



Con Edison Reports 2021 First Quarter Earnings

May 6, 2021

NEW YORK, May 6, 2021 /PRNewswire/ -- Consolidated Edison, Inc. (Con Edison) (NYSE: ED) today reported 2021 first quarter net income for common stock of \$419 million or \$1.23 a share compared with \$375 million or \$1.13 a share in the 2020 first quarter. Adjusted earnings were \$491 million or \$1.44 a share in the 2021 period compared with \$451 million or \$1.35 a share in the 2020 period. Adjusted earnings and adjusted earnings per share in the 2021 period exclude the impact of the impairment loss related to Con Edison's investment in Stagecoach Gas Services, LLC (Stagecoach). Adjusted earnings and adjusted earnings per share in the 2021 and 2020 periods exclude the effects of hypothetical liquidation at book value (HLBV) accounting for tax equity investments in certain renewable and sustainable electric production projects of Con Edison Clean Energy Businesses, Inc. (the Clean Energy Businesses) and the net mark-to-market effects of the Clean Energy Businesses.

"Con Edison is leading the way to a clean energy future with its investments in renewable energy, electric vehicle infrastructure, and energy efficiency," said Timothy P. Cawley, the company's president and chief executive officer. "Delivering energy safely and reliably is always a top priority, and our workforce continues to provide value for shareholders and all New Yorkers during this challenging time."

For the year of 2021, Con Edison reaffirmed its previous forecast of adjusted earnings per share to be in the range of \$4.15 to \$4.35 per share. Adjusted earnings per share exclude the impact of the impairment loss related to Con Edison's investment in Stagecoach (\$0.35 a share after-tax), the effects of HLBV accounting for tax equity investments in certain renewable and sustainable electric production projects of the Clean Energy Businesses (approximately \$0.23 a share after-tax) and the net mark-to-market effects of the Clean Energy Businesses, the amount of which will not be determinable until year end.

See Attachment A to this press release for a reconciliation of Con Edison's reported earnings per share to adjusted earnings per share and reported net income for common stock to adjusted earnings for the three months ended March 31, 2021 and 2020. See Attachment B for the estimated effect of major factors resulting in variations in earnings per share and net income for common stock for the three months ended March 31, 2021 compared to the 2020 period.

The company's 2021 First Quarter Form 10-Q is being filed with the Securities and Exchange Commission. A first quarter 2021 earnings release presentation will be available at www.conedison.com. (Select "For Investors" and then select "Press Releases.")

This press release contains forward-looking statements that are intended to qualify for the safe-harbor provisions of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Forward-looking statements are statements of future expectations and not facts. Words such as "forecasts," "expects," "estimates," "anticipates," "intends," "believes," "plans," "will," "target," "guidance" and similar expressions identify forward-looking statements. The forward-looking statements reflect information available and assumptions at the time the statements are made, and accordingly speak only as of that time.

Actual results or developments might differ materially from those included in the forward-looking statements because of various factors such as those identified in reports Con Edison has filed with the Securities and Exchange Commission, including that Con Edison's subsidiaries are extensively regulated and are subject to penalties; its utility subsidiaries' rate plans may not provide a reasonable return; it may be adversely affected by changes to the utility subsidiaries' rate plans; the failure of, or damage to, its subsidiaries' facilities could adversely affect it; a cyber-attack could adversely affect it; the failure of processes and systems and the performance of employees and contractors could adversely affect it; it is exposed to risks from the environmental consequences of its subsidiaries' operations, including increased costs related to climate change; a disruption in the wholesale energy markets or failure by an energy supplier or customer could adversely affect it; it has substantial unfunded pension and other postretirement benefit liabilities; its ability to pay dividends or interest depends on dividends from its subsidiaries; it requires access to capital markets to satisfy funding requirements; changes to tax laws could adversely affect it; its strategies may not be effective to address changes in the external business environment; it faces risks related to health epidemics and other outbreaks, including the COVID-19 pandemic; and it also faces other risks that are beyond its control. Con Edison assumes no obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law.

This press release also contains financial measures, adjusted earnings and adjusted earnings per share, that are not determined in accordance with generally accepted accounting principles in the United States of America (GAAP). These non-GAAP financial measures should not be considered as an alternative to net income for common stock or net income per share, respectively, each of which is an indicator of financial performance determined in accordance with GAAP. Adjusted earnings and adjusted earnings per share exclude from net income for common stock and net income per share, respectively, certain items that Con Edison does not consider indicative of its ongoing financial performance such as the impairment loss related to Con Edison's investment in Stagecoach, the effects of the Clean Energy Businesses' HLBV accounting for tax equity investors in certain renewable and sustainable electric production projects and mark-to-market accounting. Management uses these non-GAAP financial measures to facilitate the analysis of Con Edison's financial performance as compared to its internal budgets and previous financial results and to communicate to investors and others Con Edison's expectations regarding its future earnings and dividends on its common stock. Management believes that these non-GAAP financial measures are also useful and meaningful to investors to facilitate their analysis of Con Edison's financial performance.

Consolidated Edison, Inc. is one of the nation's largest investor-owned energy-delivery companies, with approximately \$12 billion in annual revenues and \$62 billion in assets. The company provides a wide range of energy-related products and services to its customers through the following subsidiaries: Consolidated Edison Company of New York, Inc. (CECONY), a regulated utility providing electric service in New York City and New York's Westchester County, gas service in Manhattan, the Bronx, parts of Queens and parts of Westchester, and steam service in Manhattan; Orange and Rockland Utilities, Inc. (O&R), a regulated utility serving customers in a 1,300-square-mile-area in southeastern New York State and northern New Jersey; Con Edison Clean Energy Businesses, Inc., the second-largest solar developer in the United States and the seventh-largest worldwide, which, through its subsidiaries develops, owns and operates renewable and sustainable energy infrastructure projects and provides energy-related products

and services to wholesale and retail customers; and Con Edison Transmission, Inc., which falls primarily under the oversight of the Federal Energy Regulatory Commission and through its subsidiaries invests in electric transmission projects supporting its parent company's effort to transition to clean, renewable energy. Con Edison Transmission manages, through joint ventures, both electric and gas assets while seeking to develop electric transmission projects that will bring clean, renewable electricity to customers, focusing on New York, New England, the Mid-Atlantic states and the Midwest.

Attachment A

	For the Three Months Ended March 31,			
	Earnings		Net Income for Common Stock	
	per Share (Millions of Dollars)			
	2021	2020	2021	2020
Reported earnings per share (basic) and net income for common stock (GAAP basis)	\$1.23	\$1.13	\$419	\$375
Impairment loss related to investment in Stagecoach (pre-tax)	0.51	—	172	—
Income taxes (a)	(0.16)	—	(52)	—
Impairment loss related to investment in Stagecoach (net of tax)	0.35	—	120	—
HLBV effects of the Clean Energy Businesses (pre-tax)	—	0.06	1	17
Income taxes (b)	—	(0.02)	—	(4)
HLBV effects of the Clean Energy Businesses (net of tax)	—	0.04	1	13
Net mark-to-market effects of the Clean Energy Businesses (pre-tax)	(0.19)	0.25	(65)	83
Income taxes (b)	0.05	(0.07)	16	(20)
Net mark-to-market effects of the Clean Energy Businesses (net of tax)	(0.14)	0.18	(49)	63
Adjusted earnings per share and adjusted earnings (non-GAAP basis)	\$1.44	\$1.35	\$491	\$451

- (a) The amount of income taxes was calculated using a combined federal and state income tax rate of 30% for the three months ended March 31, 2021.
- (b) The amount of income taxes was calculated using a combined federal and state income tax rate of 25% and 24% for the three months ended March 31, 2021 and 2020, respectively.

Attachment B

Variation for the Three Months Ended March 31, 2021 vs. 2020		
	Earnings per Share	Net Income for Common Stock (Millions of Dollars)
CECONY (a)		Primarily reflects higher electric and gas net base revenues of \$0.16 a share and \$0.15 a share, respectively,
Changes in rate plans	\$0.29	\$98 due to electric and gas base rate increases in January 2021 under the company's rate plans.
Weather impact on steam revenues	0.06	22 Reflects the impact of colder winter weather in 2021.
Operations and maintenance expenses	(0.09)	Reflects higher costs for pension and other postretirement benefits of \$(0.08) a share, which are reconciled under the rate plans, and higher storm-related costs of \$(0.06) a share, offset in part by the timing of compensation costs of \$0.03 a share, a lower reserve for uncollectibles associated with the Coronavirus Disease 2019 (COVID-19) pandemic of \$0.01 a share and lower incremental costs associated with the COVID-19 pandemic of \$0.01 a share.
Depreciation, property taxes and other tax matters	(0.18)	(60) Reflects higher property taxes of \$(0.12) a share and higher depreciation and amortization expense of \$(0.06) a share, both of which are recoverable under the rate plans.
Other	0.06	28 Primarily reflects lower costs associated with components of pension and other postretirement benefits other than service cost of \$0.08 a share, unbilled amounts due to the suspension of customers' late payment charges and certain other fees associated with the COVID-19 pandemic of \$(0.03) a share and the dilutive effect of Con Edison's stock issuances of \$(0.03) a share.
Total CECONY	0.14	\$59
O&R (a)		

Changes in rate plans	—	2	
Operations and maintenance expenses	(0.01)	(4)	Primarily reflects higher storm-related costs.
Depreciation, property taxes and other tax matters	—	(1)	
Other	—	(1)	
Total O&R	(0.01)	(4)	
Clean Energy Businesses			
Operating revenues less energy costs	0.13	43	Primarily reflects higher revenue from renewable and sustainable electric production projects of \$0.09 a share and higher wholesale revenues of \$0.05 a share.
Operations and maintenance expenses	(0.10)	(33)	Primarily reflects an increase in operating expenses from renewable and sustainable electric production projects.
Net interest expense	0.33	112	Primarily reflects lower unrealized losses on interest rate swaps in the 2021 period.
HLBV effects	0.04	12	Primarily reflects lower losses from tax equity projects in the 2021 period.
Other	(0.02)	(3)	Primarily reflects lower income attributable to non-controlling interest of \$(0.01) a share and a non-recurring tax benefit in 2020 allowed under the CARES Act signed into law in March 2020 of \$(0.01) a share.
Total Clean Energy Businesses	0.38	131	
Con Edison Transmission	(0.39)	(136)	Primarily reflects the impairment loss related to the investment in Stagecoach of \$(0.36) a share and foregoing Allowance for Funds Used During Construction income starting in January 2021 until significant construction resumes on the Mountain Valley Pipeline of \$(0.03) a share.
Other, including parent company expenses	(0.02)	(6)	Primarily reflects lower consolidated state income tax benefits.
Total Reported (GAAP basis)	\$0.10	\$44	
Impairment loss related to investment in Stagecoach	0.35	120	
HLBV effects of the Clean Energy Businesses	(0.04)	(12)	
Net mark-to-market effects of the Clean Energy Businesses	(0.32)	(112)	Primarily reflects unrealized gains on interest rate swaps.
Total Adjusted (non-GAAP basis)	\$0.09	\$40	

a. Under the revenue decoupling mechanisms in the Utilities' New York electric and gas rate plans and the weather-normalization clause applicable to their gas businesses, revenues are generally not affected by changes in delivery volumes from levels assumed when rates were approved. In general, the Utilities recover on a current basis the fuel, gas purchased for resale and purchased power costs they incur in supplying energy to their full-service customers. Accordingly, such costs do not generally affect Con Edison's results of operations.

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