Con Edison, Inc.

Wolfe Research Power & Gas Leaders Conference September 29, 2015



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Forward-Looking Statements

This presentation includes certain forward-looking statements intended to qualify for safe-harbor provisions of the Federal securities laws. Forward-looking statements are statements of future expectation and not facts. Words such as "expects," "estimates," "anticipates," "intends," "believes," "plans," "will" and similar expressions identify forward-looking statements. Forward-looking statements are based on information available at the time the statements are made, and accordingly speak only as of that time. Actual results might differ materially from those included in the forward-looking statements because of various factors including, but not limited to, those discussed in reports the company has filed with the Securities and Exchange Commission.

Non-GAAP Financial Measure

This presentation contains a financial measure, adjusted earnings (which the Company formerly referred to as earnings from ongoing operations), not determined in accordance with Generally Accepted Accounting Principles (GAAP). Adjusted earnings should not be considered as an alternative to net income. Management uses this non-GAAP measure to facilitate the analysis of the company's operating performance and believes that this non-GAAP measure also is useful and meaningful to investors. A reconciliation of this non-GAAP measure to earnings determined in accordance with GAAP is included in this presentation.

For more information, contact: Jan Childress, Director, Investor Relations Tel.: 212-460-6611 Email: <u>childressj@coned.com</u>

www.conEdison.com





Consolidated Edison Investment Thesis

- Core regulated energy delivery business with growing renewable energy portfolio
 - Limited commodity exposure
- Reduced regulatory lag
 - Forward-looking test years
 - Timely recovery of most fuel and commodity costs
 - Revenue decoupling mechanism in NY (electric and gas)
 - Adjustment mechanisms for several major uncontrollable expenses (e.g. pension)
- Significant dividend record
 - 41 consecutive years of dividend increases; 3rd longest in electric utility industry
 - 4.0 % yield is the 3rd highest among S&P 500 Dividend Aristocrats
 - The dividend payout ratio was 65% in 2014
- Ability to invest for customer benefit
 - Majority of investment is replacement and upgrade of existing assets
 - Growth opportunity through increased natural-gas conversions
 - Targeted energy efficiency and demand side management
 - Strong, stable balance sheet and conservatively managed liquidity

Where Are Our Growth Opportunities?

- Delivering energy to a growing service area
- Energy conservation programs
- Oil-to-gas conversions
- Development of renewable energy
- Energy infrastructure investments
 - Electric and gas transmission
 - Electric and gas storage





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Business Environment

- Vibrant local economy continues to grow
- Job growth in the region is outpacing the nation
- Growing industries include: Technology, Health, Education, Hospitality, Tourism, and Business Services
- Tourism at a record level
- Residential building permits on the rise
- Energy landscape is changing; Con Edison is at the forefront of the transformation
- New technologies are redefining the way we live



We power New York City, one of the most dynamic metropolitan regions of the world

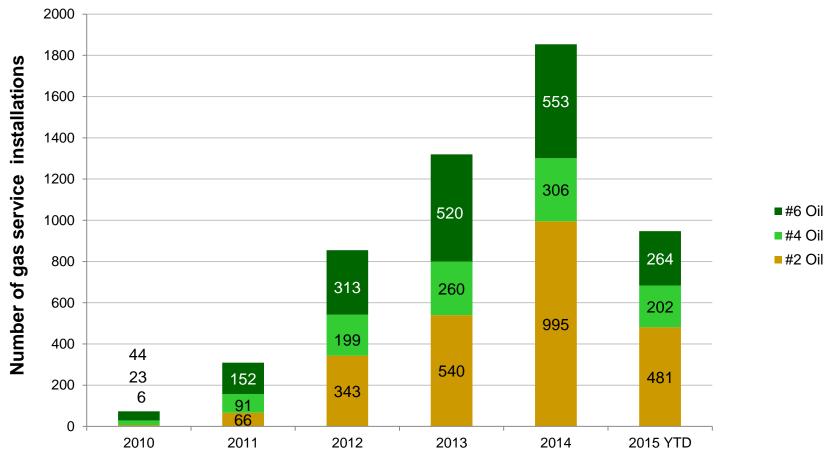


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Con Edison Company of New York (CECONY)

Annual Multi-Family and Commercial Oil-to-Gas Conversions by Oil Type

2015 YTD through July 31st



Note: Multi-family buildings include 5 or more families. Figures for #2 oil include burners rated 350,000 BTUs or higher.



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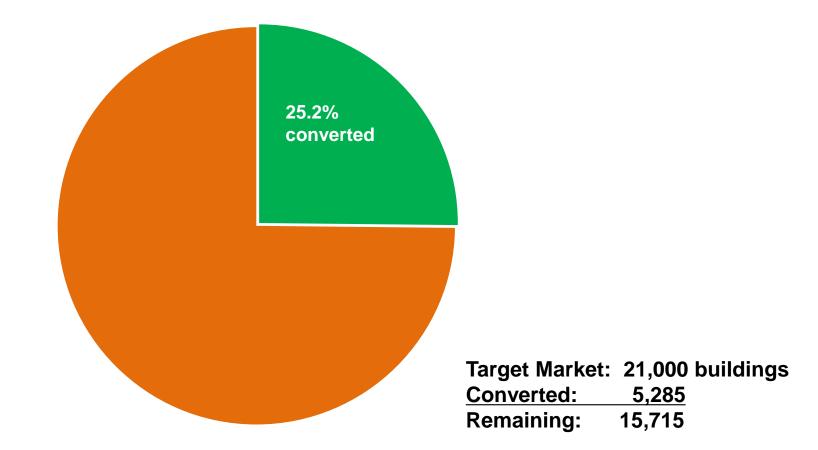
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Target Market for Conversion of Large Multi-Family and Commercial Buildings from Oil to Gas

July 31, 2015



Note: Includes multi-family buildings of 5 or more families, and #2 oil burners rated 350,000 BTUs or higher.





CECONY Gas Infrastructure Investment

(\$ millions)



Source of capex forecasts: 2014 10-K.



2017

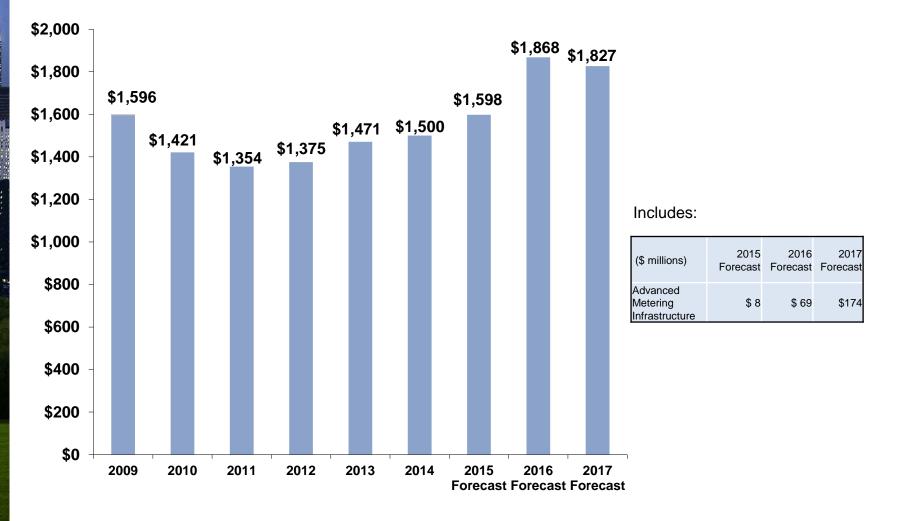
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Target



CECONY Electric Infrastructure Investment

(\$ millions)



Source of capex forecasts: 2014 10-K. Estimates do not include Con Edison Transmission projects.

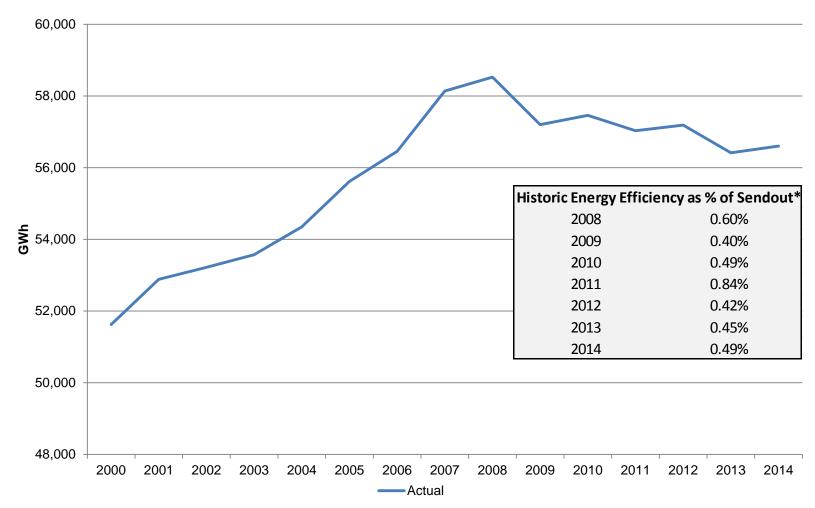


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CECONY Energy Efficiency Impacts Historic Electric Volumes

(Weather Normalized)



* Includes CECONY and NYSERDA EEPS, NYSERDA SBC, and NYPA projects.

Source: Consolidated Edison Company of New York, NYISO.

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CECONY An Initial Demonstration Brooklyn-Queens Demand Management



- \$200 million investment to defer a \$1.2 billion substation configuration using portfolio of alternative investments
 - Deferral of about 5 years
 - 41 MW customer and 11 MW utility solutions
- Allowed ROE on invested capital plus incentive adder
- Challenges include developing portfolio of assets to meet a 12-hour peak
 - Traditional solutions include energy efficiency and targeted demand-side management
 - Other solutions include solar PV coupled with battery storage



Reforming the Energy Vision Proposed Demonstration Projects

CECONY

- Residential Solar and Energy Storage Aggregation
 - Partnering with SunPower and SunVerge
- Commercial Distributed Energy Resources Marketplace
 - Partnering with Retroficiency
- Residential Targeted Offerings
 - Partnering with Opower, SunPower, Nest and HomeServe

Orange & Rockland Utilities (O&R)

- Residential Marketplace
 - Partnering with Simple Energy

Aggregate proposed investment of about \$40 million



Advanced Metering Infrastructure (AMI) is Foundational to Reforming the Energy Vision

- AMI includes smart meters and a two-way communications network between the customer and the utility
- 50 million AMI meters deployed in U.S reaching 43% of homes nationwide*
- CECONY-proposed \$1.5 billion capital investment over eight years
 - \$69 million tentatively approved for 2016
 - Updated proposal to be submitted on October 15, 2015
- O&R investment
 - \$11.9 million for 2016 and \$8.9 million for 2017 included in Joint Proposal for NY
 - \$7.3 million for 2016 and \$3.9 million for 2017 proposed for NJ

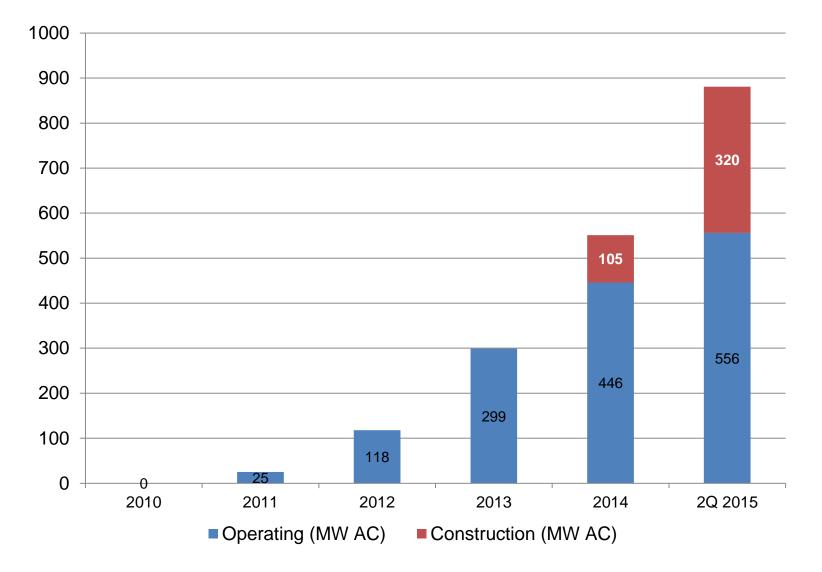
* Source: Institute for Electric Innovation September 2014 report – Utility Scale Smart Meter Deployments: Building Block of the Evolving Power Grid





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Con Edison Development Renewable Portfolio





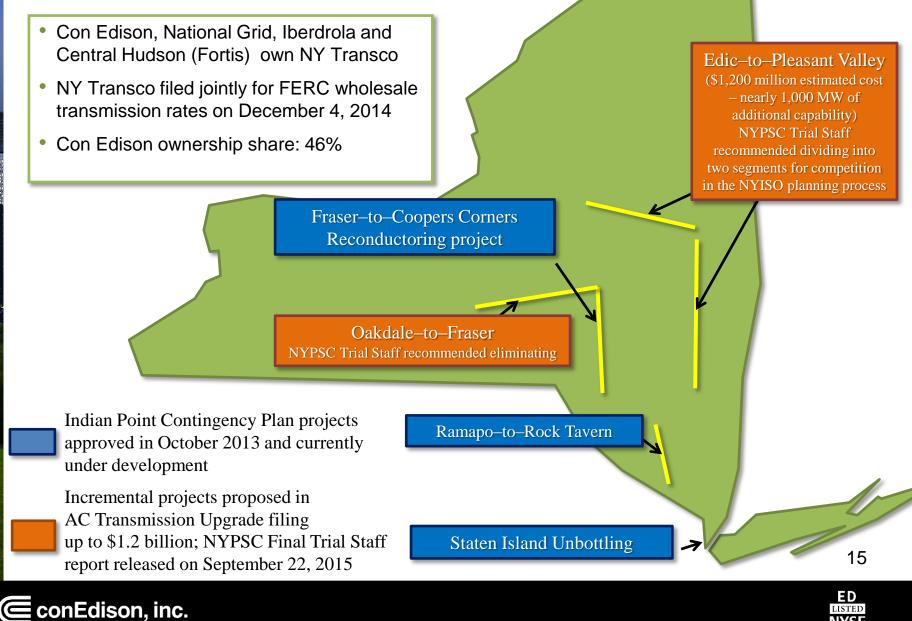
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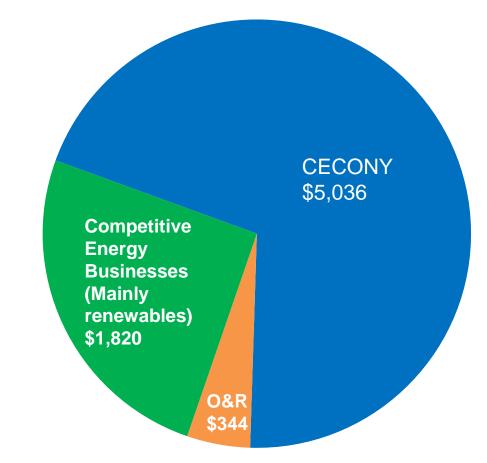
NY Transco Projects for Indian Point Contingency and Proposed AC Transmission Upgrades



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Forecasted Capital Expenditures by Segment (\$ millions)

2-Year Forecast 2015-2016 Total investment \$7,200







Growth Opportunities Benefit Customers, Shareholders and the Environment

- Delivering energy to a growing service area
- Energy conservation programs
- Oil-to-gas conversions
- Development of renewable energy
- Energy infrastructure investments
 - Electric and gas transmission
 - Electric and gas storage





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Appendix

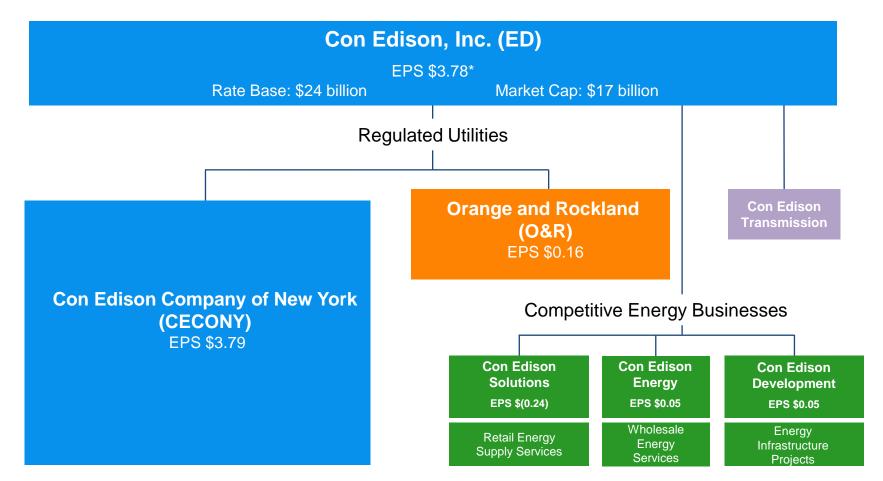






Regulated Transmission and Distribution Focused

(EPS – Twelve Months Ended June 30, 2015)



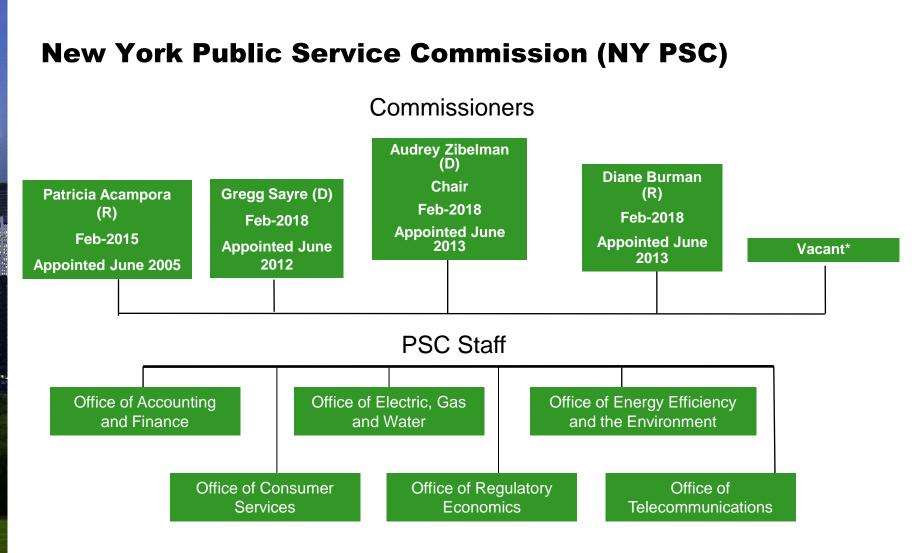
*Earnings include after-tax net mark-to-market effects of \$(0.30) and the impact of LILO transactions of \$(0.02).





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- Annual budget: \$84 million; Staffing: 533 employees
- Regulates: Electric (7 companies), Gas (10), Water (300), Telecom (5), Cable (30)

* Gubernatorial appointee will need Senate confirmation.

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NY PSC Staff's Discounted Cash Flow Model

• The Staff employs a dividend discount model.

Value =
$$\frac{D_1}{(1+R)} + \frac{D_2}{(1+R)^2} + \frac{D_3}{(1+R)^3} + \dots$$

- Solving for an equity return, R, where:
 - D₁ through D₄ = Value Line estimates
 - D_5 through D_{∞} = Value Line estimates based on future earnings retention and share growth
 - Value = average of prior three monthly high and low proxy group stock prices



NY PSC Staff's Capital Asset Pricing Model

• Staff solves for an equity return, R

$$\mathsf{R} = \mathsf{R}_{\mathsf{UST}} + (\mathsf{R}_{\mathsf{MKT}} - \mathsf{R}_{\mathsf{UST}})^*\beta$$

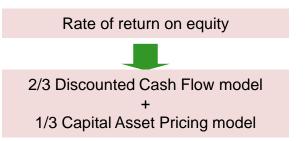
• Where:

- R_{UST} is the risk-free return: average of prior three monthly yields for 10-year and 30-year Treasuries
- R_{MKT} is the market rate of return: BofA Merrill Lynch's monthly Quantitative Profiles report (three month average)
- β is the risk of the individual share relative to that of the market: Value Line estimate for peer group

NY PSC's Formulaic ROE Approach: Recent Decisions

| Date | Company | ROE | Term |
|-------|--------------------|--------|---------|
| 09/06 | CECONY Steam | 9.80% | 2 years |
| 10/06 | O&R Gas | 9.80% | 3 years |
| 08/07 | Keyspan Gas | 9.80% | 5 years |
| 09/07 | CECONY Gas | 9.70% | 3 years |
| 10/07 | O&R Electric | 9.10% | 1 year |
| 12/07 | National Fuel Gas | 9.10% | 1 year |
| 03/08 | CECONY Electric | 9.10% | 1 year |
| 06/08 | O&R Electric | 9.40% | 3 years |
| 09/08 | CECONY Steam | 9.30% | 2 years |
| 04/09 | CECONY Electric | 10.00% | 1 year |
| 05/09 | Niagara Mohawk Gas | 10.20% | 2 years |
| 06/09 | Central Hudson | 10.00% | 1 year |
| 09/09 | Corning Gas | 10.70% | 2 years |
| 10/09 | O&R Gas | 10.40% | 3 years |
| 03/10 | CECONY Electric | 10.15% | 3 years |
| 06/10 | Central Hudson | 10.00% | 3 years |
| 09/10 | CECONY Gas | 9.60% | 3 years |
| 09/10 | CECONY Steam | 9.60% | 3 years |

| Date | Company | ROE | Term |
|-------|-------------------------------|--------|----------------------|
| 09/10 | Energy East (RGE/NYSEG) | 10.00% | 40 months |
| 06/11 | Niagara Mohawk Electric | 9.30% | 2 years |
| 06/11 | O&R Electric | 9.20% | 1 year |
| 04/12 | Corning Gas | 9.50% | 3 years |
| 06/12 | O&R Electric | 9.40% | 1 st year |
| | | 9.50% | 2 nd year |
| | | 9.60% | 3 rd year |
| 04/13 | Niagara Mohawk Electric & Gas | 9.30% | 3 years |
| 06/13 | Keyspan Gas | 9.40% | 2 years |
| 02/14 | CECONY Gas and Steam | 9.30% | 3 years |
| 02/14 | CECONY Electric | 9.20% | 2 years |
| 05/14 | National Fuel Gas | 9.10% | 2 years |
| 06/15 | Central Hudson Gas & Electric | 9.00% | 3 years |
| 06/15 | CECONY Electric extension | 9.00% | 3 rd year |



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Annual Growth Rates in Weather-Adjusted Peak Usage

| | 10-Year Historic | 5- Year Forecast |
|------------|------------------|------------------|
| | 2004 - 2014* | 2015 - 2020 |
| CECONY (%) | | |
| Electric | 0.6 | 0.9 |
| Gas | 3.2 | 2.3 |
| Steam | -1.0 | -0.8 |
| O&R (%) | | |
| Electric | 1.1 | 0.9 |
| Gas | -0.4 | 0.6 |

* For Gas and Steam, historical CAGR's are from winter ending 2005 through winter ending 2015.

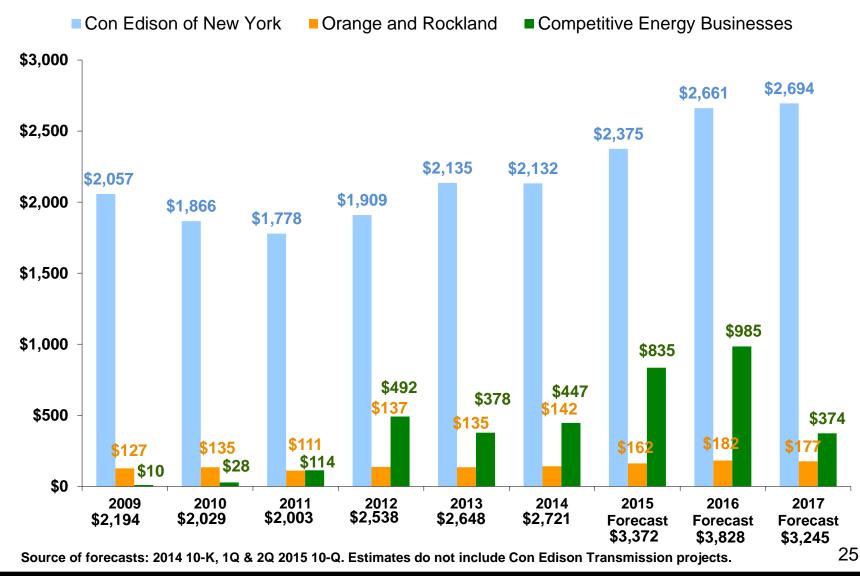




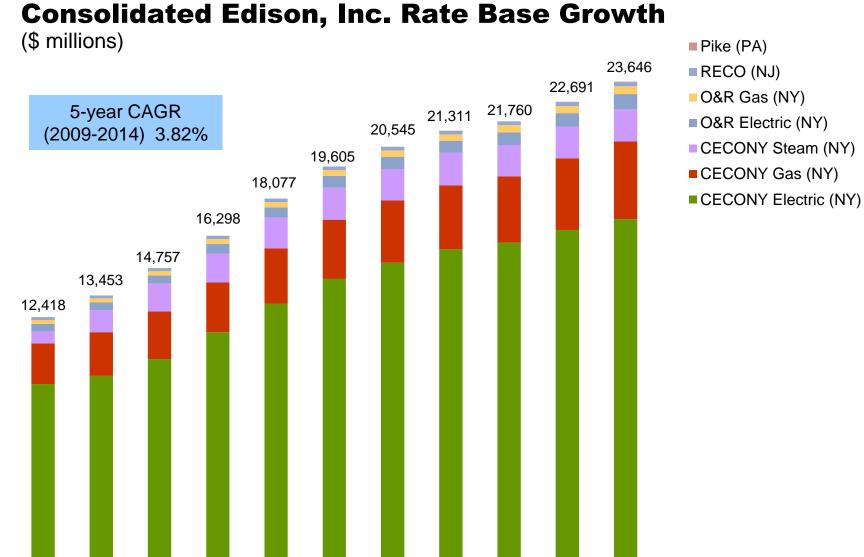
Capital Expenditures

(\$ millions)

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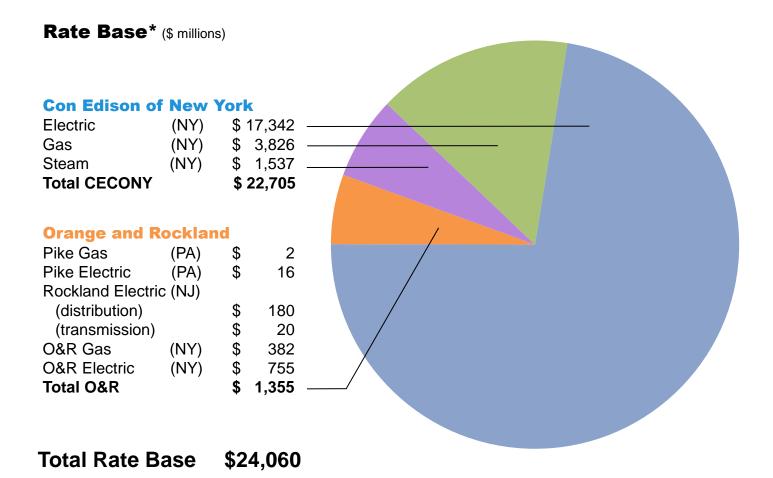




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Composition of Rate Base

(as of June 30, 2015)



* Average rate base for 12 months ending 6/30/2015.



1H15 vs 1H14 Earnings Per Share

ED's 1H15 Adjusted EPS of \$2.03 compares to \$1.82 in 1H14

| 6 months ending June 30, 2015 | CECONY | O&R | Con Edison Development | Con Edison Energy | Con Edison Solutions | Parent | Total |
|-------------------------------|--------|--------|---------------------------|-------------------------|----------------------------|----------|--------|
| Reported EPS – GAAP basis | \$1.91 | \$0.05 | \$0.05 | \$0.02 | \$- | \$(0.02) | \$2.01 |
| Mark-to-market losses/(gains) | - | - | - | - | 0.02 | - | 0.02 |
| Adjusted earnings | \$1.91 | \$0.05 | \$0.05 | \$0.02 | \$0.02 | \$(0.02) | \$2.03 |

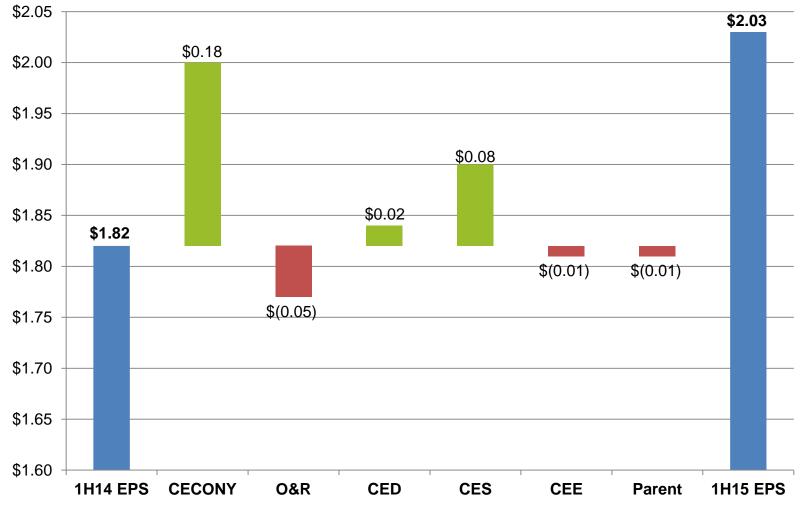
| 6 months ending June 30, 2014 | CECONY | O&R | Con Edison Development | Con Edison Energy | Con Edison Solutions | Parent | Total |
|---|--------|--------|---------------------------|-------------------------|----------------------------|----------|----------|
| Reported EPS – GAAP basis | \$1.73 | \$0.10 | \$0.14 | \$0.03 | (\$0.03) | \$(0.01) | \$1.96 |
| Gain on sale of solar electric production projects | - | - | (\$0.09) | - | - | - | (\$0.09) |
| Mark-to-market losses/(gains) | - | - | - | - | (\$0.03) | - | (0.03) |
| Lease In/Lease Out transactions | - | - | (\$0.02) | - | - | - | (0.02) |
| Adjusted earnings | \$1.73 | \$0.10 | \$0.03 | \$0.03 | (\$0.06) | \$(0.01) | \$1.82 |





Improvement in 1H15 EPS Over 1H14 EPS

ED's 1H15 Adjusted EPS of \$2.03 compares to \$1.82 in 1H14



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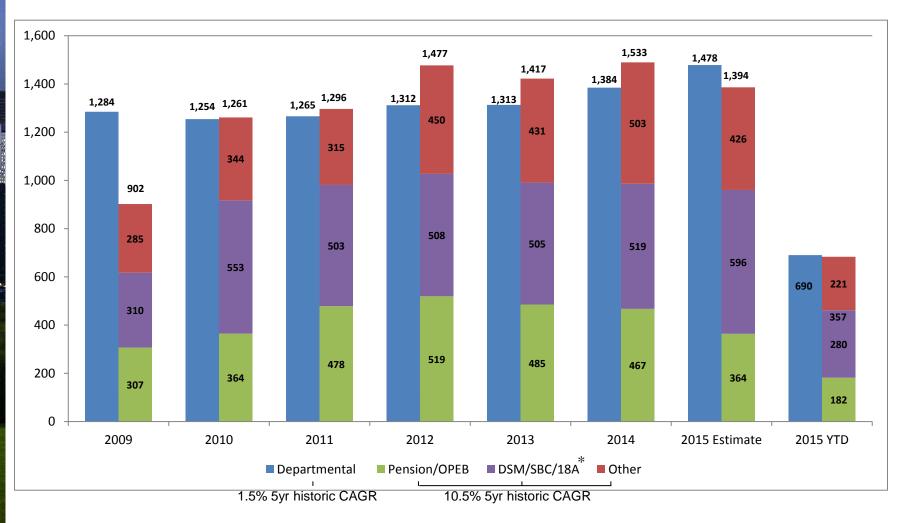
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CECONY Departmental and Other Expenses

June 30, 2015 (\$ millions)



* Includes Demand Side Management, System Benefit Charges and 18A assessment.

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Rates of Return and Equity Ratio

(for twelve months ended June 30, 2015)

| | Regulate | ed Basis | SEC Basis |
|-----------------------|----------|----------|-----------|
| CECONY | Allowed | Actual | |
| Electric | 9.2% | 10.0% | |
| Gas | 9.3% | 7.5% | |
| Steam | 9.3% | 12.1% | |
| Overall - CECONY | 9.2%* | 9.7% | 10.0% |
| CECONY Equity Ratio** | 48.0% | 49.8% | |
| O&R | | | |
| Electric | 9.6% | 9.5% | |
| Gas | NA | 0.9% | |
| RECO | 9.8% | 8.4% | |
| Overall – O&R | 9.8%* | 6.9% | 7.7% |
| O&R Equity Ratio | 48.0% | 51.1% | |

* Weighted by rate base and for O&R, reflects the last allowed return for gas of 10.4%.

****** Average for trailing twelve months.





2015 Financing

- Issue between \$1,000 million and \$1,500 million of long-term debt, including maturities
- Activity so far: In June 2015, O&R issued \$120 million aggregate principal amount of 4.95% debentures, due 2045. Also in June 2015, a Con Edison Development subsidiary issued \$118 million aggregate principal amount of 3.94% Senior Notes, due 2036. The Notes are secured by four of the company's solar projects
- No equity issuance other than through the company's stock plans •

Schedule of Debt Maturities

| (\$ millions) | 2015 | 2016 | 2017 | 2018 | 2019 |
|-----------------------------------|-----------|-----------|---------|-------------|-----------|
| Con Edison, Inc. – parent company | \$ 2 | \$ 2 | \$ 2 | \$ 2 | \$ 3 |
| Con Edison of New York | 350 | 650 | - | 1,200 | 475 |
| Orange and Rockland | 143 | 79 | 4 | 58 | 62 |
| Competitive energy businesses | 65 | - | - | - | - |
| Total | \$ 560 | \$ 731 | \$ 6 | \$ 1,260 | \$ 540 |

2015

- CECONY \$350 million debenture maturing in December, 5.375%
 CECONY \$400 million debenture maturing in September, 5.5%
- O&R \$40 million debenture matured in April, 5.3%
- O&R \$55 million debenture matured in August, 2.5%
- O&R \$44 million debenture maturing in August, variable rate

2016

- CECONY \$250 million debenture maturing in December, 5.3%
- O&R \$75 million debenture maturing in October, 5.45%

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Capital Structure — June 30, 2015

(\$ millions)

| Con Edison, Inc. A3 / BBB+ / BBB+ | | | | | |
|--------------------------------------|----------|-------|--|--|--|
| Debt | \$12,385 | 49% | | | |
| Equity | 12,788 | 51 | | | |
| Total | \$25,173 | 4000/ | | | |

| Con Edison of New York A2 / A- / A- | | | | and Rock 3 / A- / A- | land | Competitive and Parent | | | | |
|--|----------|------|--------|-------------------------|------|------------------------|---------|------|--|--|
| Debt | \$11,215 | 50% | Debt | \$678 | 54% | Debt | \$492 | 34% | | |
| Equity | 11,232 | 50 | Equity | 585 | 46 | Equity | 971 | 66 | | |
| Total | \$22,447 | 100% | Total | \$1,263 | 100% | Total | \$1,463 | 100% | | |

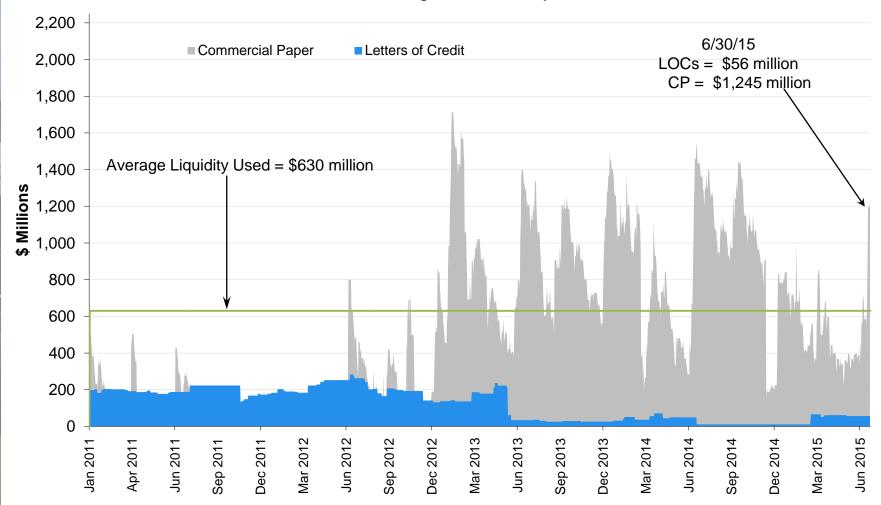
Amounts shown exclude notes payable and include the current portion of long-term debt; Senior unsecured credit ratings shown in order of Moody's / S&P /Fitch; each rating has a stable outlook.





Liquidity Adequacy

\$2,250 million CEI Consolidated revolving credit facility



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