





# **Forward-Looking Statements**

This presentation contains certain forward-looking statements of future expectations and financial measures not determined in accordance with Generally Accepted Accounting Principles (non-GAAP) financial measures. Actual results might differ materially from those projected in the forwardlooking statements because of factors such as those identified in reports the company has filed with the Securities and Exchange Commission.

For more information, contact: Jan Childress, *Director, Investor Relations* Ellen Socolow, *Manager, Investor Relations* www.conEdison.com

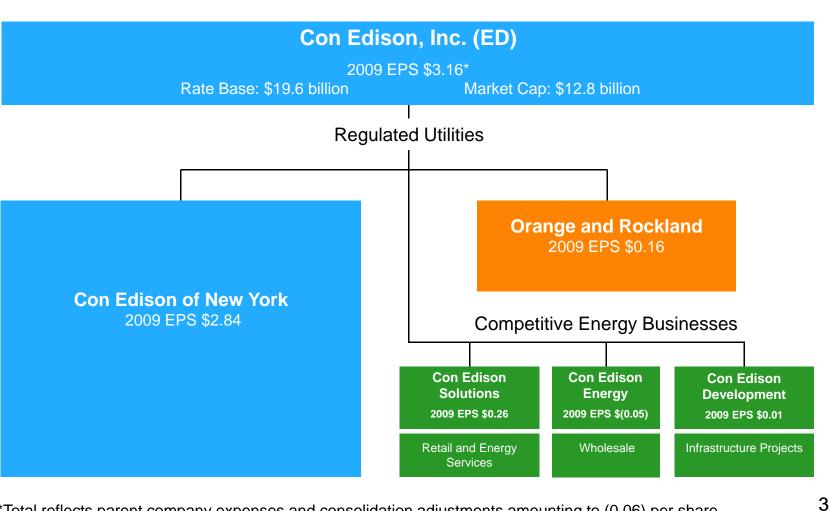
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## **Regulated Transmission and Distribution Focused**



\*Total reflects parent company expenses and consolidation adjustments amounting to (0.06) per share.



# Regulated Utilities are the Core of Con Edison, Inc.

#### Con Edison of New York (CECONY)

- 3.3 million electric customers
- 1.1 million gas customers
- 1,760 steam customers
- 706 MW of regulated generation
- Delivered 38.4% of NYS 2009 electric peak consumption

#### **Orange and Rockland (O&R)**

- 300,000 electric customers
- 129,000 gas customers
- Delivered 3.2% of NYS 2009 electric peak consumption

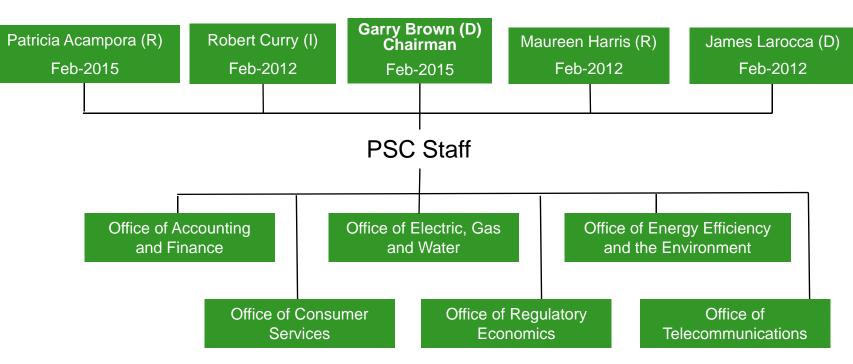
CECONY and OGR delivered 42% of NYS 2009 electric peak consumption



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# **New York Public Service Commission (NYPSC)**



Commissioners

- Annual budget: \$90 million
- Staffing: 550 employees
- Regulates: Electric (7 companies), Gas (10), Water (300), Telecom (5), Cable (30)



# **Features of New York Regulation**

- Forward-looking test year for expenses and rate base
- True-ups for major expenses:
  - Fuel and power cost recovery
  - Pensions and Other Post-employment Benefits
  - Property taxes (partial)
  - Environmental clean-up costs
- **Revenue decoupling**
- Performance penalties
- Formulaic approach to setting ROE's
- Multi-year rate plans



# **Rate Plans Offer Investors Clarity**

Sub	Service	Terms		
CECONY	Electric	3-year plan effective Apr. 1, 2010; 10.15% ROE		
CECONY	Gas	3-year joint proposal awaiting Sept. 16, 2010 final decision; 9.6% ROE		
CECONY	Steam	3-year joint proposal awaiting Sept. 16, 2010 final decision; 9.6% ROE		
O&R	Electric	Filed for new rates effective July 1, 2011		
O&R	Gas	3-year plan effective Nov. 1, 2009; 10.4% ROE		
RECO	Electric	1-year plan effective May 2010; 10.3% ROE		



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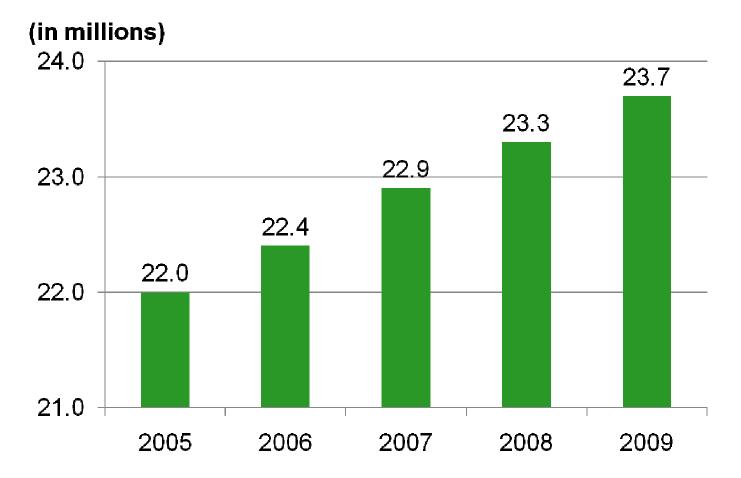
# **Con Edison of New York New York City Employment** (For twelve months ended July 2010)

+	Leisure and hospitality	13,000	
+	Health care	10,400	
+	Other services	10,300	
+	Education	9,500	
+	Professional and business services	2,300	
-	Natural resources, mining and construction	5,300	
-	Manufacturing	2,200	
-	Information	2,100	
-	Financial activities	1,400	
-	Other	1,000	
	Net private employment	33,500	
-	Government	49,100	
	Net nonfarm employment -15,60		

Source: NYS Department of Labor



## Hotel Rooms Sold in New York City Continues Steady Climb



Sources: NYC & Company, PKF Consulting



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### Con Edison of New York Summer Experience

- New monthly electric delivery record July 2010
  - 6.9 million MWhrs
- Previous monthly electric delivery record July 2008
  - 6.7 million MWhrs
- No single-day record for peak electric usage
  - Reflects successful energy conservation efforts



## Con Edison of New York DSM and Demand Response

- Demand Response programs designed to:
  - Reduce coincident system peaks,
  - Network peaks, and
  - Peaking generator emissions.
  - 550 MW enrolled in NYISO programs system-wide
- Demand Side Management
  - Achieved 93 MW of permanent demand reduction
  - Targeted program deferred nearly \$200 million in capital investments

# **Energy Efficiency Encompasses Electric and Gas**

- Achieved savings:
  - 41 million kilowatt hours of electricity
  - 7,000 decatherms of natural gas
- Programs cover all market segments
  - Residences
  - Small businesses
  - Low-income multi-family buildings
  - Commercial and industrial customers
- Working closely with the City of New York and NYSERDA

# **Green Buildings: The Empire State Building Goes Green**

- Built in 1931
- Houses over 1,000 businesses and has its own zip code
- Contains:
  - 3.2 million light bulbs,
  - 50 miles of radiator pipe,
  - 70 miles of water pipe,
  - 1,060 miles of telephone cable, and
  - 7,450 tons of refrigeration equipment.





## Con Edison of New York The Greening of New York

1969	NYC effectively mandates switch from coal-fired generation
1971	Con Edison Save-A-Watt program launched
1988	Con Edison starts Enlightened Energy program
1997	NYC creates the Office of Sustainable Design
2003	Con Edison issues first RFP for targeted DSM
2005	NYC adopts LEED silver certification standard for city buildings
2006	NYC adopts greenhouse gas emissions reduction goals
2007	Mayor Bloomberg releases PlaNYC, green blueprint for NYC
2009	NYC adopts Greener, Greater Buildings Plan





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# Leader in Sustainability

- Member of the Dow Jones Sustainability North America Index
- Top ranked utility in <u>performance</u> in the 2009 worldwide Carbon Disclosure Project
- 2<sup>nd</sup> among multi-utilities in North America and 4<sup>th</sup> internationally in Innovest 2008 ranking of environmental and social performance





# **Smart Grid Demonstration Project**

- Install of software and equipment at control centers
- Install energy storage equipment and photovoltaic devices at CECONY and O&R
- Command and control for demand response
- Electric vehicle charging stations
- Building management system
- Decision support system





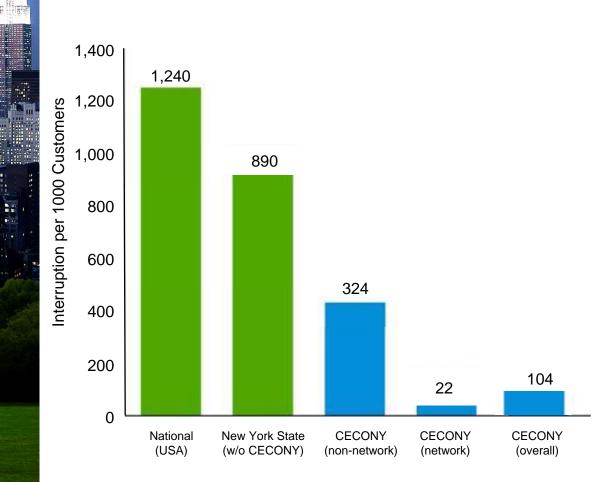


#### Con Edison of New York Cost Consciousness

- Company-wide effort aimed at:
  - Capital expenditures
  - Department O&M
  - Taxes
- Consistent with focus on:
  - Safety
  - Reliability
  - Sound environmental principles



# Focused on Reliability and Safety

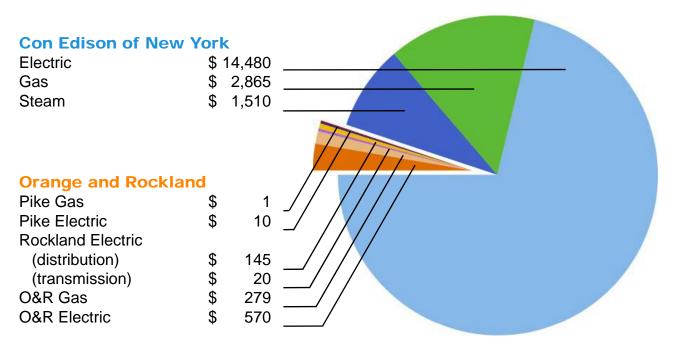




# **Composition of Rate Base**

(as of June 30, 2010)

Rate Base (\$ millions)



**Total Rate Base** 

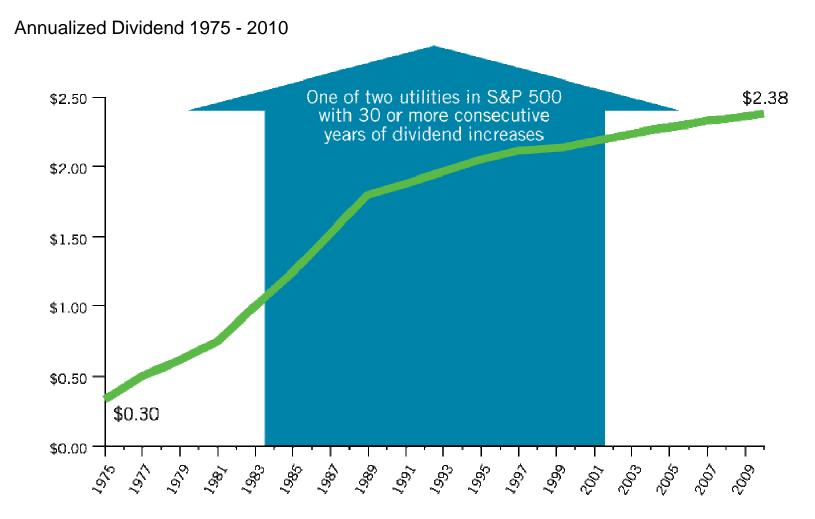
\$ 19,880

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## A Compelling Dividend Record: 36 Consecutive Years of Dividend Increases



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**S&P 500 Dividend Aristocrats Ranked by Dividend Yields** (as of August 31, 2010)

Rank	Company	Yield
1	CenturyLink	8.02%
2	Pitney Bowes	7.59%
3	Cincinnati Financial Corp	6.00%
4	Eli Lilly	5.84%
5	Leggett & Platt	5.63%
6	Integrys	5.61%
7	Con Edison	5.01%
8	Kimberly-Clark	4.10%
9	Johnson & Johnson	3.79%
10	Abbott Laboratories	3.57%



# **Consolidated Edison, Inc. Investment Thesis**

- The largest of the few publicly-traded, T&D-focused utility companies
- Earnings visibility
- Significant dividend record
- Ability to invest for customer benefit
- Highest electric reliability in the country



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