      | 0.13     | _ |        | 0.13   |
| Adjusted EPS – Non-GAAP basis | \$1.06 | \$0.09 | \$0.02   | - | \$0.01 | \$1.18 |

1. In 2016, Con Edison Transmission began investing, through CET Electric and CET Gas, in electric transmission and gas pipeline and storage assets.





## 1Q 2017 Developments\*

#### CECONY & O&R

• In March 2017, the New York State Public Service Commission issued an order on net energy metering transition, introducing a program that compensates participating electric customers based on the value of the distributed energy resources. (page 50)

#### O&R

• In February 2017, the New Jersey Board of Public Utilities approved a stipulation of settlement for a RECO electric rate plan for the period commencing March 2017. The rate plan provides for an electric rate increase of \$1.7 million, reflecting a return on common equity of 9.6% and a common equity ratio of 49.7%. (page 20)

#### **Clean Energy Businesses**

- 1,531 MW (AC) of renewable energy production projects in service (1,133 MW) or in construction (398 MW) at March 31, 2017. (page 51)
- 399 millions of kWh generated from solar projects and 238 millions of kWh generated from wind projects during the three months ended March 31, 2017. (page 51)

#### **Con Edison Transmission**

- In March 2017, the Federal Energy Regulatory Commission staff issued a revised schedule for the completion of the environmental impact statement (EIS) for the Mountain Valley Pipeline as follows:
  - June 23, 2017: Issuance of Notice of Availability of the final EIS
  - September 21, 2017: 90-day federal authorization decision deadline

#### \*Page references to 1Q 2017 Form 10-Q.





# Five-Year Reconciliation of Reported EPS (GAAP) to Adjusted EPS (Non-GAAP)

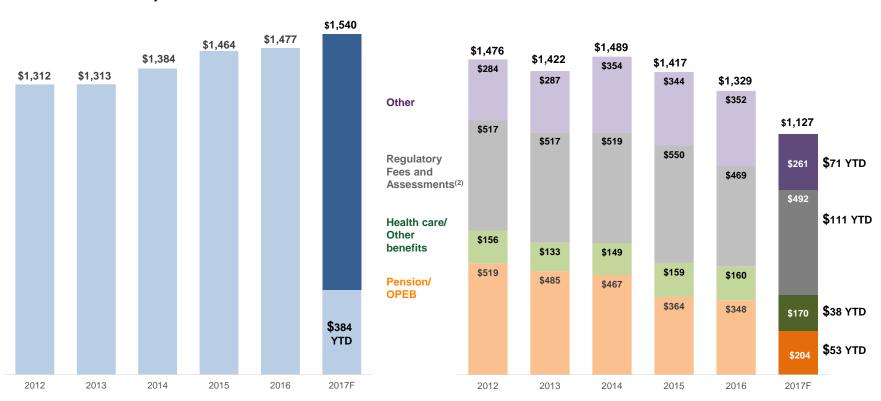
| 12 Months Ending December 31,                                    |        |        |        |        |                            |
|--|--------|--------|--------|--------|----------------------------|
|  | 2013   | 2014   | 2015   | 2016   | <b>2017</b> <sup>(1)</sup> |
| Reported EPS – GAAP basis  | \$3.62 | \$3.73 | \$4.07 | \$4.15 | \$4.37                     |
| Gain on sale of the CEBs' retail electric<br>supply business     | -      | -      | -      | (0.19) | (0.19)                     |
| Goodwill impairment related to the CEBs' energy service business |        |        |        | 0.04   | 0.04                       |
| Impairment of assets held for sale                               | -      | -      | 0.01   | -      | -                          |
| Gain on sale of solar electric production projects               | -      | (0.09) | -      | -      | -                          |
| Loss from LILO transactions                                      | 0.32   | -      | -      | -      | -                          |
| Net mark-to-market effects of the CEBs                           | (0.14) | 0.25   | -      | (0.01) | (0.15)                     |
| Adjusted EPS – Non-GAAP basis                                    | \$3.80 | \$3.89 | \$4.08 | \$3.99 | \$4.07                     |

1. Represents 12-month trailing EPS ending March 31, 2017





# **CECONY Operations and Maintenance Expenses** (\$ in millions)



Departmental

Other Expenses<sup>(1)</sup>

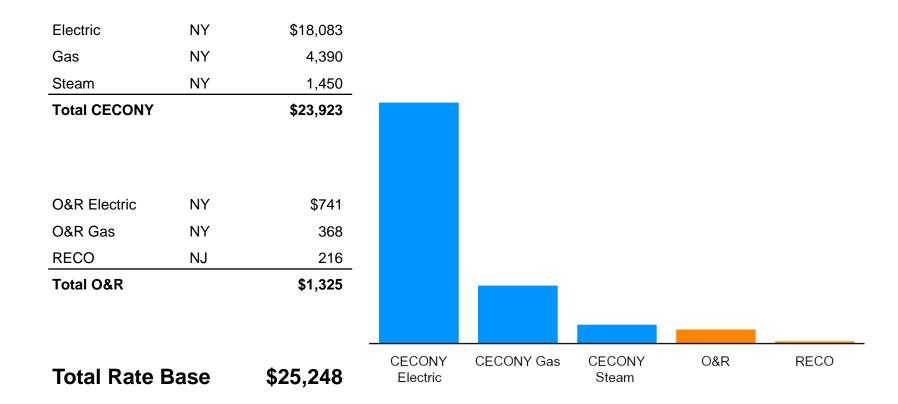
1. Other Expenses are either reconciled through amounts reflected in rates, or represent surcharges that are recovered in revenues from customers.

2. Includes Demand Side Management, System Benefit Charges and Public Service Law 18A assessments which are collected in revenues.





# **Composition of Regulatory Rate Base**<sup>(1)</sup> (as of March 31, 2017)



1. Average rate base for 12 months ended 3/31/2017.





# Regulated Utility Rates of Return and Equity Ratio (12 Months ended March 31, 2017)

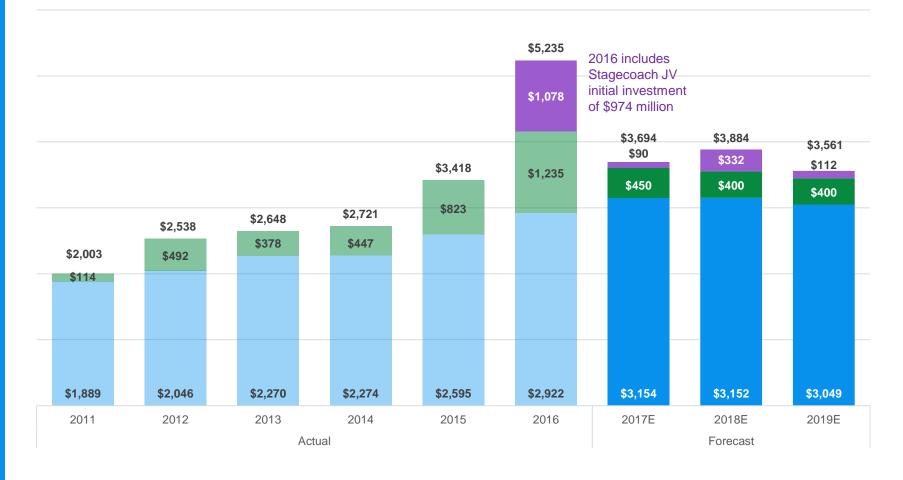
|                     | Regulate           | ed Basis |
|---------------------|--------------------|----------|
|                     | Allowed            | Actual   |
| CECONY              |                    |          |
| Electric            | 9.0%               | 9.6%     |
| Gas                 | 9.0                | 8.4      |
| Steam               | 9.3                | 8.0      |
| Overall – CECONY    | 9.0 <sup>(1)</sup> | 9.3      |
| CECONY Equity Ratio | 48.0%              | 48.8%    |
| O&R                 |                    |          |
| Electric            | 9.0%               | 8.2%     |
| Gas                 | 9.0                | 9.9      |
| RECO                | 9.6                | 6.9      |
| Overall – O&R       | 9.1 <sup>(1)</sup> | 8.5      |
| O&R Equity Ratio    | 48.0%              | 48.9%    |

1. Weighted by rate base





#### Capital Expenditures (\$ in millions)



CECONY & O&R

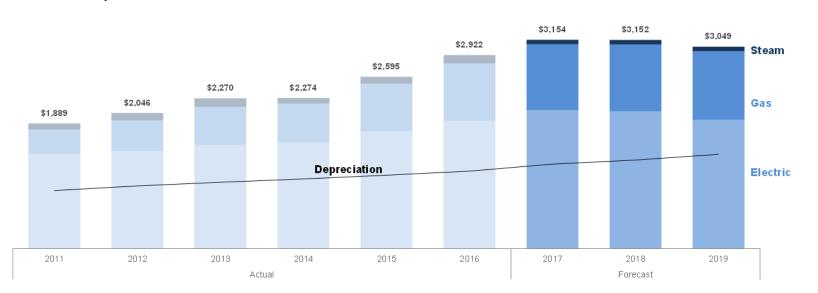
Clean Energy Businesses

Con Edison Transmission





#### Utility Capital Expenditures (\$ in millions)



|       | Annual   | <b>CECONY</b> Inf | rastructure | Annual O&R   | Infrastruc | cture Capex |              |
|-------|----------|-------------------|-------------|--------------|------------|-------------|--------------|
|       | Electric | Gas               | Steam       | Depreciation | Electric   | Gas         | Depreciation |
| 2011  | \$1,354  | \$335             | \$89        | \$829        | \$79       | \$32        | \$48         |
| 2012  | 1,375    | 426               | 108         | 894          | 98         | 39          | 53           |
| 2013  | 1,471    | 536               | 128         | 946          | 98         | 37          | 56           |
| 2014  | 1,500    | 549               | 83          | 991          | 105        | 37          | 61           |
| 2015  | 1,658    | 671               | 106         | 1,040        | 114        | 46          | 68           |
| 2016  | 1,819    | 811               | 126         | 1,103        | 114        | 52          | 68           |
| 2017F | 1,957    | 935               | 70          | 1,203        | 136        | 56          | 72           |
| 2018F | 1,919    | 953               | 71          | 1,259        | 151        | 58          | 78           |
| 2019F | 1,798    | 983               | 68          | 1,341        | 148        | 52          | 83           |





# **2017 Financing Plan and Activity**

#### **Debt and Equity Financing Plan**

- Capital expenditures of \$3,694 million (CECONY: \$2,962 million, the CEBs: \$450 million, O&R: \$192 million, CET: \$90 million)
- Issue between \$1.0 billion and \$1.8 billion of long-term debt, most of which would be at the Utilities
- Issue additional debt secured by the CEBs' renewable electric production projects
- Issue up to \$350 million of common equity in 2017 in addition to equity issued through dividend reinvestment, employee stock purchase and long-term incentive plans

#### Activity to Date

- In March, CEI issued \$400 million 2.00% debentures due 2020 and prepaid the \$400 million variable rate term loan that was set to mature in June 2018
- In March, CED Upton County Solar, a subsidiary of CED, issued \$97 million 4.45% senior secured notes due 2042

#### **Debt Maturities**

| (\$ in millions)              | 2017 | 2018    | 2019  | 2020  | 2021  |
|-------------------------------|------|---------|-------|-------|-------|
| Con Edison, Inc. [Parent Co.] | \$2  | \$2     | \$3   | \$403 | \$503 |
| CECONY                        | -    | 1,200   | 475   | 350   | -     |
| O&R                           | 4    | 55      | 62    | -     | -     |
| CEBs                          | 33   | 31      | 34    | 35    | 37    |
| Total                         | \$39 | \$1,288 | \$574 | \$788 | \$540 |





#### Capital Structure – March 31, 2017 (\$ in millions)

| Consolio<br>A3 | d Edisc<br>8+/BBE |      |
|----------------|-------------------|------|
| Debt           | \$<br>14,862      | 51%  |
| Equity         | 14,506            | 49   |
| Total          | \$<br>29,368      | 100% |

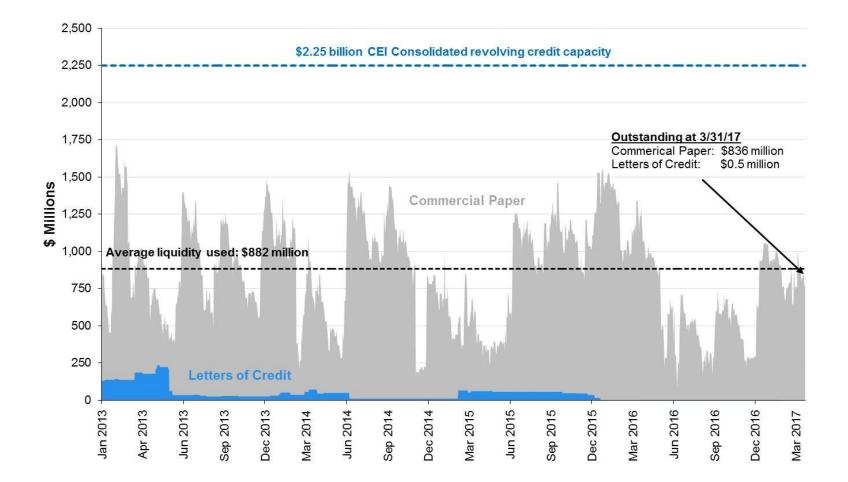
| CECONY<br>A2 / A- / A- |             |     | O&R<br>A3 / A- / A- |    |       |      | Parent and Other |          |      |
|------------------------|-------------|-----|---------------------|----|-------|------|------------------|----------|------|
| Debt                   | \$ 12,075 5 | 50% | Debt                | \$ | 664   | 50%  | Debt             | \$ 2,123 | 53%  |
| Equity                 | 11,991      | 50  | Equity              |    | 659   | 50   | Equity           | 1,856    | 47   |
| Total                  | \$ 24,066 1 | 00% | Total               | \$ | 1,323 | 100% | Total            | \$ 3,979 | 100% |

Amounts shown exclude notes payable and include the current portion of long-term debt; senior unsecured credit ratings shown in order of Moody's / S&P / Fitch; All ratings have stable outlooks.





# Liquidity Profile (\$ in millions)





### **Utility Sales and Revenues – First Quarter Variation**

The changes in the energy delivered by the company's utility subsidiaries, both for actual amounts and as adjusted for variations in weather and billing days, for the three months ended March 31, 2017 (expressed as a percentage of 2016 amounts):

| First Quarter | Variation |
|---------------|-----------|
|---------------|-----------|

2017 vs. 2016

|            | Actual | Adjusted |
|------------|--------|----------|
| CECONY     |        |          |
| Electric   | 0.4    | (0.3)    |
| Firm – Gas | 10.9   | 8.4      |
| Steam      | 3.0    | (1.9)    |
| O&R        |        |          |
| Electric   | (3.2)  | (0.6)    |
| Firm – Gas | 1.6    | 0.1      |





## **Utility Sales and Revenues – Electric First Quarter**

#### Electric – 1st Quarter

|  | Millions of Kilowatt-hours |        | Revenues in    | Millions |  |
|--|----------------------------|--------|----------------|----------|--|
|  | 2017                       | 2016   | 2017           | 2016     |  |
| Con Edison of New York                 |                            |        |                |          |  |
| Residential and Religious              | 2,278                      | 2,336  | \$<br>574 \$   | 584      |  |
| Commercial and Industrial              | 2,305                      | 2,291  | 430            | 415      |  |
| Retail choice customers                | 6,304                      | 6,213  | 632            | 595      |  |
| Public Authorities                     | 16                         | 15     | 3              | 3        |  |
| NYPA, Municipal Agency and other sales | 2,496                      | 2,484  | 127            | 129      |  |
| Total Sales                            | 13,399                     | 13,339 | \$<br>1,766 \$ | 1,726    |  |
| Orange and Rockland                    |                            |        |                |          |  |
| Residential and Religious              | 349                        | 356    | \$<br>68 \$    | 65       |  |
| Commercial and Industrial              | 191                        | 194    | 27             | 26       |  |
| Retail choice customers                | 707                        | 741    | 43             | 46       |  |
| Public Authorities                     | 24                         | 22     | 2              | 2        |  |
| Total Sales                            | 1,271                      | 1,313  | \$<br>140 \$   | 139      |  |
| Regulated Utility Sales & Revenues     |                            |        |                |          |  |
| Residential and Religious              | 2,627                      | 2,692  | \$<br>642 \$   | 649      |  |
| Commercial and Industrial              | 2,496                      | 2,485  | 457            | 441      |  |
| Retail choice customers                | 7,011                      | 6,954  | 675            | 641      |  |
| Public Authorities                     | 40                         | 37     | 5              | 5        |  |
| NYPA, Municipal Agency and other sales | 2,496                      | 2,484  | 127            | 129      |  |
| Total Sales                            | 14,670                     | 14,652 | \$<br>1,906 \$ | 1,865    |  |





### **Utility Sales and Revenues – Gas First Quarter**

#### Gas - 1st Quarter

|                                      | Thousands of Dekatherms |         |    | Revenues in I | n Millions |
|--------------------------------------|-------------------------|---------|----|---------------|------------|
|                                      | 2017                    | 2016    | :  | 2017          | 2016       |
| Con Edison of New York               |                         |         |    |               |            |
| Residential                          | 24,607                  | 21,538  | \$ | 337 \$        | 279        |
| General                              | 12,803                  | 10,984  |    | 133           | 103        |
| Firm Transportation                  | 30,415                  | 28,619  |    | 222           | 190        |
| Total Firm Sales and Transportation  | 67,825                  | 61,141  |    | 692           | 572        |
| Interruptible Sales                  | 2,308                   | 4,109   |    | 13            | 19         |
| Transportation of Customer Owned Gas | 28,233                  | 27,163  |    | 17            | 18         |
| Total Sales                          | 98,366                  | 92,413  | \$ | 722 \$        | 609        |
| Off-system Sales                     | 1                       | —       |    | —             | —          |
| Orange and Rockland                  |                         |         |    |               |            |
| Residential                          | 3,885                   | 3,556   | \$ | 49 \$         | 34         |
| General                              | 958                     | 764     |    | 10            | 7          |
| Firm Transportation                  | 4,188                   | 4,566   |    | 29            | 29         |
| Total Firm Sales and Transportation  | 9,031                   | 8,886   |    | 88            | 70         |
| Interruptible Sales                  | 1,188                   | 1,177   |    | 3             | 1          |
| Transportation of Customer Owned Gas | 397                     | 380     |    | _             | —          |
| Total Sales                          | 10,616                  | 10,443  | \$ | 91 \$         | 71         |
| Off-system Sales                     | —                       | —       |    | —             | —          |
| Regulated Utility Sales & Revenues   |                         |         |    |               |            |
| Residential                          | 28,492                  | 25,094  | \$ | 386 \$        | 313        |
| General                              | 13,761                  | 11,748  |    | 143           | 110        |
| Firm Transportation                  | 34,603                  | 33,185  |    | 251           | 219        |
| Total Firm Sales and Transportation  | 76,856                  | 70,027  |    | 780           | 642        |
| Interruptible Sales                  | 3,496                   | 5,286   |    | 16            | 20         |
| Transportation of Customer Owned Gas | 28,630                  | 27,543  |    | 17            | 18         |
| Total Sales                          | 108,982                 | 102,856 | \$ | 813 \$        | 680        |
| Off-system Sales                     | 1                       | —       |    | —             | _          |





### **Utility Sales and Revenues – Steam First Quarter**

|                           | Millions of | Pounds | Revenues in Millions |        |      |  |
|---------------------------|-------------|--------|----------------------|--------|------|--|
|                           | 2017        | 2016   | 2                    | 2017   | 2016 |  |
| Con Edison of New<br>York |             |        |                      |        |      |  |
| General                   | 293         | 266    | \$                   | 14 \$  | 12   |  |
| Apartment House           | 2,469       | 2,381  |                      | 77     | 66   |  |
| Annual Power              | 5,298       | 5,179  |                      | 197    | 173  |  |
| Total Sales               | 8,060       | 7,826  | \$                   | 288 \$ | 251  |  |

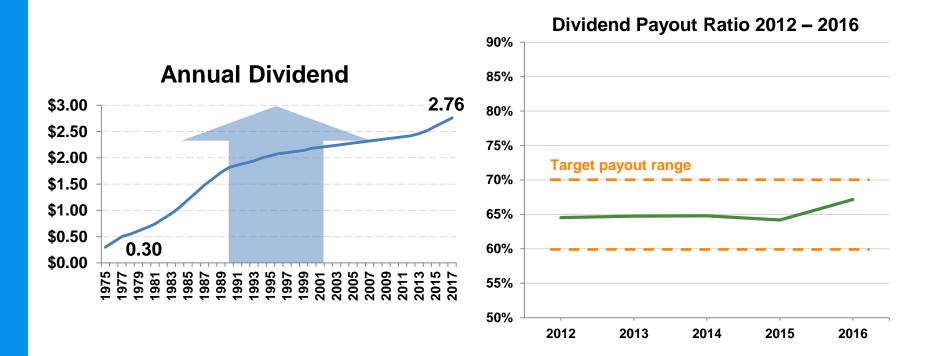




**43 Consecutive Years of Dividend Increases** 

Only Utility in S&P 500 with 30 or More Straight Years of Dividend Increases

2017 indicated dividend increased \$0.08 to \$2.76



\*On January 19, 2017 Con Edison declared quarterly dividends of 69 cents a share, for an annualized rate of \$2.76. Future dividend actions are subject to Board of Directors approval among other factors.



