



## Con Edison Reports 2015 Third Quarter Earnings

November 5, 2015

 [3rd Quarter Sales & Revenues Report](#)

NEW YORK, NY -- (Marketwired) -- 11/05/15 -- Consolidated Edison, Inc. (Con Edison) (NYSE: ED) today reported 2015 third quarter net income for common stock of \$428 million or \$1.46 a share compared with \$436 million or \$1.49 a share in 2014. Adjusted earnings, which exclude the effects of the impairment of certain assets held for sale and the net mark-to-market effects of the competitive energy businesses (CEBs), were \$424 million or \$1.45 a share in 2015 compared with \$436 million or \$1.49 a share in 2014.

For the first nine months of 2015, net income for common stock was \$1,017 million or \$3.47 a share compared with \$1,010 million or \$3.45 a share in the first nine months of 2014. Adjusted earnings, which exclude the effects of the gain on sale of solar electric production projects, the LILLO transactions, the impairment of certain assets held for sale and the net mark-to-market effects of the CEBs, were \$1,018 million or \$3.47 a share in 2015 compared with \$969 million or \$3.31 a share in 2014.

"The relationship between utilities and their customers is changing rapidly with the advent of new renewable technologies," said John McAvoy, the company's chairman and CEO. "People have alternative ways to manage their energy supply and usage. We are helping to lead that transition. At the same time, we are working to make sure that all of our customers are served by a resilient, highly reliable grid."

The following table is a reconciliation of Con Edison's reported earnings per share to adjusted earnings per share and reported net income to adjusted earnings for the three and nine months ended September 30, 2015 and 2014.

	Three Months Ended				Nine Months Ended			
	Earnings per Share		Net Income for Common Stock (Millions of Dollars)		Earnings per Share		Net Income for Common Stock (Millions of Dollars)	
	2015	2014	2015	2014	2015	2014	2015	2014
Reported earnings per share and net income for common stock - GAAP basis (basic)	\$ 1.46	\$ 1.49	\$ 428	\$ 436	\$ 3.47	\$ 3.45	\$ 1,017	\$ 1,010
Gain on sale of solar electric production projects (a)	-	-	-	-	-	(0.09)	-	(26)
LILLO transactions (b)	-	-	-	-	-	(0.02)	-	(7)
Impairment of assets held for sale (c)	0.01	-	3	-	0.01	-	3	-
Net mark-to-market effects of the CEBs (d)	(0.02)	-	(7)	-	(0.01)	(0.03)	(2)	(8)
Adjusted earnings - non-GAAP	\$ 1.45	\$ 1.49	\$ 424	\$ 436	\$ 3.47	\$ 3.31	\$ 1,018	\$ 969

- After taxes of \$19 million for the nine months ended September 30, 2014.
- In March 2014, adjustments were made to taxes and accrued interest relating to Con Edison Development's LILLO transactions which were terminated in 2013, resulting in an after-tax benefit to earnings of \$7 million (after taxes of \$6 million) for the nine months ended September 30, 2014.
- After taxes of \$2 million for the three and nine months ended September 30, 2015.
- After taxes of \$5 million for the three months ended September 30, 2015 and \$1 million and \$6 million for the nine months ended September 30, 2015 and 2014, respectively.

For the year 2015, the company reaffirms its previous forecast of adjusted earnings in the range of \$3.90 to \$4.05 per share. Adjusted earnings per share exclude the impairment of certain assets held for sale, the net mark-to-market effects of the CEBs and any future impact of the potential sale of the CEBs' retail electric supply business.

The results of operations for the three and nine months ended September 30, 2015, as compared to the 2014 periods, reflect the performance of the rate plans of Con Edison's utility subsidiaries and higher interest expense related to debt financing and for the nine months ended September 30, 2015, growth in gas delivery service related to oil-to-gas conversions and lower Consolidated Edison Company of New York, Inc. (CECONY) operations and maintenance expenses. The rate plans provide for revenues to cover expected increases in certain operating costs including depreciation and property taxes. In addition, under the rate plans, pensions and other postretirement costs and certain other costs are reconciled to amounts reflected in rates for such costs. The results of operations also include the net mark-to-market effects of the CEBs, the impairment of certain assets held for sale, the gain on sale of solar electric production projects and the impact of the LILLO transactions.

Operations and maintenance expenses for CECONY were lower for the nine months ended September 30, 2015 period reflecting primarily lower pension expenses and lower costs for support and protection of company underground facilities to accommodate municipal projects, offset in part by higher operating costs attributable to emergency response and higher surcharges for assessments and fees that are collected in revenues from customers.

The following table presents the estimated effect on earnings per share and net income for common stock for the three and nine months ended September 30, 2015 periods compared to the 2014 periods, resulting from these and other major factors:

	Three Months Ended Variation 2015 vs. 2014		Nine Months Ended Variation 2015 vs. 2014	
	Earnings per Share Variation	Net Income for Common Stock Variation (Millions of Dollars)	Earnings per Share Variation	Net Income for Common Stock Variation (Millions of Dollars)
<b>CECONY (a)</b>				
Rate plans, primarily to recover increases in certain costs	\$ 0.10	\$ 31	\$ 0.27	\$ 82
Operations and maintenance expenses	-	(1)	0.07	19
Depreciation and property taxes	(0.10)	(30)	(0.14)	(42)
Net interest expense	(0.02)	(7)	(0.08)	(23)
Other (b)	(0.06)	(17)	(0.02)	(6)
<b>Total CECONY</b>	<b>(0.08)</b>	<b>(24)</b>	<b>0.10</b>	<b>30</b>
<b>Orange and Rockland Utilities, Inc. (O&amp;R) (a)</b>				
Rate plans	0.01	2	-	-
Operations and maintenance expenses	-	-	(0.03)	(8)
Other (c)	(0.01)	(2)	(0.02)	(6)
<b>Total O&amp;R</b>	<b>-</b>	<b>-</b>	<b>(0.05)</b>	<b>(14)</b>
<b>CEBs</b>				
Operating revenues less energy costs	0.07	21	0.10	29
Gain on sale of solar electric production projects	-	-	(0.09)	(26)
Operations and maintenance expenses	(0.02)	(5)	(0.04)	(12)
Other	-	1	0.01	2
<b>Total CEBs (c)</b>	<b>0.05</b>	<b>17</b>	<b>(0.02)</b>	<b>(7)</b>
<b>Other, including parent company expenses</b>	<b>-</b>	<b>(1)</b>	<b>(0.01)</b>	<b>(2)</b>
<b>Total variation</b>	<b>\$ (0.03)</b>	<b>\$ (8)</b>	<b>\$ 0.02</b>	<b>\$ 7</b>

- Under the revenue decoupling mechanisms in the Utilities' New York electric and gas rate plans and the weather-normalization clause applicable to their gas businesses, revenues are generally not affected by changes in delivery volumes from levels assumed when rates were approved.
- These variations include a sales and use tax refund received of \$9 million or \$0.03 a share for the three and nine months ended September 30, 2014. In addition, the variations include the gain on sale of non-utility properties of \$5 million or \$0.02 a share and \$8 million or \$0.03 a share for the three and nine months ended September 30, 2014, respectively.
- These variations include the impairment of certain assets held for sale, the net mark-to-market effects and the impact of the LILLO transactions shown in the table on page 1.

Refer to the company's Third Quarter Form 10-Q, which is being filed with the Securities and Exchange Commission, for the consolidated balance sheets at September 30, 2015 and December 31, 2014 and the consolidated income statements for the three and nine months ended September 30, 2015 and 2014. Additional information related to utility sales and revenues is available at [www.conedison.com](http://www.conedison.com) (select "Shareholder Services" and then select "Press Releases").

This press release contains forward-looking statements that reflect expectations and not facts. Actual results may differ materially from those expectations because of factors such as those identified in reports the company has filed with the Securities and Exchange Commission.

This press release also contains a financial measure, adjusted earnings (which the company formerly referred to as earnings from ongoing operations). This non-GAAP measure should not be considered as an alternative to net income, which is an indicator of operating performance determined in accordance with GAAP. Management uses this non-GAAP measure to facilitate the analysis of the company's operating performance as compared to its internal budgets and previously reported financial results. Management believes that this non-GAAP measure also is useful and meaningful to investors.

Consolidated Edison, Inc. is one of the nation's largest investor-owned energy companies, with approximately \$13 billion in annual revenues and \$45 billion in assets. The company provides a wide range of energy-related products and services to its customers through the following subsidiaries: Consolidated Edison Company of New York, Inc., a regulated utility providing electric, gas and steam service in New York City and Westchester County, New York; Orange and Rockland Utilities, Inc., a regulated utility serving customers in a 1,350 square mile area in southeastern New York state and adjacent sections of northern New Jersey and northeastern Pennsylvania; Consolidated Edison Solutions, Inc., a retail energy supply and services company; Consolidated Edison Energy, Inc., a wholesale energy services company; and Consolidated Edison Development, Inc., a company that develops, owns and operates renewable and energy infrastructure projects.

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