



Con Edison Selects Utility Partners' MobileUP Version 6 for Gas Emergency Response

May 30, 2001

TAMPA, Fla.--(BUSINESS WIRE)--May 30, 2001--Con Edison, one of North America's largest investor-owned utilities, has selected Utility Partners' MobileUP(TM) Version 6 to dispatch and manage gas leak response in its Gas Emergency unit. The multi-year contract begins with the implementation of the latest version of MobileUP for Gas Emergency work and may extend to other operational areas of the company - including electric and steam service work -- in the coming years.

Con Edison signed the deal with Utility Partners after a protracted search for a mobile data system with functionality that fit into the company's existing inspection program and would be scalable for their gas, electric, and steam meter and service work. "There is extraordinary competition among vendors whenever the opportunity to serve a client of Con Edison's caliber comes along. Given their rigorous selection process, we were extremely proud when they chose the MobileUP product suite for their organization," said Robert Letzeisen, UP's Vice President of Sales. "This speaks volumes about the robust collaborative technology our company has brought to the market. We're confident that our continued innovation of these products and services will result in more industry leaders, like Con Edison, recognizing and investing in the UP value proposition."

"Con Edison is always on the lookout for better technology to serve our customers more efficiently," said Mary Jane McCartney, Con Edison's Senior Vice President for Gas Operations. "Utility Partners' MobileUP Version 6 is a state-of-the-art product that will significantly expedite crew dispatching, completion, and documentation of field work for our gas emergency response. We look forward to working with Utility Partners to expand these advantages to a broad range of Con Edison's operations."

MobileUP(TM) is the centerpiece of Utility Partners' WorkUP(TM) product line, an integrated system for work, outage, resource, and mobile workforce management. With the addition of the FlexUP(TM) flexible template design engine, UP clients have the power to create or modify templates for work-type database definitions, on-screen presentations, facility database record definitions, and more. This functionality allows businesses to decide what information to display, collect, and process from the field. Utility Partners' clients enjoy the advantage of working with a partner dedicated to their industry and the development of software applications for functions across the distribution enterprise.

About Con Edison

Con Edison is a subsidiary of Consolidated Edison, Inc. (NYSE:ED), one of the nation's largest investor-owned energy companies, with approximately \$10 billion in annual revenues and \$16 billion in assets. The utility provides electric, gas and steam service to more than three million customers in New York City and Westchester County, New York. For additional financial, operations and customer service information, visit Con Edison's web site at www.conEd.com.

WorkUP(TM) Product Line Information

The WorkUP product line's five applications, all of which can be modified with the FlexUP tool, function independently or seamlessly integrate to plan, schedule, dispatch, and process work in the field, plus manage resources and generate detailed reports and analysis. WorkUP's Work Management functionality includes the creation and processing of simple and complex work, with full workflow automation. Outage Management provides automation for restoration and system operation or analysis functionality, without the need for fully modeled customer connectivity. Resource Management includes all employees, contractor, vehicles, and equipment modeling, tracking and availability, forecasting, and scheduling. WorkUP's Mobile Workforce Management functionality coordinates communication between dispatchers and the field force in real time and wirelessly transmits data collected and processed in the field back to the home office. WorkUP's six applications include:

BuildUP(TM)

The modular, browser-based BuildUP system provides the ability to initiate, manage, and complete both simple and complex work.

TroubleUP(TM)

The client/server TroubleUP Intuitive and Automated Outage Management solutions work to provide complete integration to Dispatch and Work Management to improve system reliability and quality of supply.

PlanUP(TM)

PlanUP helps clients schedule work that can then be processed in MobileUP, printed, or sent to other work processing applications. Optional modules are also available for client appointment setting and recording training achievements.

MobileUP(TM)

This modular, client/server and browser-based mobile data system leads the industry in functionality and integration capability. MobileUP accepts work from WorkUP, TroubleUP, PlanUP, or any other work generation system through its standard application interface.

FlexUP(TM)

FlexUP allows the user to create customizable templates for the work types and facilities throughout the WorkUP product line.

AnalyzeUP(TM)

AnalyzeUP is a sophisticated analysis tool that turns distribution-related data into manageable information that allows forecasting, standard and ad hoc reporting, and comparison analysis. AnalyzeUP can help distribution enterprise users make intelligent business decisions by providing a non-static tool to create reports and analyze data quickly and easily.

About Utility Partners, Inc.

Utility Partners, Inc., headquartered in Tampa, Florida, provides software solutions exclusively for the gas, electric, and water utility industries, including mobile computing, work management, and gas management. The company's customer list includes utilities throughout the United States, Europe, and Canada. For more information, contact Michelle Bauer at (813) 282-8828 or via email at michelle.bauer@utilpart.com. Visit Utility Partners online at www.utilitypartners.com.

CONTACT:

Utility Partners, Tampa
Michelle Bauer, 813/282-8828
email: michelle.bauer@utilpart.com
www.utilitypartners.com