

Consolidated Edison, Inc.

EEI Financial Conference Fact Book

November 10-12, 2019



Available Information

On November 4, 2019, Consolidated Edison, Inc. issued a press release reporting its third quarter 2019 earnings and filed with the Securities and Exchange Commission the company's third quarter 2019 Form 10-Q. This presentation should be read together with, and is qualified in its entirety by reference to, the earnings press release and the Form 10-Q. Copies of the earnings press release and the Form 10-Q are available at: www.conedison.com. (Select "For Investors" and then select "Press Releases" and "SEC Filings," respectively.)

Forward-Looking Statements

This presentation contains forward-looking statements that are intended to qualify for the safe-harbor provisions of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Forward-looking statements are statements of future expectations and not facts. Words such as "forecasts," "expects," "estimates," "anticipates," "intends," "believes," "plans," "will" and similar expressions identify forward-looking statements. The forward-looking statements reflect information available and assumptions at the time the statements are made, and speak only as of that time. Actual results or developments may differ materially from those included in the forward-looking statements because of various factors such as those identified in reports the company has filed with the Securities and Exchange Commission, including that the company's subsidiaries are extensively regulated and are subject to penalties; its utility subsidiaries' rate plans may not provide a reasonable return; it may be adversely affected by changes to the utility subsidiaries' rate plans; the intentional misconduct of employees or contractors could adversely affect it; the failure of, or damage to, its subsidiaries' facilities could adversely affect it; a cyber-attack could adversely affect it; it is exposed to risks from the environmental consequences of its subsidiaries' operations; a disruption in the wholesale energy markets or failure by an energy supplier or customer could adversely affect it; it has substantial unfunded pension and other postretirement benefit liabilities; its ability to pay dividends or interest depends on dividends from its subsidiaries; it requires access to capital markets to satisfy funding requirements; changes to tax laws could adversely affect it; its strategies may not be effective to address changes in the external business environment; and it also faces other risks that are beyond its control. Con Edison assumes no obligation to update forward-looking statements.

Non-GAAP Financial Measure

This presentation also contains a financial measure, adjusted earnings, that is not determined in accordance with generally accepted accounting principles in the United States of America (GAAP). This non-GAAP financial measure should not be considered as an alternative to net income for common stock, which is an indicator of financial performance determined in accordance with GAAP. Adjusted earnings excludes from net income for common stock certain items that the company does not consider indicative of its ongoing financial performance. Management uses this non-GAAP financial measure to facilitate the analysis of the company's financial performance as compared to its internal budgets and previous financial results. Management also uses this non-GAAP financial measure to communicate to investors and others the company's expectations regarding its future earnings and dividends on its common stock. Management believes that this non-GAAP financial measure is also useful and meaningful to investors to facilitate their analysis of the company's financial performance.

For more information, contact:

Jan Childress, Director, Investor Relations
Tel.: 212-460-6611, Email: childressj@coned.com

www.conEdison.com

Olivia M. Webb, Manager, Investor Relations
Tel.: 212-460-3431, Email: webbo@coned.com

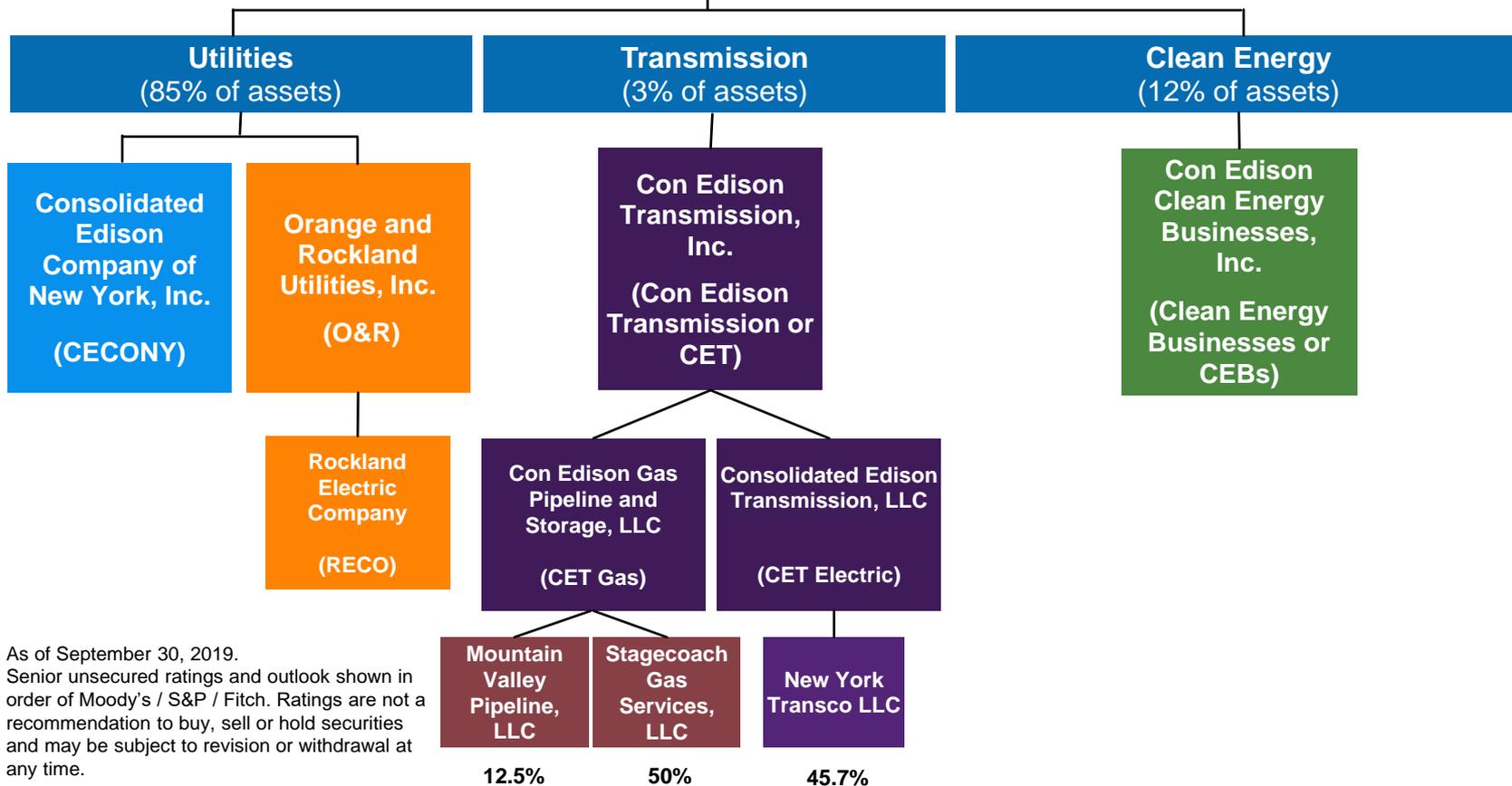
Table of Contents

	<u>Page</u>
Organizational Structure, Plan and Business Mix	4 – 6
CECONY Electric & Gas Joint Proposal	7 – 15
Utilities' Rate Adjustments for Tax Cuts and Jobs Act of 2017 (TCJA)	16 – 17
Electrification of Transportation	18
Earnings Adjustment Mechanisms and Positive Incentives	19 – 21
Commitment to Climate Resilience Planning	22
New York State Environmental Goals	23 – 24
Energy Efficiency Budgets and Targets	25 – 26
Clean Energy Businesses	27
Con Edison Transmission	28
CECONY Operations and Maintenance Expenses	29
Composition of Regulatory Rate Base	30
Average Rate Base Balances	31
Regulated Utilities' Rates of Return and Equity Ratios	32
Capital Expenditures	33 – 34
Financing Activity to Date and Debt Maturities	35
Capital Structure and Commercial Paper and Letters of Credit	36 – 37
Dividends	38
Con Edison: Poised for a Strong Future	39
Appendix	40 – 64

Organizational Structure



Market Cap ^(a) :	\$31.4 billion
Ratings ^(b) :	Baa1 / BBB+ / BBB+
Outlook ^(b) :	Stable / Stable / Stable



a. As of September 30, 2019.
 b. Senior unsecured ratings and outlook shown in order of Moody's / S&P / Fitch. Ratings are not a recommendation to buy, sell or hold securities and may be subject to revision or withdrawal at any time.

The Con Edison Plan

Customer Focused

Provide safe and reliable service

Enhance the customer experience

Achieve operational excellence and cost optimization

Strategic

Strengthen core utility delivery business

Pursue additional regulated growth opportunities to add value in the evolving industry

Grow existing clean energy businesses and pursue additional clean energy growth opportunities consistent with our risk appetite

Value Oriented

Provide steady, predictable earnings

Maintain balance sheet stability

Pay attractive, growing dividends

CECONY has long-range plans to achieve its strategic priorities of public and employee safety, operational excellence, and an enhanced customer experience. The company's 20-year plans for its electric and gas business are designed to help the company navigate today's challenges while preparing for changes in the energy landscape. The plans are available on our website at the following links:

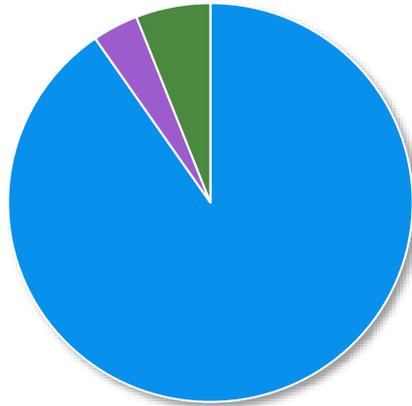
<https://www.coned.com/-/media/files/coned/documents/our-energy-future/our-energy-projects/electric-long-range-plan.pdf>

<https://www.coned.com/-/media/files/coned/documents/our-energy-future/our-energy-projects/gas-long-range-plan.pdf>

Long-Range Plan – Complementary Business Mix

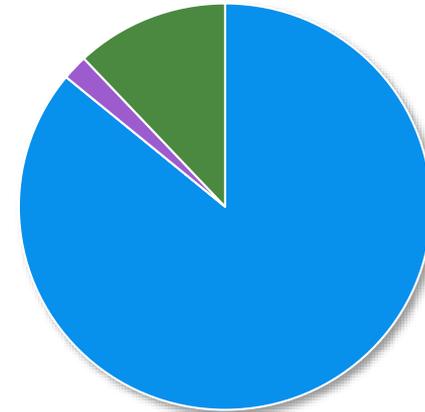
- Core utility business expected to continue to dominate the business mix
- Investment in contracted renewables expected to complement utility growth
- Transmission infrastructure investment opportunities expected to contribute to EPS

12-Month Trailing Earnings per Share Contribution Ending September 30, 2019 (Non-GAAP)*



- CECONY and O&R 91%
- Parent (1)%
- Consolidated Edison Transmission 4%
- Clean Energy Businesses 6%

20-Year Outlook Earnings per Share Contribution



- CECONY and O&R 85-87%
- Parent (<1%)
- Consolidated Edison Transmission 2-3%
- Clean Energy Businesses 10-12%

Long-Range Plan Major Assumptions

- Target long-term capital structure of 52% debt / 48% equity
- Beyond current rate plans, earned ROE equal to allowed ROE of 9.0%
- Share price issuance at price/earnings ratio of 17x
- Long-range utility capital investment achieves safety, reliability, resiliency and new capabilities for the future while improving the customer experience
- General inflation rate of 2.5%

*Represents Adjusted Earnings per Share. Please see slide 41 for reconciliation to GAAP.

CECONY has long-range plans to achieve its strategic priorities of public and employee safety, operational excellence, and an enhanced customer experience. The company's 20-year plans for its electric and gas business are designed to help the company navigate today's challenges while preparing for changes in the energy landscape. The plans are available on our website at the following links:

<https://www.coned.com/-/media/files/coned/documents/our-energy-future/our-energy-projects/electric-long-range-plan.pdf>
<https://www.coned.com/-/media/files/coned/documents/our-energy-future/our-energy-projects/gas-long-range-plan.pdf>

Summary of CECONY Electric & Gas Joint Proposal

On October 18, 2019, CECONY, New York State Department of Public Service (NYSDPS) staff and other parties entered into a Joint Proposal, which is subject to New York State Public Service Commission (NYSPSC) approval, for electric and gas delivery service.

Proposed Return on Equity and Equity Ratio

Return on equity.....8.8%
Equity ratio.....48%

Earnings sharing threshold is 9.3% based on CECONY's actual average common equity ratio up to 50%

Proposed Rate Changes and Capital Expenditures

(\$ in millions)	Electric Case number 19-E-0065			Gas Case number 19-G-0066		
	Rate Change	Average Rate Base	Capital Expenditure	Rate Change	Average Rate Base	Capital Expenditure
Rate Year 1: 2020	\$113	\$21,660	\$2,135	\$84	\$7,171	\$1,073
Rate Year 2: 2021	370	22,783	2,137	122	7,911	1,055
Rate Year 3: 2022	326	23,926	1,917	167	8,622	989

Timeline

- October 18, 2019: Joint Proposal
- November 4, 2019: Initial statements on Joint Proposal (support and opposition)
- November 13, 2019: Reply statements / testimony
- November 19, 2019: Evidentiary hearings
- January / February 2020: Final Rate Order anticipated

Summary of CECONY Electric & Gas Joint Proposal

- Electric and gas capital investment of \$6.2 billion and \$3.1 billion over three years, respectively
- 10-year recovery of and earned return on clean energy transition project costs
 - Energy efficiency
 - Demonstration projects
 - Non-wire alternatives projects
 - Off-peak electric vehicle charging programs
- Continuation of earnings opportunities from Earnings Adjustment Mechanisms (EAMs) and other positive incentives
- True up of costs of pension and OPEBs, variable rate debt, environmental remediation, major storms and property taxes
- Continuation of decoupling of electric and gas revenues from electric and gas consumption
- Recovery of \$240 million MTA costs over five years
- Pass back of the excess deferred income taxes and 2018 tax savings related to the Tax Cuts and Jobs Act of 2017 (TCJA), as proposed in the initial filing

CECONY Electric & Gas Joint Proposal – Capital Investment

Electric capital investment includes:

- \$3,400 million investment in reliability and system expansion
- \$222 million investment in grid innovation
- \$75 million investment in storm hardening for Westchester overhead distribution

Gas capital investment includes:

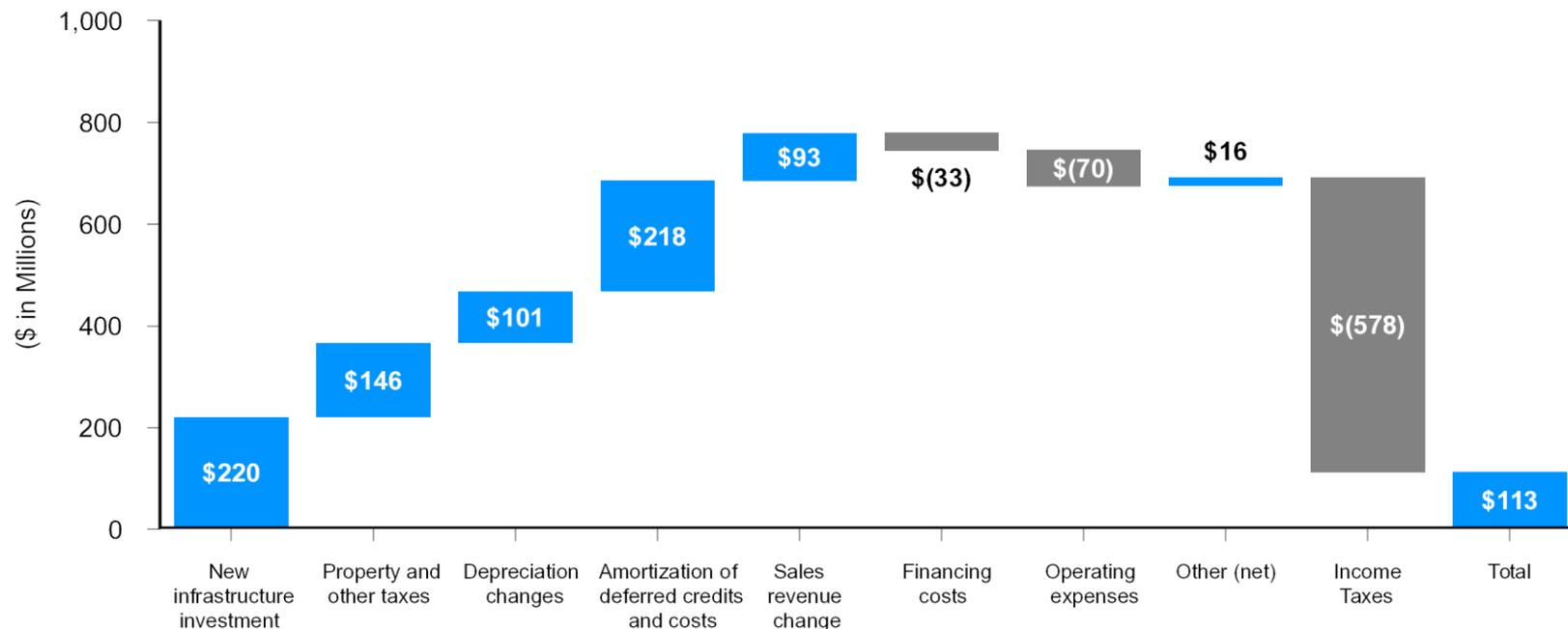
- \$1,400 million investment in main replacement program over three years to replace 90 miles annually
- \$43 million deployment of smart-meter-enabled natural gas detectors to improve gas-customer safety
- \$65 million liquefied natural gas (LNG) modernization improvements

Common capital investment includes:

- Continuation of \$1,400 million smart meter initiative targeting 5.3 million installations in New York City, Westchester and New Jersey areas by 2022; to date more than 2 million smart meters installed
- \$421 million new Customer Service System will complement smart meters and further enhance our energy efficiency and demand response programs
- \$68 million Next Generation Customer Experience leverages smart-meter data to give customers more control over their energy usage

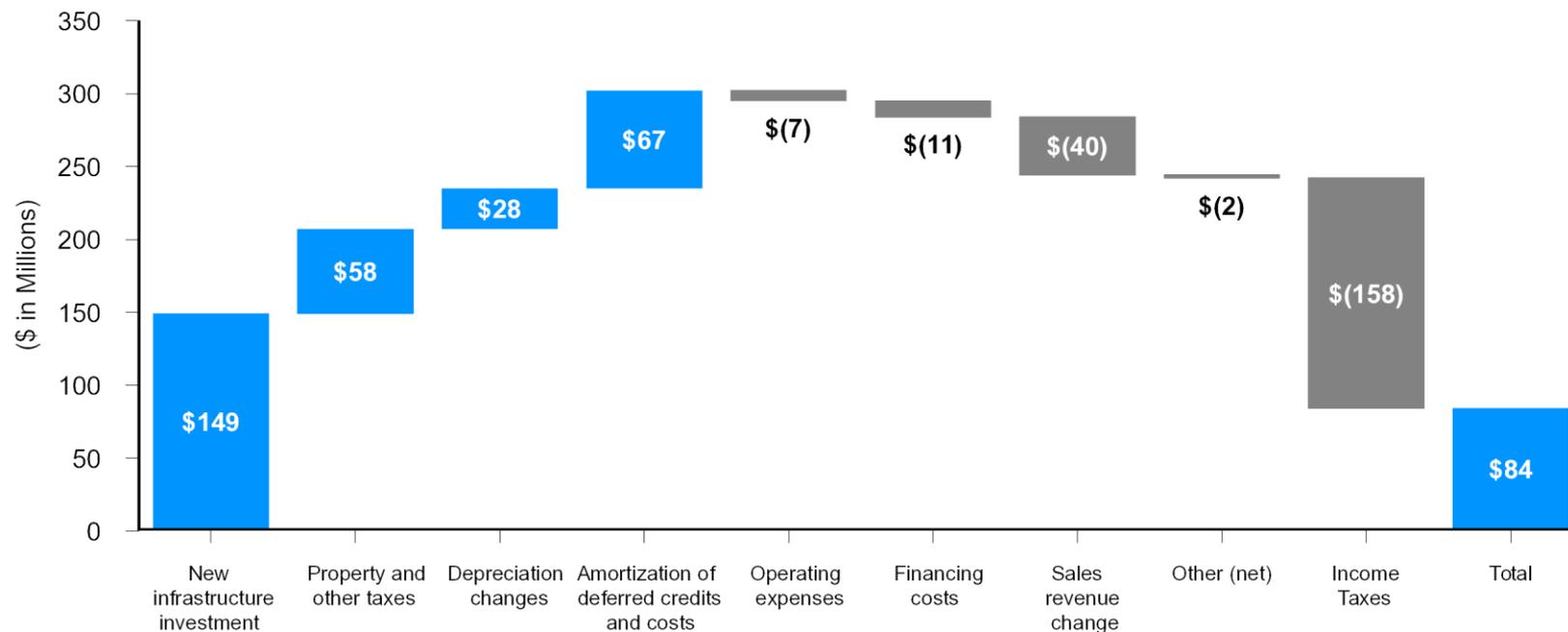
CECONY Electric & Gas Joint Proposal

Determinants of Proposed 2020 Electric Rate Increase



CECONY Electric & Gas Joint Proposal

Determinants of Proposed 2020 Gas Rate Increase



CECONY Electric Rate Case – Comparison of Filings

(\$ millions)

Electric case number 19-E-0065	CECONY		NYS DPS Staff	CECONY	Joint Proposal
	Jan 2019 Filing	April 2019 Update	May 2019 Staff Filing	June 2019 Rebuttal	October 2019 JP
Rate Year (Jan 2020 – Dec 2020)					
New infrastructure investment	\$271	\$244	\$225	\$235	\$220
Financing costs -- cost of capital (ROE), capital structure	175	166	(107)	154	(33)
Property and other taxes	168	160	140	165	146
Sales revenue change	124	128	68	139	93
Amortization of deferred credits and costs	242	225	198	209	218
Operating expenses	43	76	(27)	103	(70)
Depreciation changes	23	28	107	18	101
Income taxes	(577)	(570)	(562)	(569)	(578)
Other (net)	16	16	16	16	16
Total Rate Increase	\$485	\$473	\$58	\$470	\$113
Rate Base	\$22,203	\$21,907	\$21,708	\$21,836	\$21,660
ROE	9.75%	9.75%	8.30%	9.75%	8.8%
Equity Ratio	50%	50%	47.3%	50%	48%

CECONY Gas Rate Case – Comparison of Filings

(\$ millions)

Gas case number 19-G-0066	CECONY		NYSDPS Staff	CECONY	Joint Proposal
	Jan 2019 Filing	April 2019 Update	May 2019 Staff Filing	June 2019 Rebuttal	October 2019 JP
Rate Year (Jan 2020 – Dec 2020)					
New infrastructure investment	\$147	\$149	\$142	\$154	\$149
Financing costs -- cost of capital (ROE), capital structure	56	53	(35)	51	(11)
Property and other taxes	63	61	56	62	58
Sales revenue change	(15)	(34)	(34)	(35)	(40)
Amortization of deferred credits and costs	64	64	61	64	67
Operating expenses	41	56	26	59	(7)
Depreciation changes	9	6	24	5	28
Income taxes	(161)	(160)	(158)	(160)	(158)
Other (net)	6	6	1	6	(2)
Total Rate Increase	\$210	\$201	\$83	\$206	\$84
Rate Base	\$7,096	\$7,118	\$7,049	\$7,193	\$7,171
ROE	9.75%	9.75%	8.30%	9.75%	8.8%
Equity Ratio	50%	50%	47.3%	50%	48%

CECONY Electric & Gas Joint Proposal – Comparison of Rate Changes

(\$ millions)

Rate Year (Jan 2020 – Dec 2020)	Electric	Gas	Total
2020 Company Rate Increase (June Rebuttal)	\$470	\$206	\$676
Financing costs -- cost of capital (ROE), capital structure	(187)	(62)	(249)
Depreciation	83	23	106
O&M adjustments	(173)	(66)	(239)
Sales Revenue	(46)	(5)	(51)
All other adjustments	(34)	(12)	(46)
2020 Joint Proposal Increase	\$113	\$84	\$197

CECONY Electric & Gas Joint Proposal – Impact of Changes to Proposed Rate Base and ROE

CECONY Joint Proposal Rate Base vs January 2019 Filing Rate Base

<i>(\$ in millions)</i>	Jan 2019 Filing Average Rate Base	Oct 2019 Joint Proposal Average Rate Base	Difference	Equity Ratio	ROE	Net Income Impact
Rate Year 1: 2020	\$29,299	\$28,831	(\$468)	48%	8.8%	(\$19.8)
Rate Year 2: 2021	\$31,311	\$30,694	(\$617)	48%	8.8%	(\$26.1)
Rate Year 3: 2022	\$33,346	\$32,548	(\$798)	48%	8.8%	(\$33.7)

CECONY Joint Proposal Rate Base vs June 2019 Rebuttal Rate Base

<i>(\$ in millions)</i>	June 2019 Rebuttal Average Rate Base	Oct 2019 Joint Proposal Average Rate Base	Difference	Equity Ratio	ROE	Net Income Impact
Rate Year 1: 2020	\$29,029	\$28,831	(\$198)	48%	8.8%	(\$8.4)
Rate Year 2: 2021	\$31,141	\$30,694	(\$447)	48%	8.8%	(\$18.9)
Rate Year 3: 2022	\$33,300	\$32,548	(\$752)	48%	8.8%	(\$31.8)

- The Joint Proposal reflects an 8.8% return on equity (ROE) and the current rate plan reflects a 9.0% ROE
- The net income impact of the 20 basis point difference is \$26 million in 2020, \$30 million in 2021, and \$30 million in 2022

Utilities' Rate Adjustments for Tax Cuts and Jobs Act of 2017 (TCJA)^(a)

New York State Public Service Commission Order in Case 17-M-0815 – Proceeding on Motion of the Commission on Changes in Law that May Affect Rates (August 9, 2018)

CECONY Electric

- Pursuant to the October 2019 joint proposal (Case 19-E-0065), is reflecting its TCJA net benefits as follows:
 - the 2019 savings from the Tax Act were passed back to customers in 2019
 - pass back of the 2018 savings (\$377 million) over a three-year period – \$126 million annually
 - pass back of protected portion of net regulatory liability for excess deferred income taxes (\$1,663 million) over remaining lives of the related assets - approximately \$50 million annually - and the unprotected portion (\$784 million) over a five-year period - \$157 million annually, as proposed in the initial filing

CECONY Gas

- Pursuant to the October 2019 joint proposal (Case 19-G-0066), is reflecting its TCJA net benefits as follows:
 - the 2019 savings from the Tax Act were passed back to customers in 2019
 - pass back of the remaining portion of the 2018 savings (\$63 million) over a two-year period – \$32 million annually
 - pass back of protected portion of net regulatory liability for excess deferred income taxes (\$725 million) over remaining lives of the related assets - approximately \$14 million annually - and the unprotected portion (\$107 million) over a five-year period - \$21 million annually, as proposed in the initial filing

CECONY Steam

- Customer credit of \$25 million started on **October 1, 2018** and includes:
 - annual ongoing tax savings of \$14 million
 - pass back of January – September 2018 tax savings (\$15 million) over a three-year period – \$5 million annually
 - pass back of protected and unprotected portions of net regulatory liability for excess deferred income taxes (\$169 million and \$16 million, respectively) over the life of the assets – \$6 million annually (amortization period for unprotected balance will be reviewed in the next rate case filing)

a. See Note B – Regulatory Matters/Other Regulatory Matters on pages 24 – 28 and Note J – Income Taxes on pages 37 – 39 in the 3Q 2019 Form 10-Q.

Utilities' Rate Adjustments for Tax Cuts and Jobs Act of 2017 (TCJA)^(a)

New York State Public Service Commission Order in Case 17-M-0815 – Proceeding on Motion of the Commission on Changes in Law that May Affect Rates (August 9, 2018)

O&R Electric and Gas

- O&R, pursuant to the November 2018 joint proposal (Case 18-E-0067; 18-G-0068), is reflecting its TCJA net benefits as follows:
 - annual ongoing savings of \$18 million
 - pass back of 2018 savings (\$22 million) over a three-year period – \$7 million annually
 - pass back of protected portion of net regulatory liability for excess deferred income taxes (\$122 million) over remaining lives of the related assets and the unprotected portion (\$30 million) over a fifteen-year period - \$4 million annually

Rockland Electric Company (RECO)

- NJBPU Docket No. AX1801001 – In the Matter of the Board's Consideration of the 2017 Tax Cuts and Jobs Act
 - \$2.9 million rate decrease started on April 1, 2018
 - customers were paid \$1 million in July 2018 for January to March 2018 tax savings
 - pass back of protected portion of net regulatory liability for excess deferred income taxes (\$14 million) over remaining lives of the related assets and the unprotected portion (\$10 million) over a three-year period – \$3 million annually
- FERC Docket No. EL18-111-000
 - In November 2018, the Federal Energy Regulatory Commission (FERC) issued an order directing RECO to refund \$0.6 million to its transmission customers and reducing its annual transmission revenue requirement by an immaterial amount to reflect the TCJA.

a. See Note B – Regulatory Matters/Other Regulatory Matters on pages 24 – 28 and Note J – Income Taxes on pages 37 – 39 in the 3Q 2019 Form 10-Q.

CECONY Joint Proposal Includes Electrification of Transportation

Electric vehicle infrastructure and customer incentives pave the way for electric vehicle ownership in our service territory

- Joint Proposal includes electric vehicle programs
 - \$30 million program to provide interconnection for new public fast charging providers
 - \$13 million to extend off-peak charging incentives program
 - \$9 million to provide interconnection for customers' fleet vehicle charging
- Vehicle-to-grid school bus demonstration project in White Plains, NY includes five electric school buses that will be used for grid services in the summer
- SmartCharge NY program provides incentives to charge during off-peak hours to reduce system peak load
- Working with NYC Department of Transportation on a curbside charging demonstration project to install approximately 120 charging ports for NYC fleet and public electric vehicles



Earnings Adjustment Mechanisms Promote Energy Efficiency and Clean Technologies

	Earned Adjustment Mechanism	Description	Goal
Electric / Gas	Share the Savings	Lifetime MMBtu savings unit cost reductions	Reduce unit costs for energy efficiency (“EE”) portfolio by reducing the unit cost of lifetime energy savings below unit cost levels approved by the PSC
	Deeper Energy Efficiency	Achievement of EE savings over three years from measures considered “deep”	“Deep” means EE measures which are more technically challenging, require more lead time, have longer extended useful lives and/or are more expensive for customers to undertake and for utilities to implement, but have a longer and greater payback
Electric	Beneficial Electrification	GHG reductions provided by EVs and Heat Pumps	Adoption of beneficial electrification technologies which lead to a decrease in lifetime CO2 emissions on a marginal emissions basis
	Distributed Energy Resources (“DER”) Utilization	Solar PV, Storage and Wind adoption by customers (in MWh)	Work with DER providers and expand the use of DER interconnected to CECONY’s grid in its service territory for the purposes of reducing customer reliance on grid-supplied electricity
	Electric Peak Reduction	Electric peak reduction below adjusted NYISO ICAP forecast for CECONY service territory	Deliver coincident electric system peak reductions in the service territory that provide additional system benefits and lower supply costs to customers
	Locational System Relief Value Load Factor	Maintaining or improving the load factor of a certain number of networks or load areas	Improve the load factor of more constrained portions of the distribution system that are not current or likely Non-wires alternatives (NWA) areas
Gas	Gas Peak Reduction	Reduction of gas peak day per heating degree	Deliver firm gas system peak reductions to reduce peak gas demand that reduces CECONY’s gas supply needs

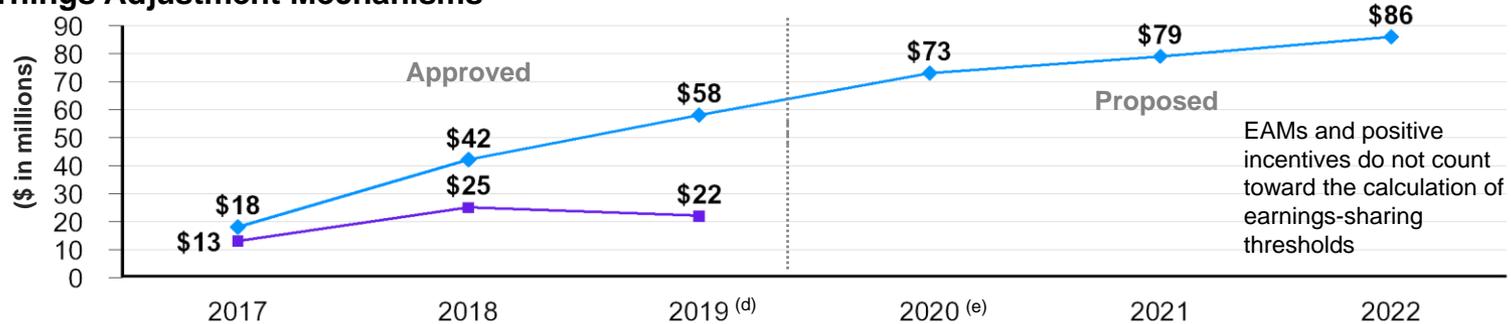
Positive Incentives Promote Safety and Customer Service

	Positive Incentive	Description	Goal
Electric / Gas	Residential Service Termination / Uncollectible / Arrears	Targets for residential service terminations, bad debt write-offs and arrears	Meet targets for residential service terminations, bad debt write-offs and arrears each rate year; positive incentives earned will be allocated between electric and gas
	Leak Management: Year-End Total Backlog	Reduction of the gas leak backlog	Reduce the leak backlog below the associated annual targets for each rate year; 85% of leaks in each year must be repaired within 60 days
Gas	Emergency Response	Gas leak or odor call response time performance	Respond to gas leak or odor calls within 30 minutes for at least 95 percent of all calls for each Rate Year
	Damage Prevention	Damage prevention performance per 1,000 one-call tickets	Reduce the number of total damages to Company gas facilities made by any party for each rate year

Earnings Adjustment Mechanisms and Positive Incentives

Joint Proposal includes potential additional return on equity for each rate year of up to 48 basis points for CECONY electric and 42 basis points for CECONY gas based on proposed annual rate base for each service

Earnings Adjustment Mechanisms



Positive Incentives^{(a) (b)}



- In 2017 and 2018, CECONY achieved positive incentives of \$12 million and \$11 million, respectively, one third of which, pursuant to the accounting rules for alternative revenue recognition of the collection of such incentives under the rate plans (GAAP), will be recorded ratably from 2018 to 2020 and also reflected in the positive incentives projected, minimum and maximum amounts for the related period. For the three and nine months ended September 30, 2019, CECONY recorded positive incentives of \$2 million and \$6 million, respectively, which were achieved in 2017 and 2018.
- Pursuant to GAAP, two thirds and one third of the positive incentives achieved in 2019, if any, will be recorded in 2019 and 2020, respectively, and also reflected in the positive incentives projected and maximum amounts for the related period.
- Does not reflect negative revenue adjustments of \$5 million, related to a July 13, 2019 power outage, and \$4 million that CECONY recorded in 2019 and 2018, respectively.
- For the three and nine months ended September 30, 2019, CECONY recorded earnings adjustment mechanism incentives of \$5 million.
- CECONY's current electric and gas rate plans will expire on December 31, 2019.

CECONY Commitment to Climate Resilience Planning

The Joint Proposal outlines actions to assess consequences of climate change

- Install weather data sensors and river and soil temperature sensors in our service territory by April 30, 2020 for the purpose of collecting and analyzing data
- Complete and file detailed plans for implementation of recommendations from CECONY's Climate Change Vulnerability Study ("Implementation Plan") by December 31, 2020
 - Based on CECONY's Climate Change Vulnerability Study which will be completed and filed with the NYSPSC at the end of 2019
 - Will address integration of climate risk into CECONY's governance structure and will include a review of climate science and update of climate projections, if needed
 - Will include the impact of selected climate projections on:
 - Annual 10- and 20-year peak demand forecasting process
 - Annual 10- and 20-year demand relief processes to identify capital investments to meet electric demand growth
 - Identification and prioritization of future infrastructure investments needed to meet reliability and resiliency
 - Expected future performance of assets (e.g., substations and transmission assets)
 - Operating performance and replacement of HVAC systems
 - Preparation and response to emergencies
 - Worker safety protocols

Ambitious New York State Environmental Goals

New York State clean energy initiatives create a path to carbon neutrality

New York State Climate Leadership and Community Protection Act (CLCPA) was signed into law on July 18, 2019

- 70% renewable electricity by 2030
- 100% carbon-free power by 2040
- 40% greenhouse gas emissions reductions by 2030
- 85% greenhouse gas emissions reductions by 2050 and net-zero emissions in all sectors of the economy
- Annual new electricity energy efficiency at 3% of sales by 2025

The CLCPA mandates several New York State Green New Deal clean energy targets

- 6,000 megawatts of distributed solar deployment by 2025
- 3,000 megawatts of energy storage by 2030
- 9,000 megawatts of offshore wind by 2035

Orderly transition to clean energy, including large-scale, wind and solar resources procured by renewable energy credits through New York State Energy Research and Development Authority

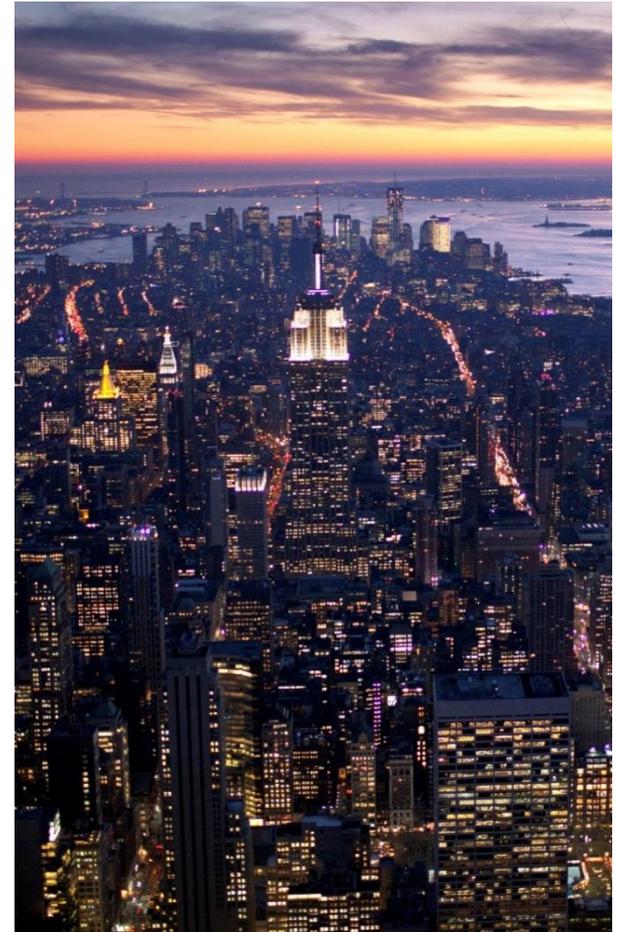


New York State Environmental Goals Include Energy Efficiency

New York State energy efficiency goals aim to reduce greenhouse gas emissions, decrease customer energy costs and create job opportunities

New Efficiency: New York Order (Case 18-M-0084)

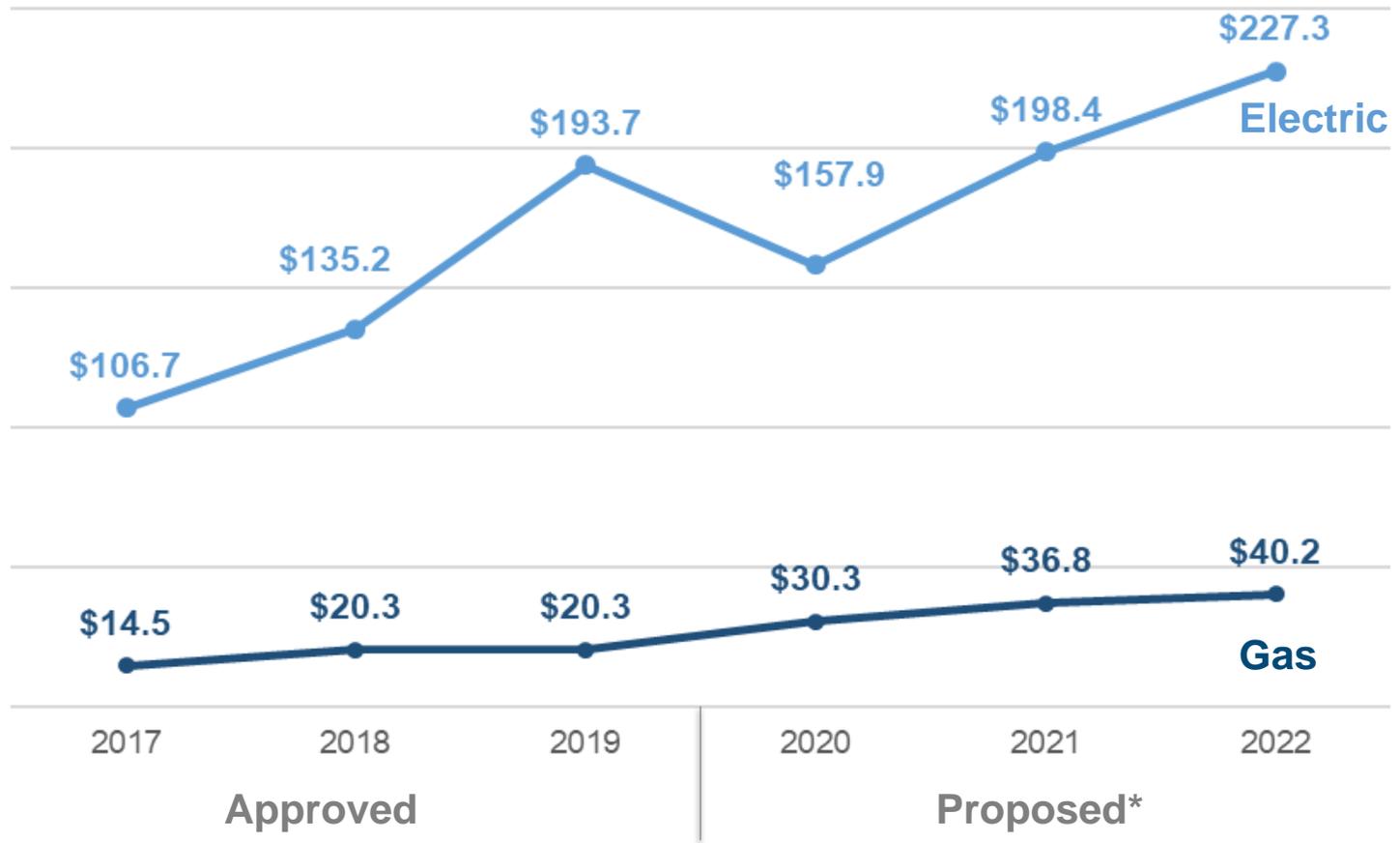
- The New Efficiency: New York Order is a collaborative initiative that will support energy efficiency businesses and further energy efficiency opportunities for market innovation
- 2025 statewide energy efficiency end-user savings target of 185 TBtu in buildings and industrial facilities below the 2025 energy-use forecast
 - Savings would deliver nearly one-third of greenhouse gas emissions reductions needed to meet 40% reduction by 2030 goal
- New York's electric and gas utilities tasked with achieving more in both scale and innovation through energy efficiency activities, including the electrification of heating



Our Energy Efficiency Programs Lower Customer Bills

Proposed energy efficiency spending aligns with goals of New Efficiency: New York initiative

CECONY Electric & Gas Energy Efficiency Budgets
(\$ in millions)

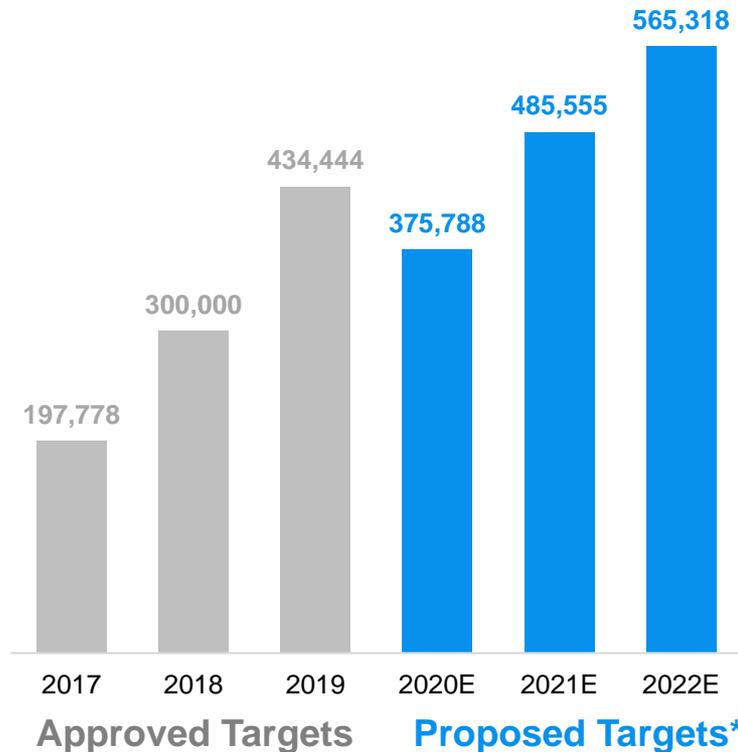


*2020-2022 amounts subject to the New Efficiency: New York Order, Case 18-M-0084

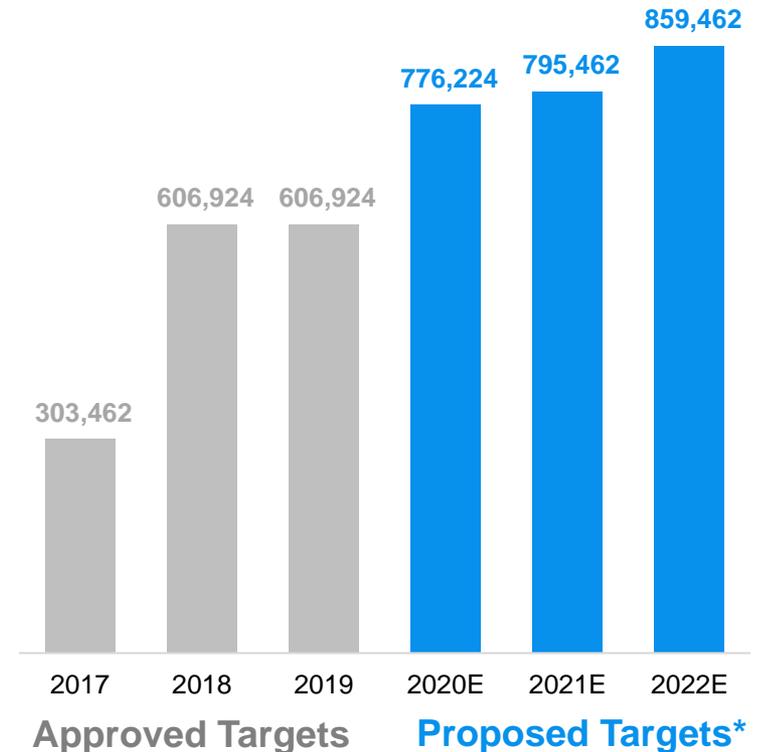
Energy Efficiency Also Contributes to Cleaner Air by Lowering Emissions

2.7 million metric tons of carbon dioxide equivalent expected to be avoided by customers from 2019 to 2022 energy efficiency efforts

CECONY Electric Energy Efficiency Targets (MWh)



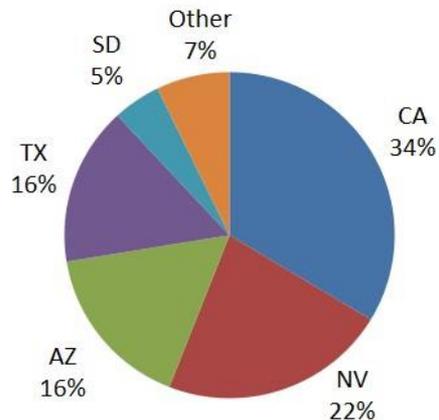
CECONY Gas Energy Efficiency Targets (Dth)



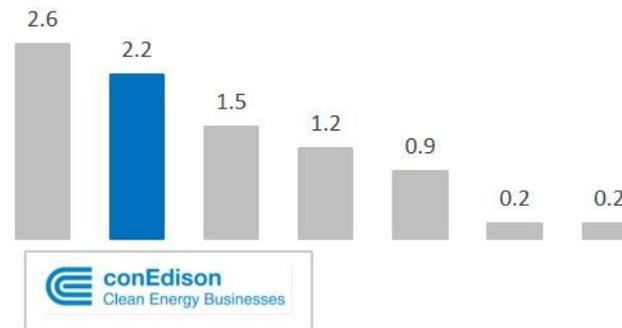
*2020-2022 amounts subject to the New Efficiency: New York Order, Case 18-M-0084

CEB Utility-Scale Renewable Energy Production Projects

Geography (MW)

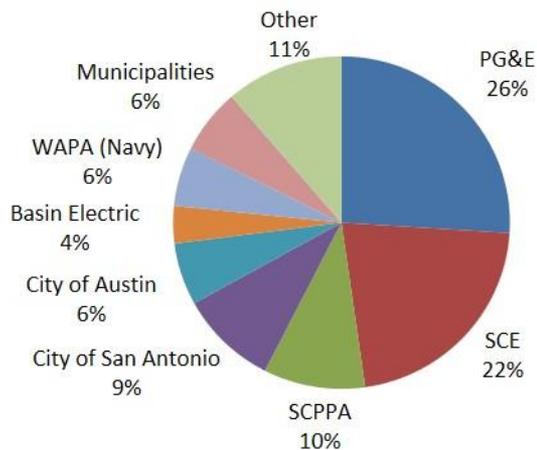


Solar PV Asset Ownership (GW)

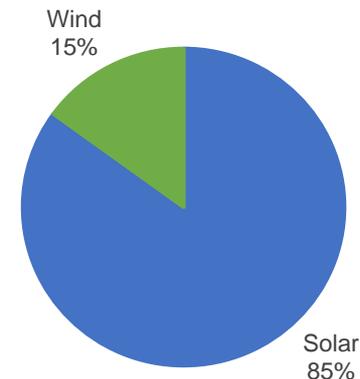


Source: Company information and IHS EER (as of year-end 2018).

Off-Takers (MW)



Portfolio Mix (MW)



Source: Pie charts based on Company information as of September 30, 2019.

Con Edison Transmission

New York Transco™



45.7% ownership

- Proposed \$600 million NY Energy Solution project approved in April 2019 with target year-end 2023 in-service date (excludes electrical interconnection costs)
- 10% allowed return on common equity and actual common equity ratio up to 53% for NY Transco's \$214 million existing projects



12.5% ownership

- Constructing 303-mile pipeline (2 million Dt/day) that connects Equitrans pipeline in northwestern West Virginia to Columbia Gas Transmission and Transco pipelines
- Fully contracted under 20-year agreements
- \$5.3 - \$5.5 billion project underway and 80% complete through 3Q 2019; late-2020 projected in-service date
- CET investment capped at \$530 million, in which case ownership interest will be reduced to approximately 10%



50% ownership

Storage

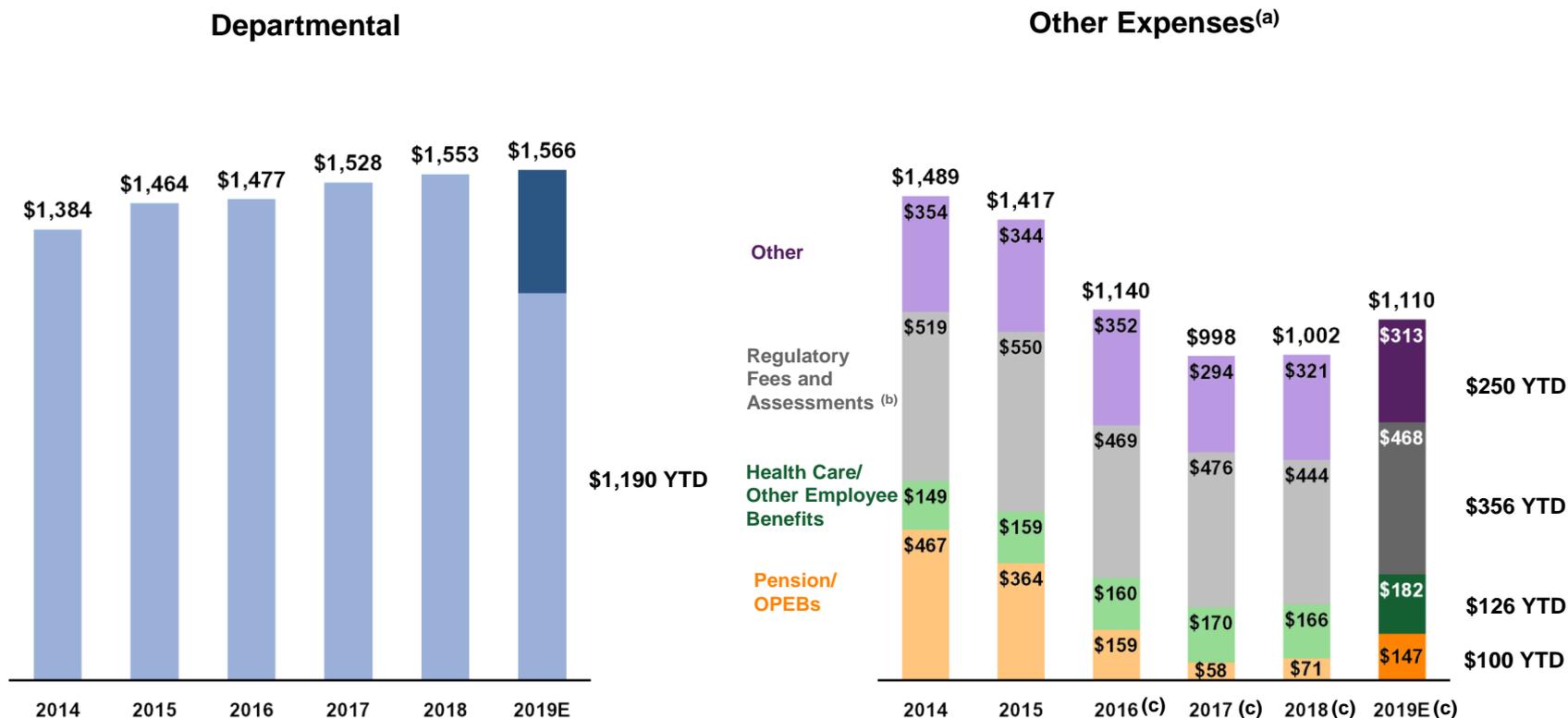
- 41 Bcf of natural gas storage; 99% subscribed
- Storage position with top regional utility customers: CECONY, NJNG, PSE&G, NYSEG

Pipelines

- Total pipeline length of 181 miles with interconnections to Millennium, Tennessee, and Transco pipelines
- 3 natural gas pipelines (MARC I, North/South and the East Pipeline) with a combined throughput capacity of 2,960 Mmcf per day

CECONY Operations and Maintenance Expenses

(\$ in millions)



- a. Other Expenses generally are either reconciled through amounts reflected in rates, or represent surcharges that are recovered in revenues from customers.
- b. Includes Demand Side Management, System Benefit Charges and Public Service Law 18A assessments which are collected in revenues.
- c. Excludes non-service components of Pension/OPEBs pursuant to Accounting Standards Update 2017-07. See page 30-31 of the 3Q 2019 Form 10-Q.

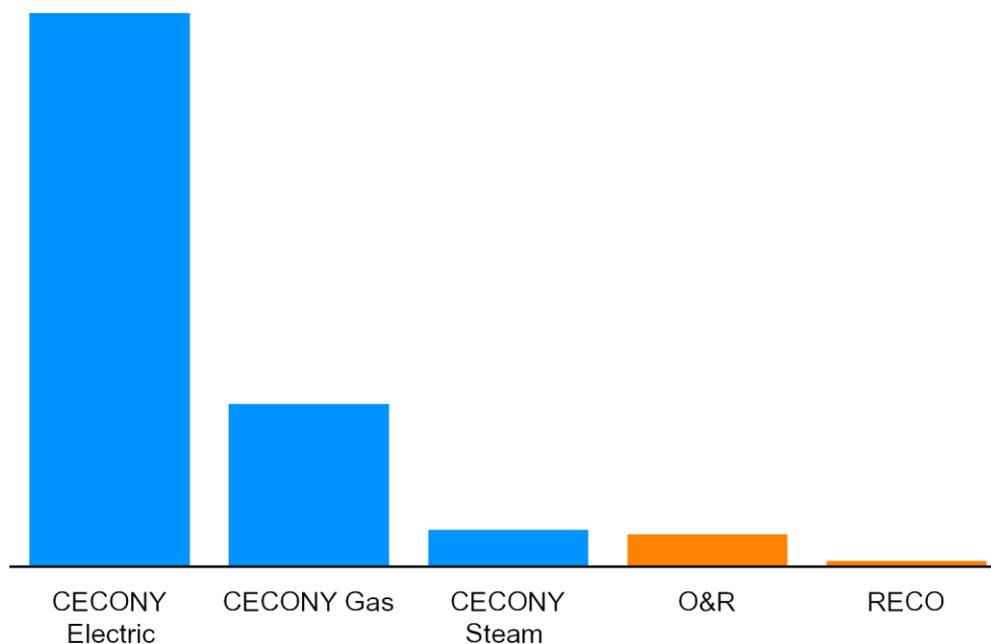
Composition of Regulatory Rate Base^(a)

(as of September 30, 2019)

CECONY		(\$ in millions)
Electric	NY	\$20,948
Gas	NY	6,177
Steam	NY	1,442
Total CECONY		\$28,567

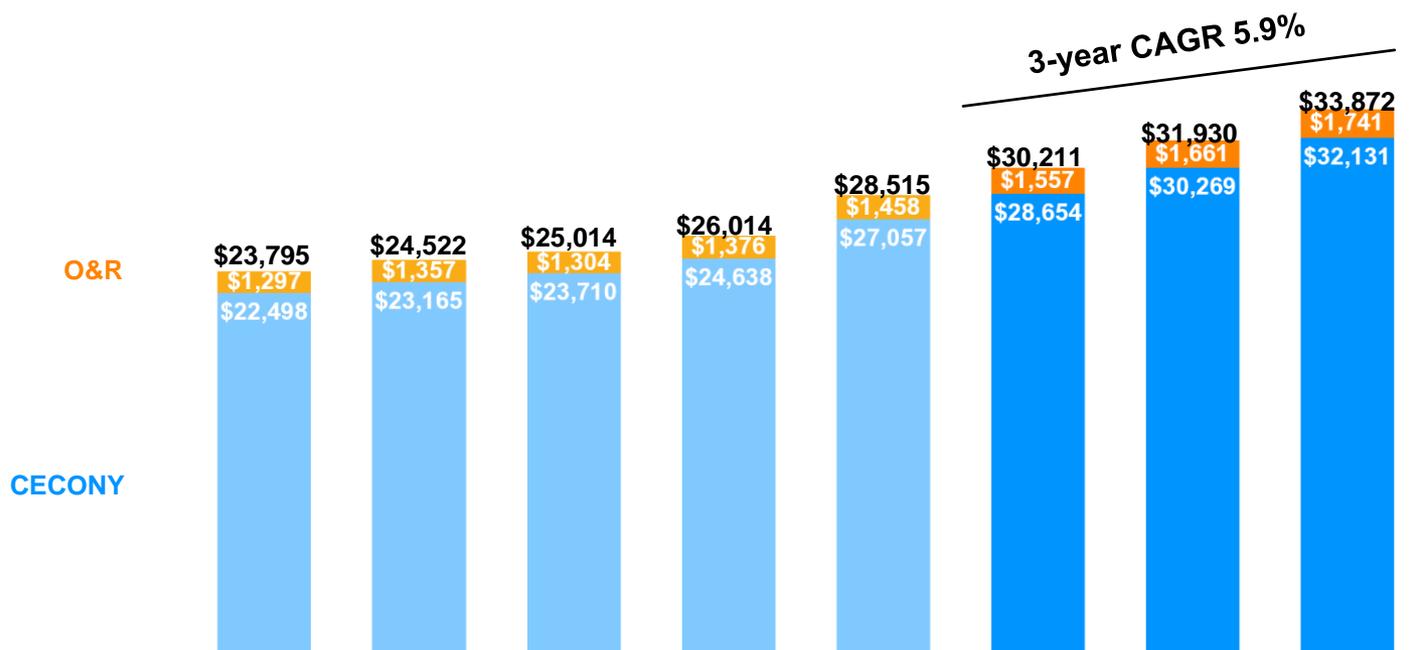
O&R		(\$ in millions)
O&R Electric	NY	\$825
O&R Gas	NY	442
RECO	NJ	249
Total O&R		\$1,516

Total Rate Base \$30,083



a. Average rate base for 12 months ended September 30, 2019.

Average Rate Base Balances



(\$ in millions)

		2014	2015	Actual 2016	2017	2018	2019E	Forecast 2020E ^(a)	2021E ^(a)
CECONY	Electric	\$ 17,403	\$ 17,599	\$ 17,971	\$ 18,513	\$ 20,057	\$ 20,845	\$ 21,660	\$ 22,783
	Gas	3,593	4,023	4,267	4,723	5,581	6,371	7,171	7,911
	Steam	1,502	1,543	1,472	1,402	1,419	1,438	1,438	1,437
O&R	Electric	726	769	731	759	806	855	906	948
	Gas	372	386	362	392	426	452	476	498
RECO	Electric	199	202	211	225	226	250	279	295

a. Amounts reflect the CECONY Joint Proposal

Regulated Utilities' Rates of Return and Equity Ratios

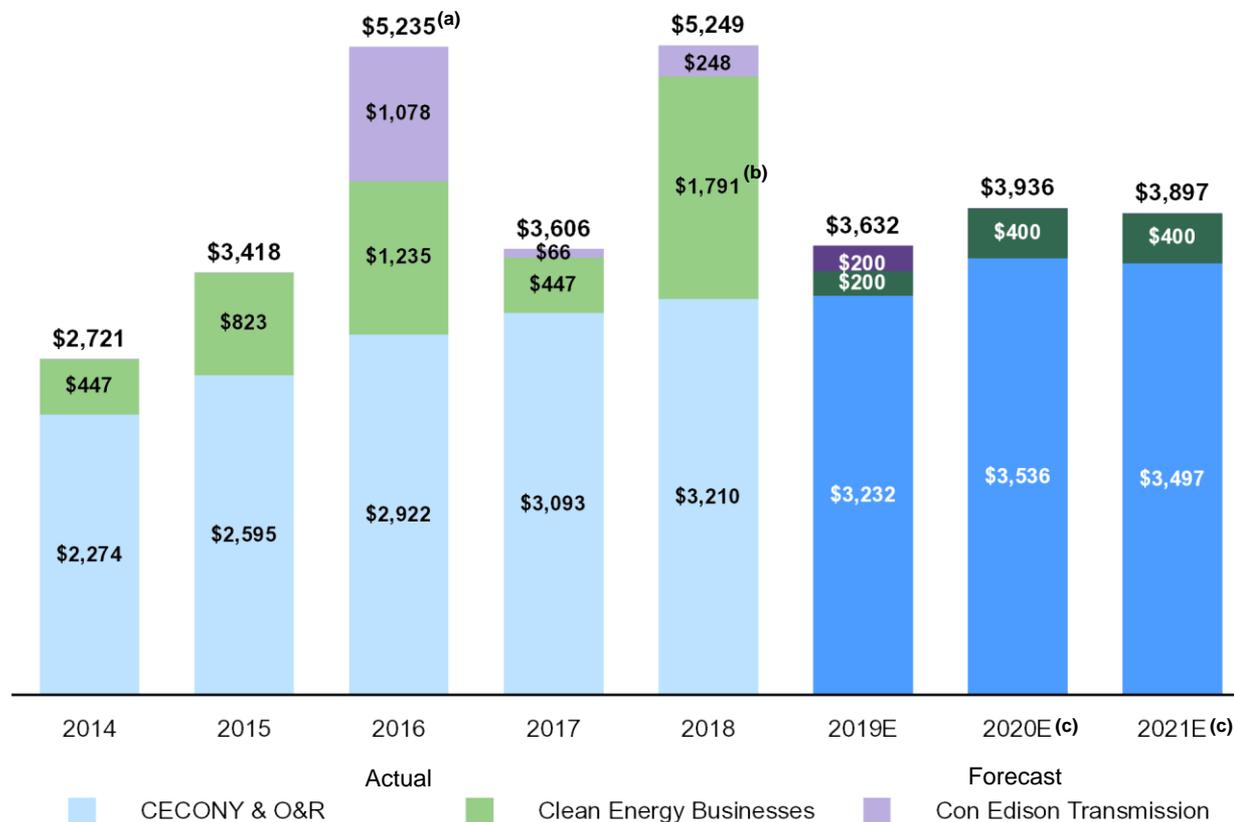
(12 Months ended September 30, 2019)

	Regulated Basis	
	Allowed	Actual
CECONY		
Electric	9.0%	9.0%
Gas	9.0	8.8
Steam	9.3	10.5
Overall – CECONY	9.0 ^(a)	9.0
CECONY Equity Ratio	48.0%	47.5%
O&R		
Electric	9.0%	10.2%
Gas	9.0	6.8
RECO	9.6	5.0
Overall – O&R	9.1 ^(a)	8.4
O&R Equity Ratio	48.0%	48.1%

a. Weighted by rate base.

Capital Expenditures

(\$ in millions)

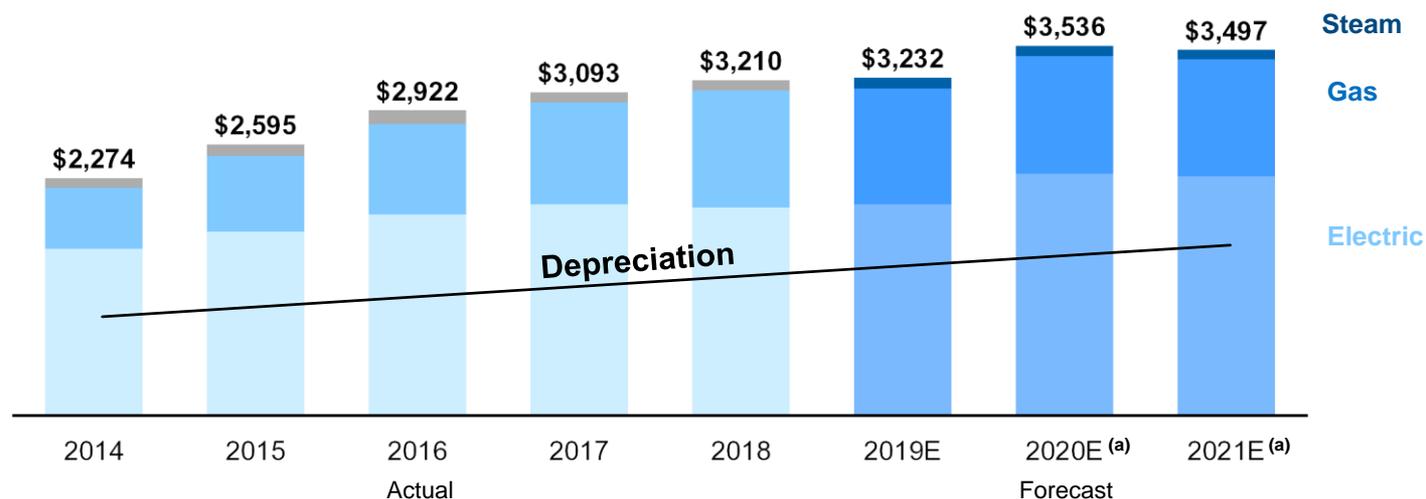


a. 2016 includes Stagecoach JV investment of \$974 million.

b. 2018 includes Con Edison Development subsidiary's purchase of Sempra Solar Holdings, LLC.

c. Amounts reflect the CECONY Joint Proposal

Utilities' Capital Expenditures



(\$ in millions)

	Annual CECONY Capital Expenditures				Annual O&R Capital Expenditures		
	Electric	Gas	Steam	Depreciation	Electric	Gas	Depreciation
2014	1,500	549	83	991	105	37	61
2015	1,658	671	106	1,040	114	46	68
2016	1,819	811	126	1,106	114	52	67
2017	1,905	909	90	1,195	128	61	71
2018	1,861	1,050	94	1,276	138	67	77
2019E	1,874	1,050	97	1,380	155	56	84
2020E(a)	2,151	1,078	90	1,614	170	47	89
2021E(a)	2,154	1,060	85	1,723	146	52	91

a. Amounts reflect the CECONY Joint Proposal

Financing Activity to Date and Debt Maturities

Equity Financing

- In March, CEI issued approximately 5.6 million common shares for \$425 million upon settlement of the remaining portion of the November 2018 equity forward transaction
- In June, CEI issued 4.75 million common shares for \$400 million upon settlement of most of a May 2019 equity forward transaction of 5.8 million common shares

Debt Financing *(\$ in millions)*

Issuer	Amount	Description
CEI	\$825	2-year Term Loan due February 2021
CECONY	700	4.125% Debentures due 2049
	600	3.700% Debentures due 2059
CED subsidiary	464	Variable rate due 2026, secured by equity interests in solar electric production projects
CED subsidiary	303	3.82% Notes due 2038, secured by equity interests in solar electric production projects
O&R	44	2.94% Debentures due 2029
	38	3.46% Debentures due 2039
	43	3.73% Debentures due 2049

Debt Maturities *(\$ in millions)*

	2019	2020	2021	2022	2023
Con Edison, Inc.	\$3 ^(a)	\$403	\$1,178 ^(b)	\$293	\$ —
CECONY	475 ^(c)	350	640	—	—
O&R	62 ^(d)	—	—	—	—
CEBs ^(e)	111 ^(f)	130	137	136	302
Total	\$651	\$883	\$1,955	\$429	\$302

a. \$1 million of CEI debt was paid during the nine months ended September 30, 2019.

b. \$150 million of the \$825 million term loan was prepaid on June 13, 2019.

c. \$475 million of 6.65 percent 10-year debentures matured on April 1, 2019.

d. \$2 million of the O&R (RECO) debt was paid on May 15, 2019.

e. Does not include additional principal amounts lenders for PG&E-related project debt may, upon written notice, declare due and payable. See Note C to the financial statements in the 3rd quarter Form 10-Q.

f. \$75 million of CEB debt was paid during the nine months ended September 30, 2019.

Capital Structure – September 30, 2019

(\$ in millions)

Consolidated Edison, Inc. Baa1 / BBB+ / BBB+

Debt	\$ 19,451	52%
Equity	18,134	48
Total	\$ 37,585	100%

CECONY A3 / A- / A-

Debt	\$ 14,374	51%
Equity	14,079	49
Total	\$ 28,453	100%

O&R Baa1 / A- / A-

Debt	\$ 754	49%
Equity	771	51
Total	\$ 1,525	100%

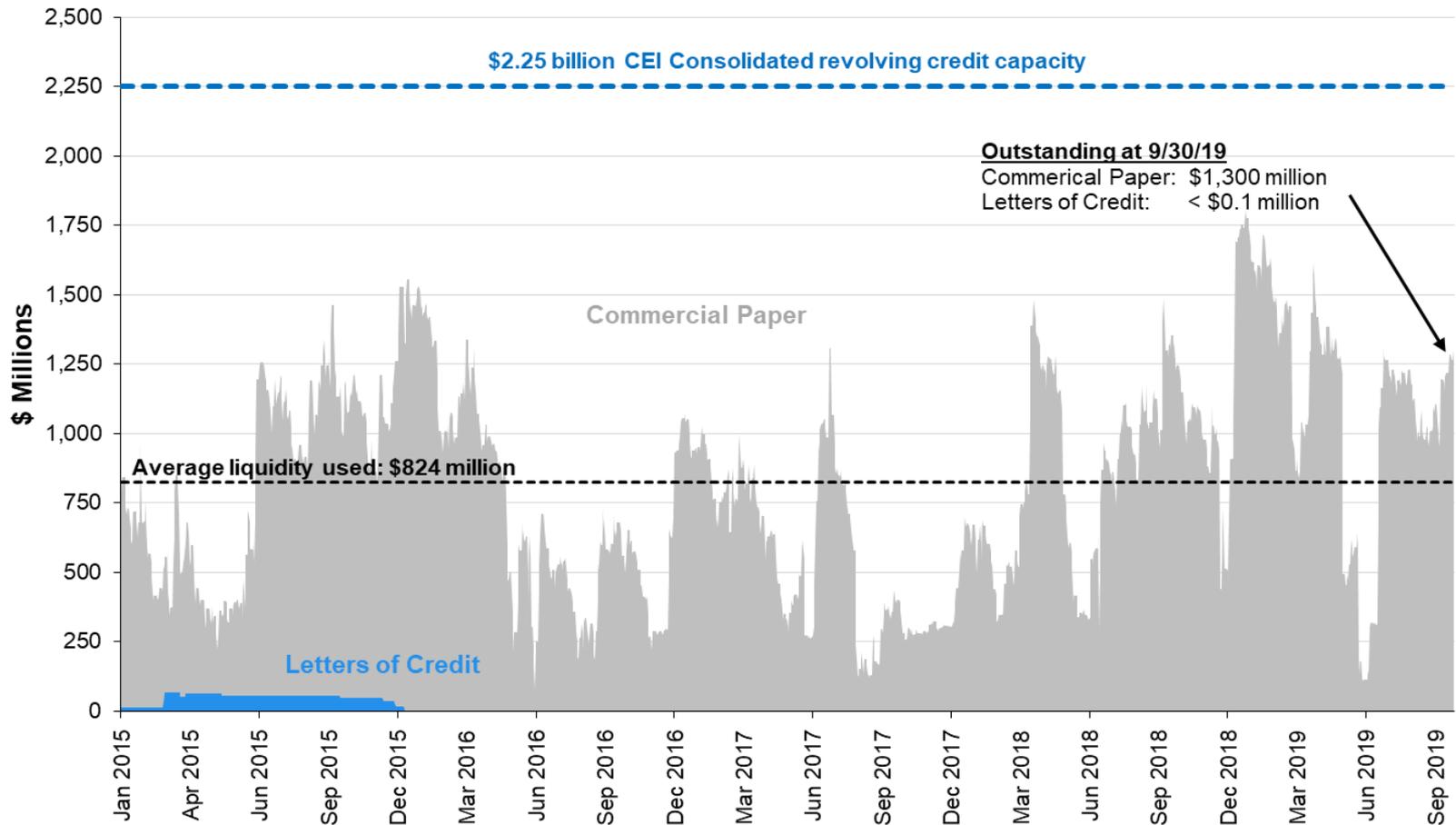
Parent and Other

Debt	\$ 4,323	57%
Equity	3,284	43
Total	\$ 7,607	100%

Amounts shown exclude notes payable and include the current portion of long-term debt. Senior unsecured credit ratings shown in order of Moody's / S&P / Fitch. All ratings have stable outlooks.

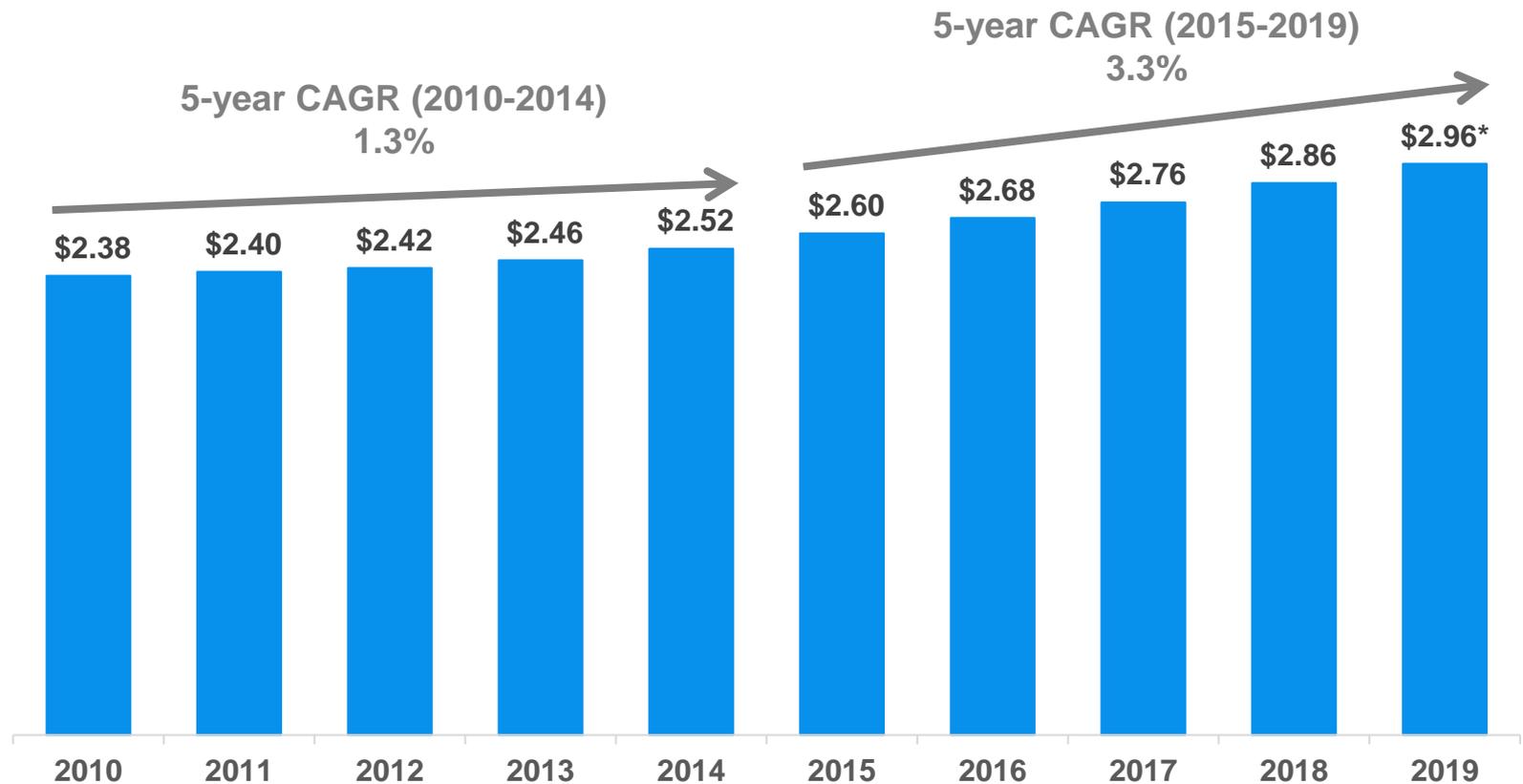
Commercial Paper and Letters of Credit

(\$ in millions)



Dividend Growth for Shareholders

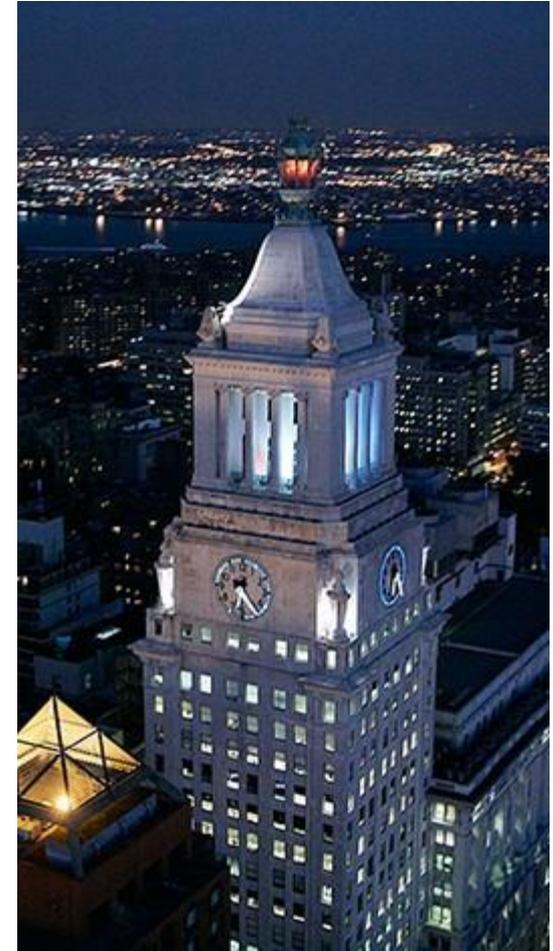
- 45 consecutive years of dividend increases
- Accelerated growth over past five years
- Target dividend payout range: 60 – 70% of adjusted earnings



*In January 2019, the Board declared a quarterly dividend of 74 cents a share on its common stock -- an annualized increase of 10 cents over the previous annualized dividend of \$2.86 a share

Con Edison: Poised for a Strong Future

- **One of the nation's largest investor-owned energy-delivery companies**
 - \$12 billion in annual revenues
 - \$56 billion asset base
- **Steady earnings, growing dividend**
 - 45 consecutive years of dividend growth
- **Attractive capex opportunities**
 - Three-year infrastructure investment plan exceeding \$12 billion
- **Strong balance sheet and liquidity profile**
 - 48% equity ratio and \$2.25 billion revolving credit agreement
- **Safety, sustainability and service**
 - Focused on serving our customers and community while reducing carbon footprint, promoting workplace safety and optimizing costs



APPENDIX

Trailing 12 Months Ended September 30, 2019

	CECONY	O&R	CEBs	CET	Other ^(d)	Total
Reported EPS – GAAP basis	\$3.71	\$0.20	\$0.21	\$0.16	\$(0.03)	\$4.25
HLBV effects of the Clean Energy Businesses (pre-tax)	—	—	0.25	—	—	0.25
Income taxes (a)	—	—	(0.07)	—	—	(0.07)
HLBV effects of the Clean Energy Businesses (net of tax)	—	—	0.18	—	—	0.18
Sempra Solar Holdings, LLC transaction costs (pre-tax)	—	—	(0.36)	—	—	(0.36)
Income taxes (b)	—	—	0.10	—	—	0.10
Sempra Solar Holdings, LLC transaction costs (net of tax)	—	—	(0.26)	—	—	(0.26)
Net mark-to-market losses (pre-tax)	—	—	0.19	—	—	0.19
Income taxes (c)	—	—	(0.05)	—	—	(0.05)
Net mark-to-market losses (net of tax)	—	—	0.14	—	—	0.14
Adjusted EPS – Non-GAAP basis	\$3.71	\$0.20	\$0.27	\$0.16	\$(0.03)	\$4.31

- a. The amount of income taxes was calculated using a combined federal and state income tax rate of 24%.
- b. The amount of income taxes was calculated using a combined federal and state income tax rate of 28%.
- c. The amount of income taxes was calculated using a combined federal and state income tax rate of 26%.
- d. Includes parent company and consolidation adjustments.

Operational Excellence: Reliability is What Our Customers Demand

99.993%*

CECONY provides the best electric system reliability in the U.S.



*Overall (network and non-network) System Availability Index for 2019 year to date through August
Link to Con Edison Sustainability Report: <https://www.conedison.com/ehs/2018-sustainability-report/>

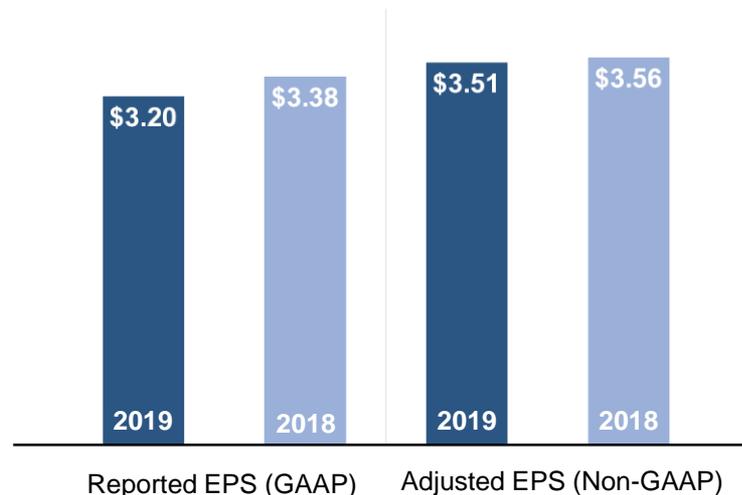
Dividend and Earnings Announcements

- On October 17, 2019, the company issued a press release reporting that the company had declared a quarterly dividend of 74 cents a share on its common stock.
- On November 4, 2019, the company issued a press release forecasting its adjusted earnings per share for the year 2019 to be in the range of \$4.25 to \$4.35 a share.^(a) The company's previous forecast was in the range of \$4.25 to \$4.45 per share.^(a)

3Q 2019 vs. 3Q 2018



YTD 2019 vs. YTD 2018



a. Adjusted earnings per share exclude the effects of hypothetical liquidation at book value (HLBV) accounting for tax equity investments in certain of the Clean Energy Businesses' renewable electric production projects (approximately \$(0.20) a share). Adjusted earnings per share also exclude the Clean Energy Businesses' net mark-to-market effects, the amount of which will not be determinable until year end.

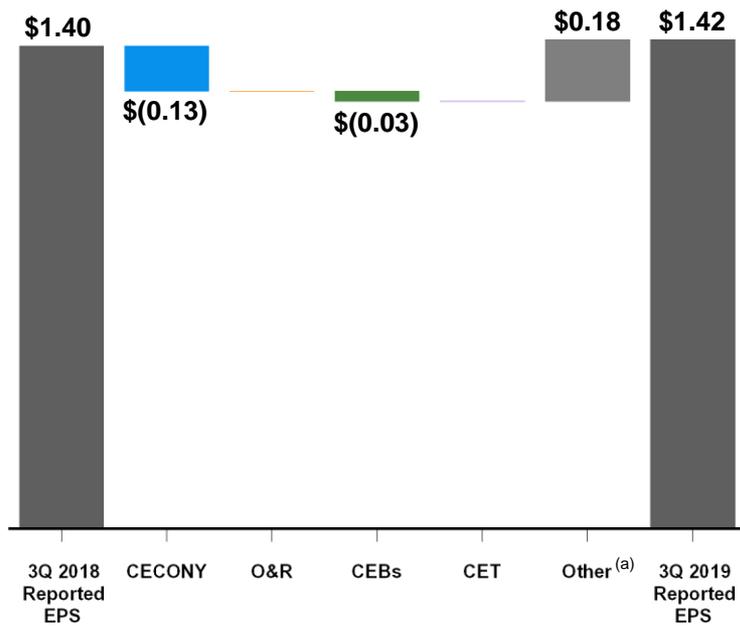
3Q 2019 Earnings

	Earnings per Share		Net Income for Common Stock (\$ in Millions)	
	2019	2018	2019	2018
Reported Net Income for Common Stock and EPS – GAAP basis	\$1.42	\$1.40	\$473	\$435
HLBV effects of the Clean Energy Businesses (pre-tax)	0.10	—	30	—
Income taxes (a)	(0.03)	—	(7)	—
HLBV effects of the Clean Energy Businesses (net of tax)	0.07	—	23	—
Income tax effect of the TCJA	—	0.14	—	42
Sempra Solar Holdings, LLC transaction costs (pre-tax)	—	0.04	—	14
Income taxes (b)	—	(0.01)	—	(4)
Sempra Solar Holdings, LLC transaction costs (net of tax)	—	0.03	—	10
Net mark-to-market effects of the Clean Energy Businesses (pre-tax)	0.07	—	23	3
Income taxes (b)	(0.02)	—	(6)	(1)
Net mark-to-market effects of the Clean Energy Businesses (net of tax)	0.05	—	17	2
Adjusted Earnings and Adjusted EPS – non-GAAP basis	\$1.54	\$1.57	\$513	\$489

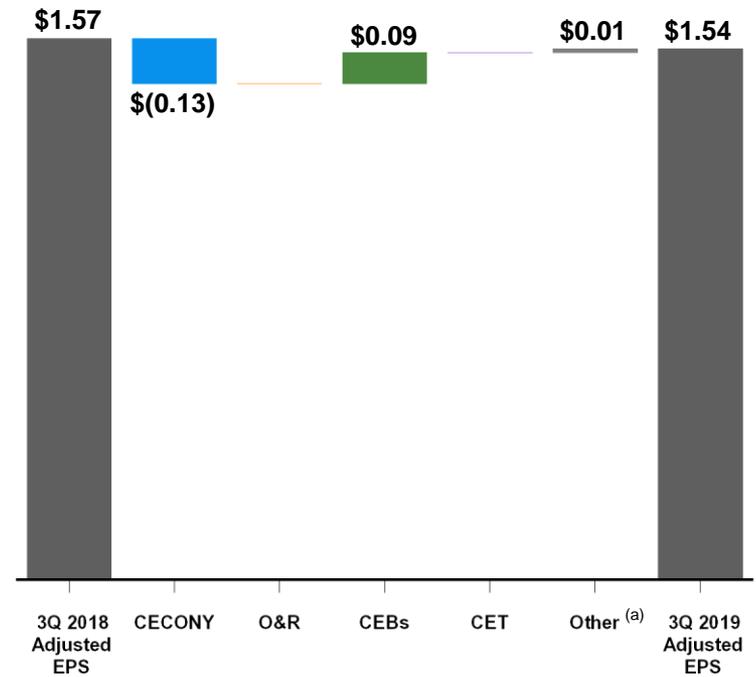
- a. The amount of income taxes was calculated using a combined federal and state income tax rate of 23% for the three months ended September 30, 2019.
- b. The amount of income taxes was calculated using a combined federal and state income tax rate of 26% for the three months ended September 30, 2019 and a combined federal and state income tax rate of 28% for the three months ended September 30, 2018.

Walk from 3Q 2018 EPS to 3Q 2019 EPS

Variance in Reported EPS (GAAP)



Variance in Adjusted EPS (Non-GAAP)



a. Includes parent company and consolidation adjustments.

3Q 2019 vs. 3Q 2018 EPS Variances – Three Months Ended Variation

CECONY^(a)

Changes in rate plans	\$ 0.11	Reflects higher electric and gas net base revenues of \$0.19 a share and \$0.01 a share, respectively, due primarily to electric and gas base rates increases in January 2019 under the company's rate plans.
Operations and maintenance expenses	(0.11)	Reflects higher costs for pension and other postretirement benefits of \$(0.04) a share, stock-based compensation of \$(0.03) a share and uncollectibles of \$(0.02) a share.
Depreciation, property taxes and other tax matters	(0.10)	Reflects higher property taxes of \$(0.06) a share and higher depreciation and amortization expense of \$(0.06) a share, offset, in part, by the reduction in the sales and use tax reserve upon conclusion of the audit assessment of \$0.02 a share.
Other	(0.03)	Reflects primarily the dilutive effect of Con Edison's stock issuances of \$(0.09) a share, offset, in part, by lower costs associated with components of pension and other postretirement benefits other than service cost of \$0.05 a share.
Total CECONY	\$ (0.13)	

O&R^(a)

Changes in rate plans	0.03	Reflects primarily an electric base rate increase under the company's new rate plan, effective January 1, 2019.
Depreciation, property taxes and other tax matters	(0.01)	Reflects higher depreciation and amortization expense.
Other	(0.02)	Reflects primarily the dilutive effect of Con Edison's stock issuances of \$(0.01) a share.
Total O&R	\$ —	

Clean Energy Businesses

Operating revenues less energy costs	0.27	Reflects primarily higher revenues from renewable electric production projects resulting from the December 2018 acquisition of Sempra Solar Holdings, LLC, including the consolidation of certain jointly-owned projects that were previously accounted for as equity investments of \$0.30 a share, and lower gas purchased for resale due to lower purchased volume of \$0.12 a share, offset, in part, by lower wholesale revenues of \$(0.13) a share.
Operations and maintenance expenses	(0.01)	Reflects higher costs associated with additional renewable electric production projects in operation resulting from the December 2018 acquisition of Sempra Solar Holdings, LLC. of \$(0.03) a share, offset, in part, by lower energy services costs of \$0.02 a share.
Depreciation and amortization	(0.08)	Reflects an increase in renewable electric production projects resulting from the December 2018 acquisition of Sempra Solar Holdings, LLC.
Net interest expense	(0.12)	Reflects primarily an increase in debt resulting from the December 2018 acquisition of Sempra Solar Holdings, LLC.
HLBV effects	(0.07)	
Other	(0.02)	Reflects primarily the absence in 2019 of equity income from certain jointly-owned projects that were accounted for as equity investments in 2018 but consolidated after the December 2018 acquisition of Sempra Solar Holdings, LLC.
Total CEBs	\$ (0.03)	

Other

Parent company and consolidation adjustments	\$ 0.18
--	---------

Reported EPS (GAAP)	\$ 0.02
HLBV effects of the Clean Energy Businesses	0.07
Net mark-to-market effects of the Clean Energy Businesses	0.05
Income tax effect of the TCJA in 2018	(0.14)
Sempra Solar Holdings, LLC transaction costs in 2018	(0.03)
Adjusted EPS (non-GAAP)	\$ (0.03)

a. Under the revenue decoupling mechanisms in the utilities' New York electric and gas rate plans and the weather-normalization clause applicable to their gas businesses, revenues are generally not affected by changes in delivery volumes from levels assumed when rates were approved. In general, the utilities recover on a current basis the fuel, gas purchased for resale and purchased power costs they incur in supplying energy to their full-service customers. Accordingly, such costs do not generally affect Con Edison's results of operations.

3Q 2019 vs. 3Q 2018 EPS Reconciliation by Company

Three Months Ended September 30, 2019

	CECONY	O&R	CEBs	CET	Other ^(c)	Total
Reported EPS – GAAP basis	\$1.25	\$0.07	\$0.07	\$0.04	\$(0.01)	\$1.42
HLBV effects of the Clean Energy Businesses (pre-tax)	—	—	0.10	—	—	0.10
Income taxes (a)	—	—	(0.03)	—	—	(0.03)
HLBV effects of the Clean Energy Businesses (net of tax)	—	—	0.07	—	—	0.07
Net mark-to-market losses (pre-tax)	—	—	0.07	—	—	0.07
Income taxes (b)	—	—	(0.02)	—	—	(0.02)
Net mark-to-market losses (net of tax)	—	—	0.05	—	—	0.05
Adjusted EPS – Non-GAAP basis	\$1.25	\$0.07	\$0.19	\$0.04	\$(0.01)	\$1.54

Three Months Ended September 30, 2018

	CECONY	O&R	CEBs	CET	Other ^(c)	Total
Reported EPS – GAAP basis	\$1.38	\$0.07	\$0.10	\$0.04	\$(0.19)	\$1.40
Income tax effect of the TCJA	—	—	—	—	0.14	0.14
Sempra Solar Holdings, LLC transaction costs (pre-tax)	—	—	—	—	0.04	0.04
Income taxes (b)	—	—	—	—	(0.01)	(0.01)
Sempra Solar Holdings, LLC transaction costs (net of tax)	—	—	—	—	0.03	0.03
Adjusted EPS – Non-GAAP basis	\$1.38	\$0.07	\$0.10	\$0.04	\$(0.02)	\$1.57

- The amount of income taxes was calculated using a combined federal and state income tax rate of 23% for the three months ended September 30, 2019.
- The amount of income taxes was calculated using a combined federal and state income tax rate of 26% for the three months ended September 30, 2019 and a combined federal and state income tax rate of 28% for the three months ended September 30, 2018.
- Includes parent company and consolidation adjustments.

3Q 2019 Developments^(a)

CECONY & O&R

- In October 2019, CECONY, the staff of the New York State Public Service Commission (NYSPSC) and other parties entered into a Joint Proposal for CECONY electric and gas rate plans for the three-year period January 2020 through December 2022 reflecting an 8.8 percent return on common equity and a common equity ratio of 48 percent. The Joint Proposal is subject to NYSPSC approval. (pages 24-25)
- In October 2019, the New Jersey Division of Rate Counsel staff submitted testimony in the New Jersey Board of Public Utilities proceeding in which RECO requested an electric rate increase, effective February 2020. The Division of Rate Counsel staff testimony supports an electric rate increase of \$5.8 million reflecting, among other things, an 8.9 percent return on common equity and a common equity ratio of 47.14 percent. In October 2019, RECO filed an update to the request it filed in May 2019. The company increased its requested February 2020 rate increase from \$19.9 million to \$20.3 million. The updated filing reflects an increase to the common equity ratio from 49.93 percent to 50.16 percent and a decrease in the return on common equity from 10.00 percent to 9.60 percent. (page 26)
- On July 13, 2019, electric service was interrupted to approximately 72,000 CECONY customers on the west side of Manhattan. The NYSPSC and the Northeast Power Coordinating Council, a regional reliability entity, are investigating the July 13, 2019 power outage. The NYSPSC is also investigating other CECONY power outages that occurred in July 2019. Pursuant to the reliability performance provisions of its electric rate plan, as a result of the July 13, 2019 power outage, the company is subject to a \$5 million negative revenue adjustment (which it recognized in the third quarter of 2019). The company is unable to estimate the amount or range of its possible additional loss related to the power outages. At September 30, 2019, the company had accrued a \$5 million liability related to the power outages. (page 27)
- The Utilities' current five-year forecasts for 2020-2024 of average annual growth of the peak demand in their service areas at design conditions (pages 49-50):

	Electric	Gas	Steam
CECONY	(0.1) percent	1.5 percent	(0.4) percent
O&R	(0.2) percent	0.7 percent	

a. Page references to 3Q 2019 Form 10-Q.

3Q 2019 Developments^(a)

Clean Energy Businesses

- The Clean Energy Businesses have 2,634 MW (AC) of utility-scale renewable energy production projects in service (2,616 MW) or in construction (18 MW) and 54 MW (AC) of behind-the-meter renewable energy production projects in service (46 MW) or in construction (8 MW). (page 81)
- 1,710 million of kWh of electricity was generated from solar projects and 317 million of kWh generated from wind projects for the quarter ending September 30, 2019. (page 82)
- Regarding the Pacific Gas and Electric Company (PG&E) bankruptcy, at September 30, 2019, Con Edison's consolidated balance sheet included \$827 million of net non-utility plant relating to the PG&E Projects, \$1,075 million of intangible assets relating to the PG&E PPAs, \$287 million of net non-utility plant of additional projects that secure the related project debt and \$1,012 million of non-recourse related project debt. The PG&E bankruptcy is an event of default under the PG&E PPAs. Pursuant to the related project debt agreements, distributions from the related projects to Con Edison Development have been suspended. Unless the lenders for the related project debt otherwise agree, the lenders may, upon written notice, declare principal and interest on the related project debt to be due and payable immediately and, if such amounts are not timely paid, foreclose on the related projects. During the first quarter of 2019, Con Edison reclassified on its consolidated balance sheet the PG&E-related project debt that was included in long-term debt to long-term debt due within one year. At September 30, 2019, long-term debt due within one year included \$1,012 million of PG&E-related project debt. (pages 22, 30 and 82)

Con Edison Transmission

- In October 2019, the operator of the Mountain Valley Pipeline, which is being constructed by a joint venture in which CET Gas has a 12.5 percent ownership interest, indicated that it now expects a late 2020 full in-service date for the project at an overall project cost of \$5,300 million to \$5,500 million, excluding allowance for funds used during construction. CET Gas, as it is permitted to do under the joint venture agreement, plans to limit its cash contributions to the joint venture to approximately \$530 million, in which case its ownership interest in the joint venture would be reduced to approximately 10 percent (based on the current project cost estimate). At September 30, 2019, CET Gas's cash contributions to the joint venture amounted to \$488 million. (page 82)

a. Page references to 3Q 2019 Form 10-Q.

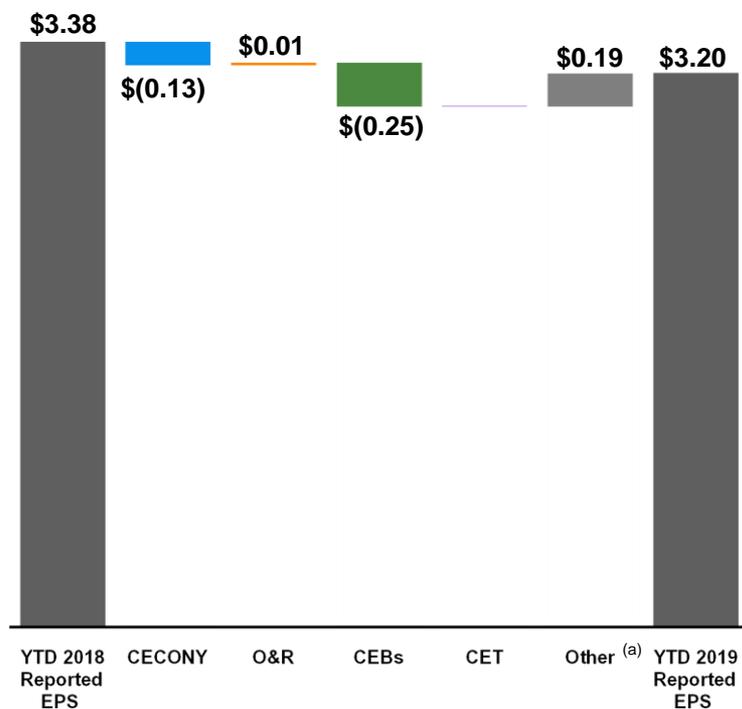
YTD 2019 Earnings

	Earnings per Share		Net Income for Common Stock (\$ in Millions)	
	2019	2018	2019	2018
Reported Net Income for Common Stock and EPS – GAAP basis	\$3.20	\$3.38	\$1,048	\$1,051
HLBV effects of the Clean Energy Businesses (pre-tax)	0.25	—	79	—
Income taxes (a)	(0.07)	—	(19)	—
HLBV effects of the Clean Energy Businesses (net of tax)	0.18	—	60	—
Income tax effect of the TCJA	—	0.14	—	42
Sempra Solar Holdings, LLC transaction costs (pre-tax)	—	0.04	—	14
Income taxes (b)	—	(0.01)	—	(4)
Sempra Solar Holdings, LLC transaction costs (net of tax)	—	0.03	—	10
Net mark-to-market effects of the Clean Energy Businesses (pre-tax)	0.18	0.01	54	5
Income taxes (b)	(0.05)	—	(13)	(2)
Net mark-to-market effects of the Clean Energy Businesses (net of tax)	0.13	0.01	41	3
Adjusted Earnings and Adjusted EPS – non-GAAP basis	\$3.51	\$3.56	\$1,149	\$1,106

- a. The amount of income taxes was calculated using a combined federal and state income tax rate of 24% for the nine months ended September 30, 2019.
- b. The amount of income taxes was calculated using a combined federal and state income tax rate of 24% for the nine months ended September 30, 2019 and a combined federal and state income tax rate of 28% for the nine months ended September 30, 2018.

Walk from YTD 2018 EPS to YTD 2019 EPS

Variance in Reported EPS (GAAP)



Variance in Adjusted EPS (Non-GAAP)



a. Includes parent company and consolidation adjustments.

YTD 2019 vs. YTD 2018 EPS Variances – Nine Months Ended Variation

CECONY^(a)

Changes in rate plans	\$ 0.59	Reflects higher electric and gas net base revenues of \$0.42 a share and \$0.12 a share, respectively, due primarily to electric and gas base rates increases in January 2019 under the company's rate plans and growth in the number of gas customers of \$0.02 a share.
Weather impact on steam revenues	(0.05)	Reflects the impact of warmer winter weather in 2019.
Operations and maintenance expenses	(0.23)	Reflects higher costs for pension and other postretirement benefits of \$(0.11) a share, stock-based compensation of \$(0.07) a share and regulatory assessments and fees that are collected in revenues from customers of \$(0.05) a share.
Depreciation, property taxes and other tax matters	(0.38)	Reflects higher property taxes of \$(0.19) a share, higher depreciation and amortization expense of \$(0.17) a share and the absence of New York State sales and use tax refunds received in 2018 of \$(0.04) a share; offset, in part, by the reduction in the sales and use tax reserve upon conclusion of the audit assessment of \$0.02 a share.
Other	(0.06)	Reflects primarily the dilutive effect of Con Edison's stock issuances of \$(0.16) a share and higher interest expense on long-term debt of \$(0.09) a share, offset, in part, by lower costs associated with components of pension and other postretirement benefits other than service cost of \$0.14 a share.
Total CECONY	\$ (0.13)	

O&R^(a)

Changes in rate plans	0.03	Reflects an electric base rate increase of \$0.05 a share, offset, in part, by a gas base rate decrease of \$(0.02) a share under the company's new rate plans, effective January 1, 2019.
Operations and maintenance expenses	0.02	Reflects primarily a reduction of a regulatory asset associated with certain site investigation and environmental remediation costs in 2018.
Depreciation, property taxes and other tax matters	(0.02)	Reflects higher depreciation and amortization expense.
Other	(0.02)	Reflects primarily the dilutive effect of Con Edison's stock issuances of \$(0.01) a share.
Total O&R	\$ 0.01	

Clean Energy Businesses

Operating revenues less energy costs	0.44	Reflects primarily higher revenues from renewable electric production projects resulting from the December 2018 acquisition of Sempra Solar Holdings, LLC, including the consolidation of certain jointly-owned projects that were previously accounted for as equity investments of \$0.68 a share, offset, in part, by lower engineering, procurement and construction services revenues of \$(0.22) a share.
Operations and maintenance expenses	0.14	Reflects primarily lower engineering, procurement and construction costs of \$0.20 a share and lower energy services costs of \$0.02 a share, offset, in part, by higher costs associated with additional renewable electric production projects in operation resulting from the December 2018 acquisition of Sempra Solar Holdings, LLC. of \$(0.08) a share.
Depreciation and amortization	(0.27)	Reflects an increase in renewable electric production projects resulting from the December 2018 acquisition of Sempra Solar Holdings, LLC.
Net interest expense	(0.31)	Reflects primarily an increase in debt resulting from the December 2018 acquisition of Sempra Solar Holdings, LLC.
HLBV effects	(0.18)	
Other	(0.07)	Reflects primarily the absence in 2019 of equity income from certain jointly-owned projects that were accounted for as equity investments in 2018 but consolidated after the December 2018 acquisition of Sempra Solar Holdings, LLC.
Total Clean Energy Businesses	\$ (0.25)	

Other

Parent company and consolidation adjustments	\$ 0.19
--	---------

Reported EPS (GAAP)	\$ (0.18)
HLBV effects of the Clean Energy Businesses	0.18
Net mark-to-market effects of the Clean Energy Businesses	0.12
Income tax effect of the TCJA in 2018	(0.14)
Sempra Solar Holdings, LLC, transaction costs in 2018	(0.03)

Adjusted EPS (non-GAAP)	\$ (0.05)
--------------------------------	------------------

a. Under the revenue decoupling mechanisms in the utilities' New York electric and gas rate plans and the weather-normalization clause applicable to their gas businesses, revenues are generally not affected by changes in delivery volumes from levels assumed when rates were approved. In general, the utilities recover on a current basis the fuel, gas purchased for resale and purchased power costs they incur in supplying energy to their full-service customers. Accordingly, such costs do not generally affect Con Edison's results of operations.

YTD 2019 vs. YTD 2018 EPS Reconciliation by Company

Nine months ended September 30, 2019

	CECONY	O&R	CEBs	CET	Other ^(c)	Total
Reported EPS – GAAP basis	\$2.99	\$0.18	\$(0.06)	\$0.11	\$(0.02)	\$3.20
HLBV effects of the Clean Energy Businesses (pre-tax)	—	—	0.25	—	—	0.25
Income taxes (a)	—	—	(0.07)	—	—	(0.07)
HLBV effects of the Clean Energy Businesses (net of tax)	—	—	0.18	—	—	0.18
Net mark-to-market losses (pre-tax)	—	—	0.18	—	—	0.18
Income taxes (b)	—	—	(0.05)	—	—	(0.05)
Net mark-to-market losses (net of tax)	—	—	0.13	—	—	0.13
Adjusted EPS – Non-GAAP basis	\$2.99	\$0.18	\$0.25	\$0.11	\$(0.02)	\$3.51

Nine months ended September 30, 2018

	CECONY	O&R	CEBs	CET	Other ^(c)	Total
Reported EPS – GAAP basis	\$3.12	\$0.17	\$0.19	\$0.11	\$(0.21)	\$3.38
Income tax effect of the TCJA	—	—	—	—	0.14	0.14
Sempra Solar Holdings, LLC transaction costs (pre-tax)	—	—	—	—	0.04	0.04
Income taxes (b)	—	—	—	—	(0.01)	(0.01)
Sempra Solar Holdings, LLC transaction costs (net of tax)	—	—	—	—	0.03	0.03
Net mark-to-market losses (pre-tax)	—	—	0.01	—	—	0.01
Income taxes (b)	—	—	—	—	—	—
Net mark-to-market losses (net of tax)	—	—	0.01	—	—	0.01
Adjusted EPS – Non-GAAP basis	\$3.12	\$0.17	\$0.20	\$0.11	\$(0.04)	\$3.56

- The amount of income taxes was calculated using a combined federal and state income tax rate of 24% for the nine months ended September 30, 2019.
- The amount of income taxes was calculated using a combined federal and state income tax rate of 24% for the nine months ended September 30, 2019 and a combined federal and state income tax rate of 28% for the nine months ended September 30, 2018.
- Includes parent company and consolidation adjustments.

Five-Year Reconciliation of Reported EPS (GAAP) to Adjusted EPS (Non-GAAP)

12 Months Ending December 31,

	2015	2016	2017	2018 ^(d)	2019 ^{(a)(d)}
Reported EPS – GAAP basis	\$4.07	\$4.15	\$4.97	\$4.43	\$4.25
Income tax effect of the TCJA	—	—	(0.85)	0.14	—
HLBV effects of the Clean Energy Businesses (pre-tax)	—	—	—	—	0.25
Income taxes (c)	—	—	—	—	(0.07)
HLBV effects of the Clean Energy Businesses (net of tax)	—	—	—	—	0.18
Gain on acquisition of Sempra Solar Holdings, LLC, net of transaction costs (pre-tax) (b)	—	—	—	(0.36)	(0.36)
Income taxes (c)	—	—	—	0.10	0.10
Gain on acquisition of Sempra Solar Holdings, LLC, net of transaction costs (net of tax)	—	—	—	(0.26)	(0.26)
Gain on sale of the CEBs' retail electric supply business (pre-tax)	—	(0.32)	—	—	—
Income taxes (c)	—	0.13	—	—	—
Gain on sale of the CEBs' retail electric supply business (net of tax)	—	(0.19)	—	—	—
Goodwill impairment related to the CEBs' energy services business (pre-tax)	—	0.07	—	—	—
Income taxes (c)	—	(0.03)	—	—	—
Goodwill impairment related to the CEBs' energy services business (net of tax)	—	0.04	—	—	—
Impairment of assets held for sale (pre-tax)	0.02	—	—	—	—
Income taxes (c)	(0.01)	—	—	—	—
Impairment of assets held for sale (net of tax)	0.01	—	—	—	—
Net mark-to-market effects of the CEBs (pre-tax)	—	(0.02)	—	0.03	0.19
Income taxes (c)	—	0.01	—	(0.01)	(0.05)
Net mark-to-market effects of the CEBs (net of tax)	—	(0.01)	—	0.02	0.14
Adjusted EPS – Non-GAAP basis	\$4.08	\$3.99	\$4.12	\$4.33	\$4.31

a. Represents 12-month trailing EPS ending September 30, 2019.

b. Gain recognized with respect to jointly owned renewable electric production projects on completion of the acquisition.

c. The amount of income taxes was calculated using applicable combined federal and state income tax rates for the twelve months ended September 30, 2019 and the years 2015 – 2018.

d. Federal income tax rate lowered to 21% from 35% upon enactment of the TCJA on December 22, 2017.

Utilities' Sales and Revenues – Third Quarter and Year-to-Date

The changes in the energy delivered by the company's utility subsidiaries, both for actual amounts and as adjusted for variations in weather and billing days, for the three and nine months ended September 30, 2019 (expressed as a percentage of 2018 amounts):

	Third Quarter Variation 2019 vs. 2018		Year-to-Date Variation 2019 vs. 2018	
	Actual	Adjusted	Actual	Adjusted
CECONY				
Electric	(2.3)	0.7	(2.8)	(1.0)
Firm – Gas	(3.8)	12.1	(3.5)	1.9
Steam	(9.5)	(7.0)	(8.0)	(3.5)
O&R				
Electric	(3.7)	(0.8)	(2.3)	(1.7)
Firm – Gas	1.9	5.2	0.3	1.8

Utilities' Sales and Revenues – Electric Third Quarter

(\$ in millions)

Electric – 3rd Quarter

	Millions of Kilowatt-hours		Revenues in Millions	
	2019	2018	2019	2018
Con Edison of New York				
Residential and Religious	3,687	3,777	\$923	\$988
Commercial and Industrial	2,831	2,706	557	542
Retail choice customers	7,339	7,756	854	910
Public Authorities	26	13	5	3
NYPA, Municipal Agency and other sales	2,730	2,745	214	222
Total Sales	16,613	16,997	\$2,553	\$2,665
Orange and Rockland				
Residential and Religious	586	595	\$106	\$115
Commercial and Industrial	235	219	36	34
Retail choice customers	796	864	62	67
Public Authorities	30	32	2	4
Total Sales	1,647	1,710	\$206	\$220
<u>Regulated Utility Sales & Revenues</u>				
Residential and Religious	4,273	4,372	\$1,029	\$1,103
Commercial and Industrial	3,066	2,925	593	576
Retail choice customers	8,135	8,620	916	977
Public Authorities	56	45	7	7
NYPA, Municipal Agency and other sales	2,730	2,745	214	222
Total Sales	18,260	18,707	\$2,759	\$2,885

Utilities' Sales and Revenues – Electric Year-to-Date

(\$ in millions)

Electric – Year-to-Date

	Millions of Kilowatt-hours		Revenues in Millions	
	2019	2018	2019	2018
Con Edison of New York				
Residential and Religious	8,203	8,374	\$2,060	\$2,211
Commercial and Industrial	7,574	7,343	1,405	1,433
Retail choice customers	18,968	19,996	1,879	2,030
Public Authorities	83	50	15	9
NYPA, Municipal Agency and other sales	7,394	7,697	496	500
Total Sales	42,222	43,460	\$5,855	\$6,183
Orange and Rockland				
Residential and Religious	1,339	1,348	\$243	\$260
Commercial and Industrial	621	609	87	91
Retail choice customers	2,194	2,274	147	158
Public Authorities	80	104	7	10
Total Sales	4,234	4,335	\$484	\$519
<u>Regulated Utility Sales & Revenues</u>				
Residential and Religious	9,542	9,722	\$2,303	\$2,471
Commercial and Industrial	8,195	7,952	1,492	1,524
Retail choice customers	21,162	22,270	2,026	2,188
Public Authorities	163	154	22	19
NYPA, Municipal Agency and other sales	7,394	7,697	496	500
Total Sales	46,456	47,795	\$6,339	\$6,702

Utilities' Sales and Revenues – Gas Third Quarter

(\$ in millions)

Gas – 3rd Quarter	Thousands of Dekatherms		Revenues in Millions	
	2019	2018	2019	2018
Con Edison of New York				
Residential	4,032	4,469	\$103	\$118
General	4,097	4,191	45	54
Firm Transportation	9,071	9,211	71	71
Total Firm Sales and Transportation	17,200	17,871	219	243
Interruptible Sales	1,974	1,481	6	6
Transportation of Customer Owned Gas	36,491	45,896	14	16
Total Sales	55,665	65,248	\$239	\$265
Off-system Sales	—	—	—	—
Orange and Rockland				
Residential	621	605	\$11	\$13
General	161	202	1	3
Firm Transportation	851	795	6	8
Total Firm Sales and Transportation	1,633	1,602	18	24
Interruptible Sales	798	772	1	1
Transportation of Customer Owned Gas	80	63	1	—
Total Sales	2,511	2,437	\$20	\$25
Off-system Sales	—	—	—	—
Regulated Utility Sales & Revenues				
Residential	4,653	5,074	\$114	\$131
General	4,258	4,393	46	57
Firm Transportation	9,922	10,006	77	79
Total Firm Sales and Transportation	18,833	19,473	237	267
Interruptible Sales	2,772	2,253	7	7
Transportation of Customer Owned Gas	36,571	45,959	15	16
Total Sales	58,176	67,685	\$259	\$290
Off-system Sales	—	—	—	—

Utilities' Sales and Revenues – Gas Year-to-Date

(\$ in millions)

Gas – Year-to-Date	Thousands of Dekatherms		Revenues in Millions	
	2019	2018	2019	2018
Con Edison of New York				
Residential	41,035	43,731	\$724	\$728
General	25,018	25,894	299	298
Firm Transportation	60,590	61,628	444	448
Total Firm Sales and Transportation	126,643	131,253	1,467	1,474
Interruptible Sales	7,375	4,956	34	31
Transportation of Customer Owned Gas	87,899	98,876	44	46
Total Sales	221,917	235,085	\$1,545	\$1,551
Off-system Sales	—	—	—	—
Orange and Rockland				
Residential	6,875	6,503	\$98	\$96
General	1,608	1,502	18	18
Firm Transportation	6,430	6,867	44	57
Total Firm Sales and Transportation	14,913	14,872	160	171
Interruptible Sales	2,690	2,842	4	5
Transportation of Customer Owned Gas	643	637	1	1
Total Sales	18,246	18,351	\$165	\$177
Off-system Sales	—	—	—	—
Regulated Utility Sales & Revenues				
Residential	47,910	50,234	\$822	\$824
General	26,626	27,396	317	316
Firm Transportation	67,020	68,495	488	505
Total Firm Sales and Transportation	141,556	146,125	1,627	1,645
Interruptible Sales	10,065	7,798	38	36
Transportation of Customer Owned Gas	88,542	99,513	45	47
Total Sales	240,163	253,436	\$1,710	\$1,728
Off-system Sales	—	—	—	—

Utilities' Sales and Revenues – Steam Third Quarter and Year-to-Date

(\$ in millions)

Steam – 3rd Quarter				
	Millions of Pounds		Revenues in Millions	
	2019	2018	2019	2018
Con Edison of New York				
General	6	12	\$2	\$2
Apartment House	722	781	13	16
Annual Power	2,443	2,711	36	45
Total Sales	3,171	3,504	\$51	\$63

Steam – Year-to-Date				
	Millions of Pounds		Revenues in Millions	
	2019	2018	2019	2018
Con Edison of New York				
General	394	442	\$20	\$23
Apartment House	4,331	4,670	120	129
Annual Power	10,383	11,313	304	333
Total Sales	15,108	16,425	\$444	\$485

Income Statement – 2019 Third Quarter

(\$ in millions)

	CECONY	O&R	CEBs	CET	Other ^(a)	Total
Total operating revenues	\$2,877	\$241	\$247	\$1	\$(1)	\$3,365
Depreciation and amortization	346	22	53	—	—	421
Other operating expenses	1,808	173	94	2	—	2,077
Total operating expenses	2,154	195	147	2	—	2,498
Operating income	723	46	100	(1)	(1)	867
Other income (deductions)	(9)	(3)	1	27	(2)	14
Interest expense	181	10	61	7	3	262
Income before income tax expense	533	33	40	19	(6)	619
Income tax expense	119	8	(12)	5	(4)	116
Net income	\$414	\$25	\$52	\$14	\$(2)	\$503
Income attributable to non-controlling interest	—	—	30	—	—	30
Net income for common stock	\$414	\$25	\$22	\$14	\$(2)	\$473

a. Includes parent company and consolidation adjustments.

Con Edison's consolidated financial statements and the notes thereto are in Item 1 of the third quarter 2019 Form 10-Q.

Income Statement – 2019 Year-to-Date

(\$ in millions)

	CECONY	O&R	CEBs	CET	Other ^(a)	Total
Total operating revenues	\$8,248	\$678	\$696	\$3	\$(2)	\$9,623
Depreciation and amortization	1,020	63	169	1	—	1,253
Other operating expenses	5,403	502	344	7	3	6,259
Total operating expenses	6,423	565	513	8	3	7,512
Operating income	1,825	113	183	(5)	(5)	2,111
Other income (deductions)	(31)	(8)	3	76	(9)	31
Interest expense	545	30	170	18	9	772
Income before income tax expense	1,249	75	16	53	(23)	1,370
Income tax expense	271	15	(44)	15	(14)	243
Net income	\$978	\$60	\$60	\$38	\$(9)	\$1,127
Income attributable to non-controlling interest	—	—	79	—	—	79
Net income for common stock	\$978	\$60	\$(19)	\$38	\$(9)	\$1,048

a. Includes parent company and consolidation adjustments.

Con Edison's consolidated financial statements and the notes thereto are in Item 1 of the third quarter 2019 Form 10-Q.

Balance Sheet – As of September 30, 2019

(\$ in millions)

	CECONY	O&R	CEBs	CET	Other ^(a)	Total
ASSETS						
Current assets	\$3,005	\$255	\$458	\$—	\$(137)	\$3,581
Investments	436	26	—	1,528	(7)	1,983
Net plant	36,885	2,299	4,033	17	—	43,234
Other noncurrent assets	4,482	355	1,885	14	406	7,142
Total assets	\$44,808	\$2,935	\$6,376	\$1,559	\$262	\$55,940
LIABILITIES AND SHAREHOLDERS' EQUITY						
Current liabilities	\$3,813	\$410	\$1,819	\$94	\$83	\$6,219
Noncurrent liabilities	12,892	1,060	44	82	(28)	14,050
Long-term debt	14,024	694	2,124	500	195	17,537
Equity	14,079	771	2,389	883	12	18,134
Total liabilities and equity	\$44,808	\$2,935	\$6,376	\$1,559	\$262	\$55,940

a. Includes parent company and consolidation adjustments.

Con Edison's consolidated financial statements and the notes thereto are in Item 1 of the third quarter 2019 Form 10-Q.

Statement of Cash Flows – 2019 Year-to-Date

(\$ in millions)	CECONY	O&R	CEBs	CET	Other ^(a)	Total
Net cash flows from/(used in) operating activities	\$1,490	\$168	\$285	\$150	\$(133)	\$1,960
Net cash flows from/(used in) investing activities	(2,437)	(163)	(142)	(143)	1	(2,884)
Net cash flows from/(used in) financing activities	144	(20)	(79)	(9)	135	171
Net change for the period	(803)	(15)	64	(2)	3	(753)
Balance at beginning of period	818	52	126	2	8	1,006
Balance at end of period (b)	\$15	\$37	\$190	\$—	\$11	\$253

a. Includes parent company and consolidation adjustments.

b. See "Reconciliation of Cash, Temporary Cash Investments and Restricted Cash" in Note A in Item 1 of the third quarter 2019 Form 10-Q.

Con Edison's consolidated financial statements and the notes thereto are in Item 1 of the third quarter 2019 Form 10-Q.