

Con Edison Inc.
For the Quarter ended March 31, 2016 & March 31, 2015

The changes in the energy delivered by the company's utility subsidiaries, both for actual amounts and as adjusted for variations in weather and billing days, for the three months ended March 31, 2016 (expressed as a percentage of 2015 amounts):

	First Quarter Variation 2016 vs. 2015	
	Actual	Adjusted
CECONY		
Electric	(3.9)	0.3
Firm – Gas	(17.3)	3.8
Steam	(25.6)	0.8
O&R		
Electric	(5.9)	(0.5)
Firm – Gas	(24.2)	4.1

Con Edison Inc.
Utility Sales and Revenues
For the Quarter ended March 31, 2016 & March 31, 2015

Electric - Quarter

	Millions of kilowatthours		Revenues in Millions	
	2016	2015	2016	2015
Con Edison of New York				
Residential and Religious	2,336	2,463	\$ 584	\$ 717
Commercial and Industrial	2,291	2,436	415	527
Retail choice customers	6,213	6,400	595	596
Public Authorities	15	13	3	3
NYPA, Municipal Agency and other sales	2,484	2,571	129	125
Total Sales	13,339	13,883	\$ 1,726	\$ 1,968
Orange and Rockland				
Residential and Religious	356	381	\$ 65	\$ 73
Commercial and Industrial	194	196	26	30
Retail choice customers	741	794	46	49
Public Authorities	22	25	2	3
Total Sales	1,313	1,396	\$ 139	\$ 155
<u>Regulated Utility Sales & Revenues</u>				
Residential and Religious	2,692	2,844	\$ 649	\$ 790
Commercial and Industrial	2,485	2,632	441	557
Retail choice customers	6,954	7,194	641	645
Public Authorities	37	38	5	6
NYPA, Municipal Agency and other sales	2,484	2,571	129	125
Total Sales	14,652	15,279	\$ 1,865	\$ 2,123

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Gas - Quarter

	Thousands of Dekatherms		Revenues in Millions	
	2016	2015	2016	2015
Con Edison of New York				
Residential	21,538	25,555	\$ 279	\$ 303
General	10,984	13,646	103	124
Firm Transportation	28,619	34,687	190	187
Total Firm Sales and Transportation	61,141	73,888	572	614
Interruptible Sales	4,109	2,840	19	27
Transportation of Customer Owned Gas	27,163	30,245	18	15
Total Sales	92,413	106,973	\$ 609	\$ 656
Off-system Sales	—	—	—	—
Orange and Rockland				
Residential	3,556	4,383	\$ 34	\$ 36
General	764	968	7	7
Firm Transportation	4,566	6,370	29	31
Total Firm Sales and Transportation	8,886	11,721	70	74
Interruptible Sales	1,177	1,253	1	1
Transportation of Customer Owned Gas	380	500	—	—
Total Sales	10,443	13,474	\$ 71	\$ 75
Off-system Sales	—	—	—	—
<u>Regulated Utility Sales & Revenues</u>				
Residential	25,094	29,938	\$ 313	\$ 339
General	11,748	14,614	110	131
Firm Transportation	33,185	41,057	219	218
Total Firm Sales and Transportation	70,027	85,609	642	688
Interruptible Sales	5,286	4,093	20	28
Transportation of Customer Owned Gas	27,543	30,745	18	15
Total Sales	102,856	120,447	\$ 680	\$ 731
Off-system Sales	—	—	—	—

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Steam - Quarter

	Millions of Pounds		Revenues in Millions	
	2016	2015	2016	2015
Con Edison of New York				
General	266	373	\$ 12	\$ 18
Apartment House	2,381	3,119	66	100
Annual Power	5,179	7,025	173	262
Total Sales	7,826	10,517	\$ 251	\$ 380